

Department of Information Resources
Request for Offer DIR-CPO-TMP-583
Managed Print Services, Printers, Copiers, 3D Printers, Scanning, Plotting and Facsimile Equipment and Related Services; Document Imaging
Exhibit E - NEW PRICING SHEET (per by Addendum 3)
COMPANY NAME: TOSHIBA BUSINESS SOLUTIONS

*** For Respondent reference: DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.**

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
1.MPS (Managed Print Services)							
2 x 550 Sheet Paper Cassette, an 100-Sheet Stack Bypass, 512mb RAM, UFR II LT Printing, Network ScanGear, 10/100 Base TX Ethernet, USB 2.0 high speed connectivity and a drum unit	Volume Band M1 (Lowest Priced)	Nonac Copier Black and White	XXXX	\$1,000.00	Monthly	15.00%	\$856.38
Managed Print Services	Volume Band M1 (Lowest Priced)	Printers Black and White	VBM1-MPS	\$0.06	per click	35.00%	\$0.04
Managed Print Services	Volume Band M2 (Lowest Priced)	Printers Black and White	VBM2-MPS	\$0.02	per click	35.00%	\$0.01
Managed Print Services	Volume Band M3 (Lowest Priced)	Printers Black and White	VBM3-MPS	\$0.01	per click	35.00%	\$0.01
Managed Print Services	Volume Band C1 (Mono)	Printers Color	VBC1B-MPS	\$0.08	per click	35.00%	\$0.05
Managed Print Services	Volume Band C1 (Color)	Printers Color	VBC1C-MPS	\$0.44	per click	35.00%	\$0.29
Managed Print Services	Volume Band C2 (Mono)	Printers Color	VBC2B-MPS	\$0.06	per click	35.00%	\$0.04
Managed Print Services	Volume Band C2 (Color)	Printers Color	VBC2C-MPS	\$0.32	per click	35.00%	\$0.21
Managed Print Services	Volume Band C3 (Mono)	Printers Color	VBC3B-MPS	\$0.05	per click	35.00%	\$0.03
Managed Print Services	Volume Band C3 (Color)	Printers Color	VBC3C-MPS	\$0.29	per click	35.00%	\$0.19
Managed Print Services	Volume Band M1 (Lowest Priced)	Multi Function Printers Black and White	VBMF1-MPS	\$0.06	per click	35.00%	\$0.04
Managed Print Services	Volume Band M2 (Lowest Priced)	Multi Function Printers Black and White	VBMF2-MPS	\$0.05	per click	35.00%	\$0.03
Managed Print Services	Volume Band M3 (Lowest Priced)	Multi Function Printers Black and White	VBMF3-MPS	\$0.02	per click	35.00%	\$0.01
Managed Print Services	Volume Band C1 (Mono)	Multi Function Printers Color	VBMFC1B-MPS	\$0.05	per click	35.00%	\$0.04
Managed Print Services	Volume Band C1 (Color)	Multi Function Printers Color	VBMFC1C-MPS	\$0.04	per click	35.00%	\$0.03
Managed Print Services	Volume Band C2 (Mono)	Multi Function Printers Color	VBMFC2B-MPS	\$0.03	per click	35.00%	\$0.02
Managed Print Services	Volume Band C2 (Color)	Multi Function Printers Color	VBMFC2C-MPS	\$0.24	per click	35.00%	\$0.16
Managed Print Services	Volume Band C3 (Mono)	Multi Function Printers Color	VBMFC3B-MPS	\$0.23	per click	35.00%	\$0.15
Managed Print Services	Volume Band C3 (Color)	Multi Function Printers Color	VBMFC3C-MPS	\$0.21	per click	35.00%	\$0.14
Managed Print Services	USB Connected Devices	Printers Black and White	USBM-MPS	\$32.07	per month	35.00%	\$21.00
Managed Print Services	USB Connected Devices	Printers Black and White	USBM2-MPS	\$73.30	per month	35.00%	\$48.00
Managed Print Services	USB Connected Devices	Printers Color	USBC-MPS	\$77.88	per month	35.00%	\$51.00
Managed Print Services	USB Connected Devices	Printers Color	USBC2-MPS	\$91.62	per month	35.00%	\$60.00
LEXMARK XM3142 Mono Laser MFP 42ppm (Volume Band M2)	Volume Band M2 (Lowest Priced)	MFP Black and White	29S8150	\$1,973.64	Each	35.00%	\$1,292.49
42 PPM color laser with 520 sheet paper tray (Volume Band M2 - Highest)	Volume Band M2 (Highest Priced)	MFP Black and White	MFC-EX670W	\$5,899.99	Each	67.00%	\$1,961.60
28 CPM DIGITAL MFP (Volume Band M1 - Lowest)	Volume Band M1 (Lowest Priced)	Copier Black and White	ESTUDIO2823AM	\$2,479.00	Each	53.85%	\$1,152.64
25 PPM DIGITAL MONOCHROME MFP (Volume Band M1 - Highest)	Volume Band M1 (Highest Priced)	Copier Black and White	ESTUDIO2528A	\$10,849.00	Each	78.80%	\$2,317.24
35 PPM DIGITAL MONOCHROME MFP (Volume Band M2-Lowest)	Volume Band M2 (Lowest Priced)	Copier Black and White	ESTUDIO3528A	\$13,479.00	Each	81.17%	\$2,557.13
45 PPM DIGITAL MONOCHROME MFP (Volume Band M2 - Highest)	Volume Band M2 (Highest Priced)	Copier Black and White	ESTUDIO4528A	\$16,419.00	Each	82.30%	\$2,927.96
LEXMARK XM3350 Mono Laser MFP - 50ppm (Volume Band M3)	Volume Band M3 (Lowest Priced)	Copier Black and White	38S0940	\$3,453.26	Each	40.00%	\$2,087.50
65PPM MONOCHROME MFP WITH DSDS (Volume Band M3 - Highest)	Volume Band M3 (Highest Priced)	Copier Black and White	ESTUDIO6529A	\$38,759.00	Each	84.30%	\$6,130.80
LEXMARK M5270 Mono Laser Printer - 70ppm (Volume Band M4 - Lowest)	Volume Band M4 (Lowest Priced)	Copier Black and White	50G0740	\$3,900.75	Each	46.46%	\$2,104.13
75PPM MONOCHROME MFP WITH DSDS (Volume Band M4 - Highest)	Volume Band M4 (Highest Priced)	Copier Black and White	ESTUDIO7529A	\$45,599.00	Each	86.27%	\$6,307.70
90 PPM Digital Copier (Volume Band M5)	Volume Band M5 (Lowest Priced)	Copier Black and White	ESTUDIO908	\$38,399.00	Each	66.03%	\$13,141.97
90PPM MONOCHROME MFP WITH DSDS (Volume Band M5 - Lowest)	Volume Band M5 (Highest Priced)	Copier Black and White	ESTUDIO9029A	\$55,179.00	Each	86.95%	\$7,255.65
LEXMARK C2326 Color Laser Printer - 26 ppm Mono/Color (Volume Band C1 - Lowest)	Volume Band C1 (Lowest Priced)	Printer Color	40N9340	\$1,363.87	Each	52.57%	\$651.74
LEXMARK XC2326 Color MFP - 26 ppm Mono/Color (Volume Band C1)	Volume Band C1 (Lowest Priced)	Copier Color	40N9390	\$1,998.47	Each	53.00%	\$946.33
30 PPM Color Copier (Volume Band C1 - Highest)	Volume Band C1 (Highest Priced)	Copier Color	ESTUDIO3025AC	\$19,318.95	Each	76.65%	\$4,544.81
33 ppm b/w and color with 250 sheet paper tray (Volume Band C2 - Lowest)	Volume Band C2 (Lowest Priced)	Printer Color	HL-L8245CDW	\$899.99	Each	35.00%	\$589.38
LEXMARK C2335 Color Laser Printer - 35 ppm Mono/Color (Volume Band C2 - Lowest)	Volume Band C2 (Highest Priced)	Printer Color	50M0160	\$2,429.81	Each	52.57%	\$1,161.10
31 PPM color laser with 250 sheet paper tray (Volume Band C2 - Lowest)	Volume Band C2 (Lowest Priced)	Copier Color	MFC-L8395CDW	\$1,199.99	Each	32.00%	\$822.11
45 PPM COLOR MFP (Volume Band C2 - Highest)	Volume Band C2 (Highest Priced)	Copier Color	ESTUDIO4525AC	\$29,999.00	Each	82.17%	\$5,388.94
LEXMARK C4352 Color Laser Printer - 52ppm Mono/Color (Volume Band C3 - Lowest)	Volume Band C3 (Lowest Priced)	Printer Color	47C9400	\$2,976.00	Each	45.00%	\$1,649.08
LEXMARK C6160 Color Laser Printer - 60ppm Mono/Color (Volume Band C3)	Volume Band C3 (Highest Priced)	Printer Color	21K0300	\$4,529.00	Each	57.77%	\$1,926.94
XC4352 Color Workgroup Multi-Function Printer (52 ppm) (Volume Band C3)	Volume Band C3 (Lowest Priced)	Copier Color	47C9900	\$7,249.64	Each	80.68%	\$1,411.13

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75 PPM Color/ 85 Black MFP 4 drawer (Volume Band C3 - Highest)	Volume Band C3 (Lowest Priced)	Copier Color	ESTUDIO7527AC	\$49,999.00	Each	80.68%	\$9,732.26
KIP 980 - 4 Roll Network Color High Demand Print System with 720 CIS Scanner & Scanner Stand Plus KIP 900 Stacker	Other	Wide Format	SYS980K	\$54,025.00	Each	5.00%	\$51,708.68
KIP 7172 - 2 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	Other	Wide Format	SYS7172K6	\$22,190.00	Each	15.00%	\$19,002.96
SF5450EII U (Duplicator)	Other	Duplicator	S-8194U	\$10,295.00	Each	35.00%	\$6,741.94
SF9450EII U (Duplicator)	Other	Duplicator	S-8084U	\$14,595.00	Each	45.00%	\$8,087.45
FT5000 (Production - Lowest)	Other	Production	S-8909W	\$23,895.00	Each	25.00%	\$18,055.66
ComColor GL9730 Main Unit (Production - Highest)	Other	Production	S-8440W	\$45,995.00	Each	20.00%	\$37,071.97
Category Average MPS			Category Total Average Discount			47.02%	
2. DIS (DOCUMENT IMAGING SERVICES)							
Imaging Services/Solution Black and White Image Capture	Low (200 DPI)	NA	XXXX	\$0.03	per Image	20.00%	\$0.02
FOLDER REASSEMBLY (10 10X12X15 BOX BLOCK)	NA	DOCUFREE	DF-SC-FILEFOLD-RA	\$448.20	each	2.00%	\$442.53
BOX RETURN (10 (10X12X15) BOX BLOCK)	NA	DOCUFREE	DF-SC-BOX-RETURN	\$448.20	each	2.00%	\$442.53
BOX STORAGE (10 (10X12X15) BOX BLOCK) - PER MONTH	NA	DOCUFREE	DF-SC-BOX-STORAGE	\$38.34	each	2.00%	\$37.85
FOLDER REASSEMBLY (10 10X12X24 BOX BLOCK)	NA	DOCUFREE	DF-SC-FILEFOLD-RA24	\$667.00	each	2.00%	\$658.56
BOX RETURN (10 10X12X24 BOX BLOCK)	NA	DOCUFREE	DF-SC-BOX-RETURN24	\$720.36	each	2.00%	\$711.25
BOX STORAGE (10 10X12X24 BOX BLOCK) - PER MONTH	NA	DOCUFREE	DF-SC-BOX-STORAGE24	\$38.88	each	2.00%	\$38.39
DS/LOAD FILES ONTO A HARD DRIVE FOR RETURN TO CLIENT - FIRST 50GB	NA	DOCUFREE	DF-SC-DISC-BASE	\$1,290.60	each	2.00%	\$1,274.27
DS/LOAD FILES ONTO A HARD DRIVE FOR RETURN TO CLIENT - PER GB CHARGE	NA	DOCUFREE	DF-SC-DISC-OVER	\$44.28	each	2.00%	\$43.72
PROJECT FEE, INCLUDES PLATFORM ACCESS AND 10 (10X12X15) BOXES	NA	DOCUFREE	DF-SC-BASE	\$3,234.60	each	2.00%	\$3,193.68
10 ADDITIONAL (10X12X15) BOXES	NA	DOCUFREE	DF-SC-BOXES	\$2,764.80	each	2.00%	\$2,729.83
10 BOXES OF COLOR SCANS (10X12x15) (SURCHARGE)	NA	DOCUFREE	DF-SC-BOXES-COLOR	\$448.20	each	2.00%	\$442.53
DOCUMENT SPLITS (10 (10X12X15) BOX BLOCK)	NA	DOCUFREE	DF-SC-DOC-SPLITS	\$448.20	each	2.00%	\$442.53
PROJECT FEE, INCLUDES PLATFORM ACCESS AND 10 10X12X24 BOXES	NA	DOCUFREE	DF-SC-BASE-SCAN24	\$4,762.00	each	2.00%	\$4,701.76
10 ADDITIONAL 10X12X24 BOXES	NA	DOCUFREE	DF-SC-BOXES24	\$3,497.04	each	2.00%	\$3,452.80
10 BOXES OF COLOR SCANS 10X12X24 BOXES (SURCHARGE)	NA	DOCUFREE	DF-SC-BOXES-COLOR24	\$720.36	each	2.00%	\$711.25
DOCUMENT SPLITS (10 10X12X24 BOX BLOCK)	NA	DOCUFREE	DF-SC-DOC-SPLITS24	\$667.00	each	2.00%	\$658.56
10 BINDERS. INCLUDES PLATFORM ACCESS, SET UP, AND SHIPPING BOXES. MAX 12"x18"	NA	DOCUFREE	DF-SC-BIND	\$2,849.21	each	2.00%	\$2,813.17
EACH ADDITIONAL BINDER	NA	DOCUFREE	DF-SC-ADD-BIND	\$284.92	each	2.00%	\$281.32
2500 CUSTOM INDEXES (UP TO 15 CHARACTERS/INDEX)	NA	DOCUFREE	DF-SC-CUST-INDEX	\$448.20	each	2.00%	\$442.53
1500 ADDITIONAL FILE FOLDERS	NA	DOCUFREE	DF-SC-ADD-FILEFOLD	\$448.20	each	2.00%	\$442.53
2000 HAND PLACEMENTS	NA	DOCUFREE	DF-SC-HANDPLACE	\$448.20	each	2.00%	\$442.53
250 WIDE FORMAT DRAWINGS	NA	DOCUFREE	DF-SC-WIDEFORMAT	\$448.20	each	2.00%	\$442.53
100 NON-DIAGNOSTIC XRAYs	NA	DOCUFREE	DF-SC-XRAY-IMAGES	\$448.20	each	2.00%	\$442.53
2500 BOOKMARKS	NA	DOCUFREE	DF-SC-BOOKMARKS	\$448.20	each	2.00%	\$442.53
10 SEARCH AND RETRIEVE USERS	NA	DOCUFREE	DF-SC-ADD-USERS	\$2,046.60	each	2.00%	\$2,020.71
35 ADDITIONAL FILE PULLS	NA	DOCUFREE	DF-SC-ADD-FILEPULLS	\$448.20	each	2.00%	\$442.53
DOCUMENT INTERROGATION OF UP TO 3 FIELDS PER FILE FOLDER	NA	DOCUFREE	DF-SC-DOC-INTERGATE	\$0.91	each	2.00%	\$0.90
SPECIAL HANDLING FLAT RATE FEE LABOR CHARGE FOR SPECIALIZED SCAN SERVICES	NA	DOCUFREE	DF-SC-SPECHAND	\$291.60	each	2.00%	\$287.91
IMPLEMENTATION FEE - INCLUDES 7 10X12X15 BOXES OF ACTIVE FILES, 5 USERS	NA	DOCUFREE	DF-HR-IMP-FEE	\$4,150.00	each	2.00%	\$4,097.50
1 ADDITIONAL HR 10X12X15 BOX	NA	DOCUFREE	DF-HR-ADD-BOXES	\$326.00	each	2.00%	\$321.88
IMPLEMENTATION FEE - INCLUDES 7 10X12X24 BOXES OF ACTIVE FILES, 5 USERS	NA	DOCUFREE	DF-HR-IMP-FEE24	\$6,667.00	each	2.00%	\$6,582.66
1 ADDITIONAL HR 10X12X24 BOX	NA	DOCUFREE	DF-HR-ADD-BOXES24	\$524.00	each	2.00%	\$517.37
I9 DOCUMENT SUBCLASSIFICATION - LAST NAME, LAST 4 OF SOCIAL, DATE - BASE FEE	NA	DOCUFREE	DF-HR-I9-BASE	\$595.00	each	2.00%	\$587.47
I9 DOCUMENT SUBCLASSIFICATION - LAST NAME, LAST 4 OF SOCIAL, DATE - OVERAGE FEE	NA	DOCUFREE	DF-HR-I9-OFEE	\$0.41	each	2.00%	\$0.40
TRIP CHARGE - PER TRIP	NA	DOCUFREE	DF-SC-WHITE-TRIP	\$857.14	each	2.00%	\$846.30
1 ADDITIONAL 10X12X15 BOX	NA	DOCUFREE	DF-SC-WHITE-1	\$6.86	each	2.00%	\$6.77
ONSITE VISIT, MANIFEST AND PICK UP TO 700 - 15" BOXES AND DELIVER TO SCANCENTER	NA	DOCUFREE	DF-SC-WHITE-700	\$4,628.57	each	2.00%	\$4,570.02
SCAN CLOUD PROJECT FEE, INCLUDES SCAN CLOUD PLATFORM AND 20 BOXES OF SCANNING	NA	DOCUFREE	DFSCAN1020	\$4,500.00	each	2.00%	\$4,443.08
SCANNING - A BLOCK OF 10 ADDITIONAL BOXES (10X12X15) - BASE PROGRAM	NA	DOCUFREE	DFADDBOX	\$1,700.00	each	2.00%	\$1,678.50
HAND PLACEMENTS (2000 HAND PLACEMENTS)	NA	DOCUFREE	DFPBS-HP	\$350.00	each	2.00%	\$345.57
OUTBOUND MAIL PROGRAM IMPLEMENTATION FEE (1 PACKET = UP TO 2 ENVELOPES, 2 SHEETS OF PAPER - 4 IMAGES BW)	NA	DOCUFREE	OMPFI	\$4,000.00	each	2.00%	\$3,949.40
ESCROW FEES PRINTING (24,000 - PRINTS)	NA	DOCUFREE	OMPE-PRINT	\$1,250.00	each	2.00%	\$1,234.19
POSTAGE OVERAGE FEE	NA	DOCUFREE	OMPO-POST	\$0.49	each	2.00%	\$0.48
OUTBOUND MAIL PROCESSING BASE FEE (2000 PACKETS - UP TO 4 IMAGES DOUBLE SIDED AND 2 ENVELOPES - BW)	NA	DOCUFREE	OMPBF	\$3,500.00	each	2.00%	\$3,455.73
OUTBOUND MAIL PROCESSING OVERAGE FEE (PER PACKET) IN EXCESS OF BASE ALLOTMENT	NA	DOCUFREE	OMPOF	\$1.10	each	2.00%	\$1.09
FORMS PROCESSING - BASE FEE (UP TO 46 DATAPOINTS 70% MR - 300 BRMS/MONTH)	NA	DOCUFREE	FPBF46	\$500.00	each	2.00%	\$493.68
FORMS PROCESSING - ADDITIONAL FORMS (UP TO 46 DATAPOINTS 70% MR PER BRM PER MONTH)	NA	DOCUFREE	FPBF46AF	\$1.52	each	2.00%	\$1.50
SCANNING - A BLOCK OF 10 ADDITIONAL BOXES (10X12X15) - BASE PROGRAM	NA	DOCUFREE	DF-SC-ADD-BOXES	\$1,700.00	each	2.00%	\$1,678.50

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SCAN CLOUD PROJECT FEE, INCLUDES SCAN CLOUD PLATFORM AND 10 BOXES OF SCANNING - BASE PROGRAM. BOX SIZE 12X15X10)	NA	DOCUFREE	DF-SC-BASE-SCAN	\$3,234.60	each	2.00%	\$3,193.68
10 BOXES OF COLOR SCANS (10X12x15) (SURCHARGE)	NA	DOCUFREE	DF-SC-COLOR-BLOCK	\$448.20	each	2.00%	\$442.53
Category Average DIS			Category Total Average Discount			2.00%	
3. ECM (ENTERPRISE CONTENT MANAGEMENT)							
Digital Enterprise Mid Level Enterprise Content Management Software. Gartner Majic Quadrant rated. Software is a document management solution (DMS) that is suitable for companies of all sizes and in a wide range of industries such as accounting and financial services, manufacturing and health care. The solution can be hosted on premise or in the cloud, depending on the user's needs.	NA	IBM Cloud Pak for Automation	XXXX	\$4,911.56	Monthly	15.00%	\$4,206.14
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- ON PREMISES - 100K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-COG-100K	\$13,000.00	Annually	5.00%	\$12,442.63
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- ON PREMISES - 10M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-COG-10M	\$400,000.00	Annually	5.00%	\$382,850.00
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- ON PREMISES - 1M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-COG-1M	\$70,000.00	Annually	5.00%	\$66,998.75
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- ON PREMISES - 200K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-COG-200K	\$20,000.00	Annually	5.00%	\$19,142.50
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- ON PREMISES - 2M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-COG-2M	\$120,000.00	Annually	5.00%	\$114,855.00
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- ON PREMISES - 500K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-COG-500K	\$40,000.00	Annually	5.00%	\$38,285.00
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- ON PREMISES - 50K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-COG-50K	\$8,000.00	Annually	5.00%	\$7,657.00
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- ON PREMISES - 50M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-COG-50M	\$1,750,000.00	Annually	5.00%	\$1,674,968.75
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- ON PREMISES - 5M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-COG-5M	\$250,000.00	Annually	5.00%	\$239,281.25
DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 100K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-OCR-100K	\$2,690.00	Annually	5.00%	\$2,574.67
DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 10M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-OCR-10M	\$53,490.00	Annually	5.00%	\$51,196.62
DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 1M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-OCR-1M	\$11,080.00	Annually	5.00%	\$10,604.95
DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 200K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-OCR-200K	\$3,620.00	Annually	5.00%	\$3,464.79
DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 2M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-OCR-2M	\$16,390.00	Annually	5.00%	\$15,687.28
DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 500K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-OCR-500K	\$6,420.00	Annually	5.00%	\$6,144.74
DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 50K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-OCR-50K	\$1,350.00	Annually	5.00%	\$1,292.12
DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 50M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-OCR-50M	\$234,020.00	Annually	5.00%	\$223,986.39
DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 5M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-OCR-5M	\$30,890.00	Annually	5.00%	\$29,565.59
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 100K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-PROD-100K	\$16,250.00	Annually	5.00%	\$15,553.28
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 10M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-PROD-10M	\$500,000.00	Annually	5.00%	\$478,562.50
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 1M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-PROD-1M	\$87,500.00	Annually	5.00%	\$83,748.44
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 200K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-PROD-200K	\$25,000.00	Annually	5.00%	\$23,928.13
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 2M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-PROD-2M	\$150,000.00	Annually	5.00%	\$143,568.75
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 500K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-PROD-500K	\$50,000.00	Annually	5.00%	\$47,856.25
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 50K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-PROD-50K	\$10,000.00	Annually	5.00%	\$9,571.25
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 50M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-PROD-50M	\$2,187,500.00	Annually	5.00%	\$2,093,710.94
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 5M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-S-PROD-5M	\$312,500.00	Annually	5.00%	\$299,101.56
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 100K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-COG-100K	\$13,000.00	Annually	5.00%	\$12,442.63
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 10M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-COG-10M	\$400,000.00	Annually	5.00%	\$382,850.00
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 1M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-COG-1M	\$70,000.00	Annually	5.00%	\$66,998.75
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 200K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-COG-200K	\$20,000.00	Annually	5.00%	\$19,142.50
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 2M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-COG-2M	\$120,000.00	Annually	5.00%	\$114,855.00
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 300K PAGES PER YEAR (W/3 YEARS IN ADVANCE DISCOUNT)	NA	ABBY VANTAGE	VAN-SC-COG-300K	\$30,000.00	Annually	5.00%	\$28,713.75
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 500K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-COG-500K	\$40,000.00	Annually	5.00%	\$38,285.00
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 50K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-COG-50K	\$8,000.00	Annually	5.00%	\$7,657.00
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 50M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-COG-50M	\$1,750,000.00	Annually	5.00%	\$1,674,968.75
DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 5M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-COG-5M	\$250,000.00	Annually	5.00%	\$239,281.25
DS/VANTAGE ID SKILL LICENSE - CLOUD - 100K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-ID-100K	\$38,000.00	Annually	5.00%	\$36,370.75
DS/VANTAGE ID SKILL LICENSE - CLOUD - 1M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-ID-1M	\$320,000.00	Annually	5.00%	\$306,280.00
DS/VANTAGE ID SKILL LICENSE - CLOUD - 200K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-ID-200K	\$72,000.00	Annually	5.00%	\$68,913.00
DS/VANTAGE ID SKILL LICENSE - CLOUD - 500K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-ID-500K	\$170,000.00	Annually	5.00%	\$162,711.25
DS/VANTAGE ID SKILL LICENSE - CLOUD - 50K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-ID-50K	\$20,000.00	Annually	5.00%	\$19,142.50
DS/VANTAGE OCR SKILL LICENSE - CLOUD - 100K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-OCR-100K	\$2,690.00	Annually	5.00%	\$2,574.67
DS/VANTAGE OCR SKILL LICENSE - CLOUD - 10M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-OCR-10M	\$53,490.00	Annually	5.00%	\$51,196.62
DS/VANTAGE OCR SKILL LICENSE - CLOUD - 1M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-OCR-1M	\$11,080.00	Annually	5.00%	\$10,604.95
DS/VANTAGE OCR SKILL LICENSE - CLOUD - 200K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-OCR-200K	\$3,620.00	Annually	5.00%	\$3,464.79
DS/VANTAGE OCR SKILL LICENSE - CLOUD - 2M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-OCR-2M	\$16,390.00	Annually	5.00%	\$15,687.28
DS/VANTAGE OCR SKILL LICENSE - CLOUD - 500K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-OCR-500K	\$6,420.00	Annually	5.00%	\$6,144.74
DS/VANTAGE OCR SKILL LICENSE - CLOUD - 50K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-OCR-50K	\$1,350.00	Annually	5.00%	\$1,292.12
DS/VANTAGE OCR SKILL LICENSE - CLOUD - 50M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-OCR-50M	\$234,020.00	Annually	5.00%	\$223,986.39

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
DS/VANTAGE OCR SKILL LICENSE - CLOUD - 5M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-OCR-5M	\$30,890.00	Annually	5.00%	\$29,565.59
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 100K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-PROD-100K	\$16,250.00	Annually	5.00%	\$15,553.28
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 10M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-PROD-10M	\$500,000.00	Annually	5.00%	\$478,562.50
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 1M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-PROD-1M	\$87,500.00	Annually	5.00%	\$83,748.44
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 200K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-PROD-200K	\$25,000.00	Annually	5.00%	\$23,928.13
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 2M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-PROD-2M	\$150,000.00	Annually	5.00%	\$143,568.75
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 500K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-PROD-500K	\$50,000.00	Annually	5.00%	\$47,856.25
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 50K PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-PROD-50K	\$10,000.00	Annually	5.00%	\$9,571.25
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 50M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-PROD-50M	\$2,187,500.00	Annually	5.00%	\$2,093,710.94
DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 5M PAGES PER YEAR	NA	ABBY VANTAGE	VAN-SC-PROD-5M	\$312,500.00	Annually	5.00%	\$299,101.56
Category Average ECM			Category Total Average Discount			5.00%	
4. Hardware (Evaluated by Brand Discount)							
Printer - HP Color JET - Laser MFP		HP	Q3939A	\$10,360.00	each	25.00%	\$7,828.28
BIOMETRIC ACCESS DEVICE FOR PAPER CUT MF, 3000 FINGERPRINTS, USB	Accessory	ACDI	ACD-IDENTID	\$370.00	each	5.00%	\$354.14
BRACKET HOLDER - BLACK	Accessory	ACDI	HKBR-B	\$24.40	each	5.00%	\$23.35
EXTERNAL BRACKET HOLDER KIT - BLACK	Accessory	ACDI	HKBR-BKIT	\$38.51	each	5.00%	\$36.86
READER MOUNTING BASE ASSEMBLY	Accessory	ACDI	BKT-BASE	\$26.40	each	5.00%	\$25.27
RICOH SOP FRONT READER KIT (ADHESIVE PAD)	Accessory	ACDI	ATFR-01-RI	\$11.50	each	5.00%	\$11.01
SNAP-IN HOLDER - BLACK	Accessory	ACDI	HKSJ-B	\$21.40	each	5.00%	\$20.48
COIN-OP W/ KEYPAD FOR USER ACCOUNTS AND MULTIPLE PRICE LINES (OPTIONAL), MULTIPLE COPIES WITH COINS, \$1 COINS.	Accessory	ACDI	EX2000	\$1,765.00	each	5.00%	\$1,689.33
MULTIPLE PRICE LINES AND MULTIPLE COPIES. COINS, \$1 COINS, \$1-\$20 BILLS.	Accessory	ACDI	EX2000-B	\$2,570.00	each	5.00%	\$2,459.81
MULTIPLE PRICE LINES AND MULTIPLE COPIES. COINS, \$1 COINS, \$1-\$20 BILLS AND CREDIT CARDS	Accessory	ACDI	EX2000-CCB	\$3,530.00	each	5.00%	\$3,378.65
REVALUE STATION, COINS, \$1 COINS AND \$1-\$20 BILLS	Accessory	ACDI	RSX1000	\$4,900.00	each	5.00%	\$4,689.91
REVALUE STATION, COINS, \$1 COINS, \$1-\$20 BILLS, CREDIT CARD	Accessory	ACDI	RSX1000CCB	\$6,200.00	each	5.00%	\$5,934.18
PODIUM STANDS FOR REVALUE STATIONS	Accessory	ACDI	RSXSTAND	\$1,200.00	each	5.00%	\$1,148.55
EXTENDED HARDWARE WARRANTY (UP TO 4 ADDITIONAL YEARS)	Accessory	ACDI	EXTWARRANTY	\$0.12	each	5.00%	\$0.11
COIN-OP, MULTIPLE PRICE LINES AND MULTIPLE COPIES, CREDIT CARD ONLY	Accessory	ACDI	EX2000-CC	\$2,200.00	each	5.00%	\$2,105.68
MIFARE CARD READER - USB	Accessory	ACDI	PRX-11223TWN	\$200.00	each	5.00%	\$191.43
HID PROX CARD READER - USB	Accessory	ACDI	PRX-11229TWN	\$245.00	each	5.00%	\$234.50
CASI-RUSCO CARD READER - USB	Accessory	ACDI	PRX-14273TWN	\$280.00	each	5.00%	\$268.00
MULTI PROX CARD READER - USB	Accessory	ACDI	PRX-14765TWN4	\$260.00	each	5.00%	\$248.85
TWN4 MIFARE NFC-PI DESKTOP READER/WRITER	Accessory	ACDI	PRX-14766TWN4	\$260.00	each	5.00%	\$248.85
ENROLL LEGIC BLACK USB CARD READER	Accessory	ACDI	PRX-7L81AKU	\$290.00	each	5.00%	\$277.57
ICLASS ID & SE CARD READER - USB	Accessory	ACDI	PRX-80081AK0	\$265.00	each	5.00%	\$253.64
ICLASS ID & SE CARD READER - USB	Accessory	ACDI	PRX-80081AKU	\$262.00	each	5.00%	\$250.77
PCPROX, ENROLL USB USB VIRTUAL COM READER, DUAL 125 & 13.56 CSN	Accessory	ACDI	PRX-80581AK0	\$234.50	each	5.00%	\$224.45
PCPROX + ENROLL USB CARD READER WITH 6-FOOT CABLE	Accessory	ACDI	PRX-80581AKU	\$202.00	each	5.00%	\$193.34
PROX+, ENROLL BLACK USB HIP2 HP POCKET READER	Accessory	ACDI	PRX-805H1AKU	\$275.00	each	5.00%	\$263.21
ALTERNATE PRINTER SUPPORT BOX	Accessory	ACDI	1P-TLTLTPRINT	\$130.00	each	5.00%	\$124.43
BASE STAND, COIN-OPS	Accessory	ACDI	7000-EFS	\$170.00	each	5.00%	\$162.71
PAPER DRAWER LOCK	Accessory	ACDI	ACDL-114	\$100.00	each	5.00%	\$95.71
BILL ACCEPTOR, 1, 5 EZVEND	Accessory	ACDI	BP2BX	\$808.50	each	5.00%	\$773.84
BILL ACCEPTOR, EX SERIES COIN OP	Accessory	ACDI	BP4BX	\$860.00	each	5.00%	\$823.13
BRACKET MOUNT FOR CPAD-CONTROLLER	Accessory	ACDI	CPADBACKET	\$80.00	each	5.00%	\$76.57
TRANSFORMER, 24 VAC 1700MA CUSTOM END	Accessory	ACDI	1T-10102	\$40.00	each	5.00%	\$38.29
CHANGER ACCEPTOR HEAD FOR LF, SC, GX	Accessory	ACDI	40775-4	\$335.00	each	5.00%	\$320.64
BASE STAND, COIN-OPS	Accessory	ACDI	7000EFS	\$176.96	each	5.00%	\$169.37
CHANGER, COINCO MDB ESCROW/EX2000	Accessory	ACDI	9302GX	\$675.00	each	5.00%	\$646.06
PRINT SERVER APPLIANCE WITH CUPS PRINT SYSTEM, PAPER CUT COMPATIBLE	Accessory	ACDI	ACD-PRINTHUB	\$1,600.00	each	5.00%	\$1,531.40
CONTROL BOARDS FOR EX2000 SERIES COIN-OPS	Accessory	ACDI	EX2000BDS	\$365.00	each	5.00%	\$349.35
CONTROL BOARD, PERSONALITY	Accessory	ACDI	EXPB	\$100.00	each	5.00%	\$95.71
CHANGER STANDARD 6TUBE MDB \$1 COINS	Accessory	ACDI	G6XUS-BD	\$810.00	each	5.00%	\$775.27
LCD, 16 X 2 GREY BG WHITE BL	Accessory	ACDI	NHD-DISPLAY162	\$40.00	each	5.00%	\$38.29
INTERFACE KIT, COMPUTER/PRINT RELEASE STATION	Accessory	ACDI	PCCONNECT	\$120.00	each	5.00%	\$114.86
MOUNTING BRACKET FOR PROXIMITY READERS	Accessory	ACDI	PROXBRACKETKIT	\$30.00	each	5.00%	\$28.71
TCPCONV KIT2 FOR TWN4 W/ POWER SUPPLY AND 50CM CABLE	Accessory	ACDI	PRX-15236	\$285.00	each	5.00%	\$272.78
TCPCONV KIT FOR TWN4 AND 50CM CABLE	Accessory	ACDI	PRX-15341	\$285.00	each	5.00%	\$272.78
PCPROX + ENROLL AC DI USB W/ 6-IN CABLE	Accessory	ACDI	PRX-80581AKU-CO6	\$220.00	each	5.00%	\$210.57
PRX-80581AK5 ETHERNET (2-PORT)/IP READER	Accessory	ACDI	PRX-KT-80581AK4	\$522.50	each	5.00%	\$500.10
SERIAL TO 2-PORT ETHERNET CONNECTION	Accessory	ACDI	PRX-CN02NAK4	\$215.00	each	5.00%	\$205.78
SERIAL RECEIPT PRINTER	Accessory	ACDI	SKT-40	\$520.00	each	5.00%	\$497.71
TOUCH SCREEN, PRE-LOADED ALL-IN-ONE PC	Accessory	ACDI	TSPC-DELL23	\$1,915.00	each	5.00%	\$1,832.89
EPORT G10 WIRELESS KIT	Accessory	ACDI	VVLUT2101235	\$900.00	each	5.00%	\$861.41
EPORT G10 CHIP READER BEZEL	Accessory	ACDI	V6SUK1435010	\$675.00	each	5.00%	\$646.06
EPORT G10 CHIP READER KIT	Accessory	ACDI	VVLUT2101835	\$1,100.00	each	5.00%	\$1,052.84
ETHERNET 241 CONVERTER USB & PIN 9 SERIAL W/ POWER SUPPLY	Accessory	ACDI	PRX-CN11NCK4	\$235.00	each	5.00%	\$224.92
TOUCH SCREEN, PRE-LOADED ALL-IN-ONE PC FOR RSX1000 SERIES	Accessory	ACDI	RSX1000PC	\$2,200.00	each	5.00%	\$2,105.68
HARNESS FOR CANON	Accessory	ACDI	H10-CANON	\$75.00	each	5.00%	\$71.78
HARNESS FOR CANON (COLOR MACHINES)	Accessory	ACDI	H20-CANONMPH	\$100.00	each	5.00%	\$95.71
HARNESS FOR CANON (EX2000)	Accessory	ACDI	H20-CANON	\$100.00	each	5.00%	\$95.71
HARNESS FOR CANON (FM2-5958-000)	Accessory	ACDI	H10-CANONFM	\$75.00	each	5.00%	\$71.78
HARNESS FOR CANON (FM2-5958-000)	Accessory	ACDI	H20-CANONFM	\$100.00	each	5.00%	\$95.71
HARNESS FOR CANON (MS SERIES)	Accessory	ACDI	H10-CANON-MS	\$75.00	each	5.00%	\$71.78
HARNESS FOR CANON ADVANCED	Accessory	ACDI	H10-CANONADV	\$75.00	each	5.00%	\$71.78
HARNESS FOR CANON ADVANCED (EX SERIES)	Accessory	ACDI	H20-CANONADV	\$100.00	each	5.00%	\$95.71

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
HARNESS FOR HP	Accessory	ACDI	H20-HPFIH	\$100.00	each	5.00%	\$95.71
HARNESS FOR KONICA MINOLTA	Accessory	ACDI	RAZRV2	\$300.00	each	5.00%	\$287.14
HARNESS FOR KYOCERA (20 PIN)	Accessory	ACDI	H20-KYOCERA20	\$100.00	each	5.00%	\$95.71
HARNESS FOR KYOCERA MITA	Accessory	ACDI	H20-KYMI-HW	\$100.00	each	5.00%	\$95.71
HARNESS FOR KYOCERA MITA	Accessory	ACDI	H20-KYOCERAMITA	\$100.00	each	5.00%	\$95.71
HARNESS FOR LEXMARK COPIERS	Accessory	ACDI	H20-LEXMARK	\$100.00	each	5.00%	\$95.71
HARNESS FOR LEXMARK COPIERS	Accessory	ACDI	H10-LEXMARK	\$75.00	each	5.00%	\$71.78
HARNESS FOR LEXMARK MFP (COIN-NECT)	Accessory	ACDI	H64-LXMKSMART	\$500.00	each	5.00%	\$478.56
HARNESS FOR MINOLTA	Accessory	ACDI	H10-MINOLTA	\$75.00	each	5.00%	\$71.78
HARNESS FOR MINOLTA	Accessory	ACDI	H20-MINOLTA	\$100.00	each	5.00%	\$95.71
HARNESS FOR MINOLTA (COLOR BIZHUB)	Accessory	ACDI	H10-MINOLTABIZ	\$75.00	each	5.00%	\$71.78
HARNESS FOR MINOLTA (MS SERIES)	Accessory	ACDI	H10-MINOLTA-MS	\$75.00	each	5.00%	\$71.78
HARNESS FOR RICOH (ANALOG)	Accessory	ACDI	H10-RICOH	\$75.00	each	5.00%	\$71.78
HARNESS FOR RICOH (ANALOG)	Accessory	ACDI	H20-RICOH	\$100.00	each	5.00%	\$95.71
HARNESS FOR RICOH (AFICIO)	Accessory	ACDI	H20-AFICIOKIT	\$100.00	each	5.00%	\$95.71
HARNESS FOR RIZOGRAPH	Accessory	ACDI	H20-RIZO	\$100.00	each	5.00%	\$95.71
HARNESS FOR SAMSUNG (ADAPTOR)	Accessory	ACDI	H10-SAMSUNG	\$75.00	each	5.00%	\$71.78
HARNESS FOR SHARP (ADAPTOR)	Accessory	ACDI	H10-SHARPADP	\$75.00	each	5.00%	\$71.78
HARNESS FOR SHARP (COLOR MX SERIES)	Accessory	ACDI	ACDVENDPS	\$100.00	each	5.00%	\$95.71
HARNESS FOR SHARP B&W MACHINE ONLY	Accessory	ACDI	H20-SHARPBWADP	\$100.00	each	5.00%	\$95.71
HARNESS FOR TOSHIBA	Accessory	ACDI	H10-TOSHIBA	\$75.00	each	5.00%	\$71.78
HARNESS FOR TOSHIBA GQ 200 SERIES	Accessory	ACDI	H10-GQADP	\$75.00	each	5.00%	\$71.78
HARNESS FOR XEROX (ES SERIES)	Accessory	ACDI	H10-XEROX	\$75.00	each	5.00%	\$71.78
HARNESS FOR XEROX (EX BASED TECH)	Accessory	ACDI	H64-XEROX	\$110.00	each	5.00%	\$105.28
HARNESS FOR XEROX (ALLOWS TWO DEVICES)	Accessory	ACDI	H10-Y-XEROX	\$75.00	each	5.00%	\$71.78
HARNESS FOR EX SERIES	Accessory	ACDI	H64-EXM	\$100.00	each	5.00%	\$95.71
HARNESS, POWER FOR EX SERIES	Accessory	ACDI	H2-EXPOWER	\$30.00	each	5.00%	\$28.71
HARNESS FOR 1 ACDI EX DEVICE TO 2 TOSHIBA COPIERS	Accessory	ACDI	H20-GQ-Y	\$100.00	each	5.00%	\$95.71
HARNESS FOR 2 ACDI EX SERIES TO 1 COPIER	Accessory	ACDI	H20-Y	\$100.00	each	5.00%	\$95.71
HARNESS - SINGLE PRICE LINE	Accessory	ACDI	H10-COPIER OEM	\$75.00	each	5.00%	\$71.78
HARNESS - MULTIPLE PRICE LINES	Accessory	ACDI	H20-COPIER OEM	\$100.00	each	5.00%	\$95.71
HARNESS - MULTIPLE PRICE LINES	Accessory	ACDI	H20-GQADP	\$100.00	each	5.00%	\$95.71
HARNESS FOR EXTERNAL TERMINAL TO COPIER	Accessory	ACDI	H10-AFICIOKIT	\$75.00	each	5.00%	\$71.78
KYOCERA MULTIPLE PRICE SMART HARNESS	Accessory	ACDI	KYOCERAEDGE	\$665.00	each	5.00%	\$636.49
6 PIN USB SHARP MINI HARNESS	Accessory	ACDI	CAB-C2	\$16.00	each	5.00%	\$15.31
HID PROXKEY II KEYFOB - 25 PACK	Accessory	ACDI	BDG-1346-PRXKEY-25	\$300.00	each	5.00%	\$287.14
HID ISOPROX II 30 MIL - 25 PACK	Accessory	ACDI	BDG-1386-ISOPRX-25	\$280.00	each	5.00%	\$268.00
HID MICROPROX ADHESIVE TAG - 25 PACK	Accessory	ACDI	BDG-1391-MICRO-25	\$200.00	each	5.00%	\$191.43
HID PROXCARD II CLAMSHELL - 25 PACK	Accessory	ACDI	BDG-1326-PROXII-25	\$155.00	each	5.00%	\$148.35
ICLASS ISO 30 MIL 2K - 25 PACK	Accessory	ACDI	BDG-2000-ICLASS-25	\$220.00	each	5.00%	\$210.57
ICLASS ADHESIVE TAG 2K - 25 PACK	Accessory	ACDI	BDG-2060-ICLASS-25	\$200.00	each	5.00%	\$191.43
MIFARE 1K WHITE 30MM ADHESIVE TAG - 25 PACK	Accessory	ACDI	BDG-CTW-MIFARE-25	\$98.00	each	5.00%	\$93.80
INDALA FLEXPASS, CLAMSHELL 26 BIT - 25 PACK	Accessory	ACDI	BDG-FLEXCARD-25	\$140.00	each	5.00%	\$134.00
MIFARE 1K KEYFOB, BLUE - 25 PACK	Accessory	ACDI	BDG-FOB-MIFARE-25	\$92.00	each	5.00%	\$88.06
MIFARE 1K ISO 30 MIL - 25 PACK	Accessory	ACDI	BDG-ISO-MIFARE-25	\$85.00	each	5.00%	\$81.36
MIFARE 1K ISO 30 MIL 30X26MM ADHESIVE BACK - 25 PACK	Accessory	ACDI	BDG-PLS-MIFARE-25	\$105.00	each	5.00%	\$100.50
MAGNETIC DEBIT CARD - 25 PACK	Accessory	ACDI	CR80-COPY-CARD-25	\$50.00	each	5.00%	\$47.86
MAGNETIC DEBIT CARD - 25 PACK	Accessory	ACDI	CR80-TRACKIV-25	\$60.00	each	5.00%	\$57.43
CONFIGURATION CARDS (PACK OF 10)	Accessory	ACDI	TP-IHND08-CFGP10	\$120.00	each	5.00%	\$114.86
ELATEC STANDARD STICKER FOR OUTSIDE OF MACHINE	Accessory	ACDI	ART10044	\$3.50	each	5.00%	\$3.35
MIFARE CLASSIC CARD	Accessory	ACDI	ART13243	\$2.85	each	5.00%	\$2.73
MIFARE CLASSIC SMART LABEL	Accessory	ACDI	ART10270	\$3.99	each	5.00%	\$3.82
LOCK, CAM LOCK PIN TUMBLER	Accessory	ACDI	1-2C101-20B-KA	\$25.00	each	5.00%	\$23.93
KEY, CASH BOX	Accessory	ACDI	8025	\$10.00	each	5.00%	\$9.57
KEY, DOOR CAM ON COINOP	Accessory	ACDI	T0001	\$10.00	each	5.00%	\$9.57
KEY, BYPASS	Accessory	ACDI	2007	\$10.00	each	5.00%	\$9.57
HIGH-GAIN ANTENNA FOR DEVICES WITH CC OPTION	Accessory	ACDI	1A-HGEDGE	\$125.00	each	5.00%	\$119.64
BASE STAND AND LOCKING PLATE, COIN-OPS	Accessory	ACDI	7000LEFS	\$359.26	each	5.00%	\$343.86
LOCKING PLATE, 7000EFS AND COIN-OP	Accessory	ACDI	7000LP	\$283.33	each	5.00%	\$271.18
COIN CONTROLLER INTERFACE CABLE	Accessory	ACDI	ACDGQ110	\$91.67	each	5.00%	\$87.74
PROXCARD II CLAMSHELL	Accessory	ACDI	BDG-1326-ProxII	\$4.00	each	5.00%	\$3.83
PROXKEY II KEYFOB	Accessory	ACDI	BDG-1346-PRXKEY	\$5.82	each	5.00%	\$5.57
ISOPROX II 30 MIL CARD	Accessory	ACDI	BDG-1386-ISOPRX	\$5.34	each	5.00%	\$5.11
MICROPROX ADHESIVE TAG	Accessory	ACDI	BDG-1391-MICRO	\$4.70	each	5.00%	\$4.50
BDG-2000-ICLASS CARDS	Accessory	ACDI	BDG-2000-ICLASS	\$5.85	each	5.00%	\$5.60
ISO 30 MIL 16K/3 CARD	Accessory	ACDI	BDG-2001-ICLASS	\$7.98	each	5.00%	\$7.64
ISO 30 MIL 2K PROX CARD	Accessory	ACDI	BDG-2020-ICLASS	\$8.28	each	5.00%	\$7.92
ADHESIVE TAG 2K	Accessory	ACDI	BDG-2060-ICLASS	\$5.30	each	5.00%	\$5.07
MIFARE 30 MM ADHESIVE TAG - SINGLE	Accessory	ACDI	BDG-CTW-MIFARE	\$2.65	each	5.00%	\$2.54
INDALA FLEXPASS, CLAMSHELL 26 BIT	Accessory	ACDI	BDG-FLEXCARD	\$3.65	each	5.00%	\$3.49
MIFARE KEYFOB - SINGLE	Accessory	ACDI	BDG-FOB-MIFARE	\$2.22	each	5.00%	\$2.12
MIFARE ID BADGE CR80, 30 MIL - SINGLE	Accessory	ACDI	BDG-ISO-MIFARE	\$2.75	each	5.00%	\$2.63
MIFARE ISO 30 MIL, 30X26MM ADHESIVE - SINGLE	Accessory	ACDI	BDG-PLS-MF-1K-S	\$1.60	each	5.00%	\$1.53
MIFARE ISO 30 MIL, ADHESIVE BACK - SINGLE	Accessory	ACDI	BDG-PLS-MIFARE	\$2.75	each	5.00%	\$2.63
MIFARE WRISTBAND, BLACK - SINGLE	Accessory	ACDI	BDG-WRISTM-1K	\$2.45	each	5.00%	\$2.34
HARNESS FOR CANON IMAGEPRESS-C1 (CPAD)	Accessory	ACDI	CPADADP-C1	\$91.67	each	5.00%	\$87.74
HARNESS FOR HP (CPAD)	Accessory	ACDI	CPADADP-HP	\$91.67	each	5.00%	\$87.74
HARNESS FOR KONICA MINOLTA (CPAD)	Accessory	ACDI	CPADADP-RAZRV2	\$291.67	each	5.00%	\$279.16
3 TRACK CR80 PROGRAMMABLE MAG STRIPE CARD	Accessory	ACDI	CR80-MAGSWIPE	\$0.70	each	5.00%	\$0.67
MAGNETIC DEBIT CARD	Accessory	ACDI	CR80-TRACKIV	\$3.25	each	5.00%	\$3.11
MAGNETIC DEBIT CARD WITH PRE-ENCODED VALUE	Accessory	ACDI	CR80-TRACKIV-LOAD	\$1.05	each	5.00%	\$1.00
HARNESS FOR SHARP B&W (BOARD)	Accessory	ACDI	DVENDBW01	\$91.67	each	5.00%	\$87.74
HARNESS FOR SHARP B&W DUAL ROW (BOARD)	Accessory	ACDI	DVENDBW01-MX	\$91.67	each	5.00%	\$87.74
COIN OP - MULT PRICE (COINS/BILLS/VALUE CARDS)	Accessory	ACDI	EX2000-BC	\$3,159.00	each	5.00%	\$3,023.56
SECURITY MOUNT FOR COIN OPS AND PAPER TRAYS	Accessory	ACDI	FRONT LOCKING	\$658.33	each	5.00%	\$630.10
GQ1020 REPLICA	Accessory	ACDI	GQ1020-ACDI	\$50.00	each	5.00%	\$47.86
HARNESS FOR SHARP B&W (DIRECT)	Accessory	ACDI	H10-DVENDBW01	\$75.00	each	5.00%	\$71.78
HARNESS FOR SAMSUNG (EZVEND)	Accessory	ACDI	H64-EZSAMSUNG	\$91.67	each	5.00%	\$87.74
HARNESS FOR XEROX (EZVEND)	Accessory	ACDI	H64-EZXEROX	\$91.67	each	5.00%	\$87.74
HARNESS FOR SAMSUNG (EXBASED TECH)	Accessory	ACDI	H64-SAMSUNG	\$91.67	each	5.00%	\$87.74

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
BLACK BOARD TO H10 ADAPTOR	Accessory	ACDI	H6-BBADAPTOR	\$75.00	each	5.00%	\$71.78
BLACK BOARD TO H20 ADAPTOR	Accessory	ACDI	H6-BBADPTOREX	\$91.67	each	5.00%	\$87.74
CARD ANALYZER COMBO 125 KHZ & 13.56 MHZ	Accessory	ACDI	KT-CARDANALYZER	\$242.10	each	5.00%	\$231.72
HARNESS FOR EX SERIES NETWORK INTERFACE (SAME AS NETCOMM-)	Accessory	ACDI	NETCOMM-2	\$433.33	each	5.00%	\$414.75
NETWORK SWITCH 5 PORT 10/100 MINI	Accessory	ACDI	NET-SW-5-100	\$83.33	each	5.00%	\$79.76
MOUNTING BRACKET FOR PROXIMITY READERS	Accessory	ACDI	PROX BRACKET	\$30.00	each	5.00%	\$28.71
TCPCONV KIT W/ POWER SUPPLY AND 50CM CABLE	Accessory	ACDI	PRX-15431	\$352.00	each	5.00%	\$336.91
ACDI PRX-5325-AU201H	Accessory	ACDI	PRX-5325-AU201H	\$271.00	each	5.00%	\$259.38
AIR ID ENROLL ICLASS BLACK USB VIRT COM	Accessory	ACDI	PRX-7081AK0	\$179.00	each	5.00%	\$171.33
HARNESS FOR KONICA MINOLTA ALPHA (VENDOR 2)	Accessory	ACDI	RA2RV2-ALPHA	\$291.67	each	5.00%	\$279.16
HARNESS FOR KONICA MINOLTA	Accessory	ACDI	RA2RV2M	\$291.67	each	5.00%	\$279.16
REMOTE COPY CONTOLLER / COUNTER	Accessory	ACDI	REMOTEE-COUNTER	\$292.59	each	5.00%	\$280.05
PC PAY & RELEASE STATION - COINS BILLS STORED VALUE CARDS	Accessory	ACDI	RSX1000-C	\$5,116.67	each	5.00%	\$4,897.29
REVALUE STATION, CREDIT CARD ONLY	Accessory	ACDI	RSX1000-CC	\$5,700.00	each	5.00%	\$5,455.61
BARCODE REVALUE STATION, COINS, 1-20 BILLS, CREDIT CARDS	Accessory	ACDI	RSX1000CC-BAR	\$6,458.34	each	5.00%	\$6,181.44
SERIAL TO ETHERNET CONVERTER	Accessory	ACDI	SERIALIPCONVERT	\$225.45	each	5.00%	\$215.78
PEDESTAL STAND, FLAT TOP	Accessory	ACDI	SIDEKICK 1000	\$225.93	each	5.00%	\$216.24
PEDESTAL STAND, ANGLED TOP	Accessory	ACDI	SIDEKICK 2000	\$225.93	each	5.00%	\$216.24
CREDIT CARD SWIPE CONTROLLER	Accessory	ACDI	THESWIPE	\$1,996.30	each	5.00%	\$1,910.71
INTERFACE HARNESS, SHARP COLOR LG PAPER; DVEND CABLE REQUIRED FOR SHARP	Accessory	ACDI	H20-SHARPCADP	\$100.00	each	5.00%	\$95.71
H20 INTERFACE HARNESS FOR TOSHIBA	Accessory	ACDI	H20-TOSHIBA	\$91.67	each	5.00%	\$87.74
MAC MINI PRE CONFIGURED MAC FOR PAPERCUT	Accessory	ACDI	MAC-MINI25GHZ	\$1,200.00	each	5.00%	\$1,148.55
COIN OP - SINGLE PRICE (COINS/BILLS)	Accessory	ACDI	EZVEND-200	\$3.00	each	5.00%	\$2.87
CONTROLLER, TOUCH SCREEN WITH POWER SUPPLY AND NETWORK CABLE	Accessory	ACDI	CPAD-CONTROLLER	\$1,500.00	each	5.00%	\$1,435.69
FAST RELEASE MAGNETIC CARD READER W/ BUILT-IN NETWORK SWITCH	Accessory	ACDI	FASTRELEASEMNET	\$460.00	each	5.00%	\$440.28
FAST RELEASE KEYPAD W/ BUILT-IN NETWORK SWITCH	Accessory	ACDI	FASTRELEASE-KP	\$330.00	each	5.00%	\$315.85
BARCODE USB OMNIDIRECTIONAL SCANNER, ORB	Accessory	ACDI	BARCODESCANNER	\$605.00	each	5.00%	\$579.06
BARCODE HANDHELD SCANNER USB HID KEY	Accessory	ACDI	BARCODEWAND	\$495.00	each	5.00%	\$473.78
MAGNETIC CARD READER, USB PS/2 INTERFACE	Accessory	ACDI	KEYSWIPE	\$180.00	each	5.00%	\$172.28
BARCODE INFRARED SWIPE USB KEYBOARD EMU	Accessory	ACDI	KEYSWIPEBAR-USB	\$380.00	each	5.00%	\$363.71
IDENTID V2 WIFI/USB READER, 3000 FINGERPRINTS	Accessory	ACDI	IDENTID-WF3	\$458.00	each	5.00%	\$438.36
MAGNETIC SWIPE, USB KBEMU, TRK1,2,3 DUAL KYOCERA	Accessory	ACDI	KEYSWIPE-KYO	\$180.00	each	5.00%	\$172.28
SWIPE,USB HID, TRK1,2,3 BLK DUAL HEAD	Accessory	ACDI	KEYSWIPE-HID	\$180.00	each	5.00%	\$172.28
TWN4 MULTITECH2 - P, POCKET READER FOR HP HIP2, BLACK	Accessory	ACDI	HPK4-FM1BAC6-PIUS	\$245.00	each	5.00%	\$234.50
TWN4 MULTITECH2, - P, POCKET READER FOR HP HIP2, BLACK	Accessory	ACDI	HPK4-FM1BAC6-PUS	\$190.00	each	5.00%	\$181.85
WAVE ID MOBILE KEYSTROKE HID MOBILE ACCESS BLACK USB READER	Accessory	ACDI	PRX-30081AKU	\$278.00	each	5.00%	\$266.08
WAVE ID MOBILE KEYSTROKE PACK ID BLACK USB READER	Accessory	ACDI	PRX-30581BKU	\$278.00	each	5.00%	\$266.08
WAVE ID PLUS KEYSTROKE V2 BLACK READER & ETHERNET 241 USB READER KIT	Accessory	ACDI	PRX-KT80581AK4	\$420.00	each	5.00%	\$401.99
WAVE ID PLUS KEYSTROKE V2 BLACK USB READER, 6 INCH CABLE	Accessory	ACDI	PRX-80581AKU-C06	\$218.00	each	5.00%	\$208.65
WAVE ID SP PLUS KEYSTROKE SP W/CLASS SE & SEOS BLACK USB READER	Accessory	ACDI	PRX-800H1AKU	\$295.00	each	5.00%	\$282.35
WAVE ID SP PLUS SP KEYSTROKE RICOH BLACK USB READER	Accessory	ACDI	PRX-805R1AKU	\$220.00	each	5.00%	\$210.57
Brand ACDI Average			ACDI - Total Average Discount			5.00%	
31 PPM color laser with 250 sheet paper tray	HARDWARE	BROTHER	MFC-L8395CDW	\$1,199.99	each	32.00%	\$822.11
33 ppm b/w and color with 250 sheet paper tray (Volume Band C2 - Lowest)	HARDWARE	BROTHER	HL-L8245CDW	\$899.99	each	35.00%	\$589.38
42 PPM color laser with 520 sheet paper tray (Volume Band M2)	HARDWARE	BROTHER	MFC-EX670W	\$5,899.99	each	67.00%	\$1,961.60
Brother Workhorse HL-EX415W 52ppm with 520 sheet paper tray (Volume Band M3 Lowest)	HARDWARE	BROTHER	HL-EX415W	\$2,999.99	each	73.00%	\$816.07
Brother Workhorse HL-L9310CDW Color Laser Printer (33 ppm) (1 GB) (Max Duty Cycle 80,000 Pages) (Duplex) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (50 Sheet MPT) (Volume Band C2)	HARDWARE	BROTHER	HL-L9310CDW	\$1,759.99	each	45.00%	\$975.25
Brother Workhorse MFC-EX915W Mono Laser MFP (52 ppm) with 520 sheet paper tray (Volume Band M3)	HARDWARE	BROTHER	MFC-EX915W	\$3,649.99	each	65.00%	\$1,287.08
Brother Workhorse MFC-L9570CDW Color Laser MFP (33 ppm) (1 GB) (2400 x 600 dpi) (Max Duty Cycle 80,000 Pages) (p/s/c/f) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (80 Sheet ADF) (Volume Band C2)	HARDWARE	BROTHER	MFC-L9570CDW	\$2,189.99	each	45.00%	\$1,213.53
Brother Workhorse PDS-5000 Color Desktop Scanner (60 ppm) (8-bit Grayscale) (24-bit Color) (8.5" x 236") (Energy Star) (100 Sheet DADF)	HARDWARE	BROTHER	PDS-5000	\$1,300.00	each	36.90%	\$826.45
Brother Workhorse PDS-5000F Color Flatbed Scanner (60 ppm) (8-bit Grayscale) (48-bit Color) (8.5" x 236") (Energy Star) (100 Sheet ADF)	HARDWARE	BROTHER	PDS-5000F	\$1,700.00	each	35.60%	\$1,103.01
Brother Workhorse ImageCenter ADS-2400N Sheetfed Desktop Scanner (30 ppm) (8.5" x 196") (Ethernet) (50 Sheet ADF)	HARDWARE	BROTHER	ADS-2400N	\$500.00	each	33.80%	\$333.48
Brother Workhorse ImageCenter ADS-3600W Sheetfed Desktop Scanner (50 ppm) (8.5" x 196") (Ethernet) (Wireless) (Touchscreen) (50 Sheet ADF)	HARDWARE	BROTHER	ADS-3600W	\$1,150.00	each	35.00%	\$753.11
Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW Optional 520 Sheet Lower Paper Tray	ACCESSORY	BROTHER	LT6505	\$438.49	each	57.00%	\$189.96
Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, MFC-L6900DW Optional 250-Sheet Lower Paper Tray	ACCESSORY	BROTHER	LT5505	\$432.49	each	65.00%	\$152.51
Brother HL-L6400DW, HL-L9310CDW, MFC-L6900DW, MFC-L9570CDW Optional Tower Tray with Stabilizer (4 x 520-Sheet Trays) (Heavyweight Item -- No Free Freight)	ACCESSORY	BROTHER	TT4000	\$1,679.99	each	45.00%	\$930.92
Brother HL-L6400DW, L6400DWT 4-Bin Mailbox (520 x 4)	ACCESSORY	BROTHER	MX4000	\$629.99	each	45.00%	\$349.09
Brother HL-L8360CDW, L8360CDWT, L9310CDW, MFC-L8900CDW, L9570CDW Optional 500-Sheet Lower Paper Tray	ACCESSORY	BROTHER	LT340CL	\$263.49	each	4.40%	\$253.79
Brother HL-L9310CDW, MFC-L9570CDW CB-1010 Cabinet/Stand (15.7 Inch)	ACCESSORY	BROTHER	CB1010	\$524.99	each	60.00%	\$211.57
Brother MFC-L6750DW, L6900DW DLH Printer Cabinet	ACCESSORY	BROTHER	CB2000	\$524.99	each	60.00%	\$211.57
Brother MFC-L6800DW, L6900DW Card Reader Holder	ACCESSORY	BROTHER	CH1000	\$52.49	each	65.00%	\$18.51
Brother MFC-L9570CDW Tower Tray Connector	ACCESSORY	BROTHER	TC4100	\$104.49	each	60.00%	\$42.11
Drum Unit (approx. 20,000 pages)	ACCESSORY	BROTHER	DR229CL	\$129.96	each	5.00%	\$124.39
Opt 250-Sheet Paper Tray / Maximum of 1 additional	ACCESSORY	BROTHER	LT310CL	\$149.99	each	2.00%	\$148.09
Opt 250-Sheet Paper Tray / Maximum of 2 additional	ACCESSORY	BROTHER	LT330CL	\$198.49	each	1.70%	\$196.58
Brand BROTHER Average			BROTHER - Total Average Discount			42.32%	
2 Roll Color Print System 12/10 - Top Stacking	HARDWARE	KIP	SY5755C	\$34,995.00	each	8.00%	\$32,436.87
2 Roll Color Print System 6/6 - Top Stacking	HARDWARE	KIP	SY5730C	\$27,995.00	each	8.00%	\$25,948.57
2 Roll Color Print System 8/6 - Top Stacking	HARDWARE	KIP	SY5750C	\$30,995.00	each	8.00%	\$28,729.27

SERVICE CATEGORY	Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
	2 Roll Multi-function Color System 12/10 - Top Stacking	HARDWARE	KIP	SYS765C	\$37,995.00	each	8.00%	\$35,217.57
	2 Roll Multi-function Color System 6/6 - Top Stacking	HARDWARE	KIP	SYS740C	\$29,995.00	each	8.00%	\$27,802.37
	2 Roll Multi-function Color System 8/6 - Top Stacking	HARDWARE	KIP	SYS760C	\$33,995.00	each	8.00%	\$31,509.97
	4 Roll Color Print System 12/10 - Top Stacking	HARDWARE	KIP	SYS775C	\$37,995.00	each	8.00%	\$35,217.57
	4 Roll Color Print System 8/6 - Top Stacking	HARDWARE	KIP	SYS770C	\$33,995.00	each	8.00%	\$31,509.97
	4 Roll Color Production System 12/10 with 2300 Scanner & Stand - Top Stacking	HARDWARE	KIP	SYS795C	\$49,995.00	each	8.00%	\$46,340.37
	4 Roll Color Production System 8/6 with 2300 Scanner & Stand - Top Stacking	HARDWARE	KIP	SYS790C	\$45,995.00	each	8.00%	\$42,632.77
	4 Roll Multi-function Color System 12/10 - Top Stacking	HARDWARE	KIP	SYS785C	\$40,995.00	each	8.00%	\$37,998.27
	4 Roll Multi-function Color System 8/6 - Top Stacking	HARDWARE	KIP	SYS780C	\$36,995.00	each	8.00%	\$34,290.67
	KIP 2300 CCD Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	HARDWARE	KIP	SYS2300IP	\$16,175.00	each	20.00%	\$13,037.05
	KIP 700 Stacker	HARDWARE	KIP	MACH700S	\$2,500.00	each	15.00%	\$2,140.94
	KIP 7171 - 1 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	HARDWARE	KIP	SYS7171K4	\$17,565.00	each	10.00%	\$15,927.06
	KIP 7171 - 1 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	HARDWARE	KIP	SYS7171K6	\$19,415.00	each	15.00%	\$16,626.52
	KIP 7172 - 2 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	HARDWARE	KIP	SYS7172K4	\$20,335.00	each	15.00%	\$17,414.39
	KIP 7172 - 2 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	HARDWARE	KIP	SYS7172K6	\$22,190.00	each	15.00%	\$19,002.96
	KIP 720 CIS Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	HARDWARE	KIP	SYS720IP	\$8,085.00	each	15.00%	\$6,923.79
	KIP 7572 - 2 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	HARDWARE	KIP	SYS7572KP10	\$25,715.00	each	10.00%	\$23,317.08
	KIP 7572 - 4 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	HARDWARE	KIP	SYS7574KP10	\$28,025.00	each	10.00%	\$25,411.67
	KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	HARDWARE	KIP	SYS7582K10	\$30,045.00	each	10.00%	\$27,243.30
	KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	HARDWARE	KIP	SYS7582K8	\$26,580.00	each	10.00%	\$24,101.42
	KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	HARDWARE	KIP	SYS7584K10	\$32,355.00	each	10.00%	\$29,337.90
	KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	HARDWARE	KIP	SYS7584K8	\$28,890.00	each	10.00%	\$26,196.01
	KIP 7970 - 4 Roll Network Print System with integrated top stacking print tray	HARDWARE	KIP	SYS7974KP14	\$33,510.00	each	10.00%	\$30,385.19
	KIP 7980 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray	HARDWARE	KIP	SYS7984K14	\$38,135.00	each	10.00%	\$34,578.91
	KIP 7990 - 4 Roll Production System with CCD Scanner and integrated top stacking print tray (Dual Footprint)	HARDWARE	KIP	SYS7994K14	\$47,380.00	each	10.00%	\$42,961.82
	KIP 970 - 4 Roll High Demand Color Print System Plus KIP 900 Stacker	HARDWARE	KIP	SYS970K	\$50,495.00	each	10.00%	\$45,786.34
	KIP 970 Series Stacker (Wide Format - Lowest)	HARDWARE	KIP	MACH970S	\$2,371.00	each	20.00%	\$1,911.03
	KIP 980 - 4 Roll Network Color High Demand Print System with 720 CIS Scanner & Scanner Stand Plus KIP 900 Stacker	HARDWARE	KIP	SYS980K	\$54,025.00	each	5.00%	\$51,708.68
	KIP 990 - 4 Roll High Demand Color Production System with 2300 CCD Scanner & Scanner Stand Plus KIP 900 Stacker (Wide Format - Highest)	HARDWARE	KIP	SYS990K	\$63,445.00	each	5.00%	\$60,724.80
	KIP 1200 Auto Stacker (Includes Print System Connection Kit)	ACCESSORY	KIP	MACH1200S	\$2,198.00	each	24.00%	\$1,683.01
	KIP 700 Series - PDF Format Printing Keycode	ACCESSORY	KIP	DIGPDF-700K	\$750.00	each	15.00%	\$642.28
	KIP Accounting and Cost Center - The KIP Accounting Center consolidates control of user data and printing rules for all Copy, Print and Scan activities. KIP Accounting includes (RBAC) Role Based Access Control for a smarter way to apply rules for specific user accessibility assigned by the system administrator. The KIP Cost Center application retrieves extensive log files directly from KIP Systems and automatically generates production reports for user, project and department level accounting data.	ACCESSORY	KIP	K1AKC00070	\$686.00	each	24.00%	\$525.27
	KIP Scanner Stand includes an integrated PC storage compartment with Monitor and Keyboard attachment.	ACCESSORY	KIP	Z298080030	\$1,150.00	each	21.25%	\$912.42
	Original and Print Receiving Tray	ACCESSORY	KIP	EQAC071	\$1,150.00	each	24.00%	\$880.56
	Rear Print Receiving Tray *May be used in conjunction with top stacking	ACCESSORY	KIP	EQAC070	\$805.00	each	24.00%	\$616.39
	Removable Secure Hard Drive Connection Kit	ACCESSORY	KIP	PPEHDKITK	\$362.00	each	8.00%	\$335.54
	KIP 71 Series - PDF Format Printing Keycode	ACCESSORY	KIP	DIGPDF-7170K	\$918.00	each	25.00%	\$693.66
	KIP 75 Series - PDF Format Printing Keycode	ACCESSORY	KIP	DIGPDF-7570K	\$1,183.00	each	10.00%	\$1,072.69
	KIP 79 Series - PDF Format Printing Keycode	ACCESSORY	KIP	DIGPDF-7970K	\$2,014.00	each	15.00%	\$1,724.74
	KIP 900 Series - PDF format Printing Keycode	ACCESSORY	KIP	DIGPDF-900K	\$1,042.00	each	24.06%	\$797.23
	Brand KIP Average			KIP - Total Average Discount			12.68%	
	E1035 DESKTOP COLOR SCANNER - 35PPM	HARDWARE	KODAK	102-5071	\$550.00	each	10.00%	\$498.71
	S2085F SCANNER, 85PPM/170IPM, FB	HARDWARE	KODAK	800-1703	\$3,100.00	each	10.00%	\$2,810.93
	S3060 SCANNER, 60PPM/120IPM	HARDWARE	KODAK	800-1711	\$4,000.00	each	10.00%	\$3,627.00
	S3100 SCANNER, 100PPM/200IPM	HARDWARE	KODAK	800-1802	\$5,700.00	each	10.00%	\$5,168.48
	S3100F SCANNER, 100PPM/200IPM, FB	HARDWARE	KODAK	800-1851	\$6,000.00	each	10.00%	\$5,440.50
	S3120 SCANNER, 120PPM/240IPM	HARDWARE	KODAK	800-1893	\$8,350.00	each	20.00%	\$6,730.10
	S3120 MAX SCANNER 120PPM/240IPM	HARDWARE	KODAK	800-9433	\$6,700.00	each	10.00%	\$6,075.23
	S3140 MAX SCANNER 140PPM/280IPM	HARDWARE	KODAK	800-9441	\$9,000.00	each	10.00%	\$8,160.75
	SCANSTATION 730EX+ 70PM/140IPM	HARDWARE	KODAK	106-0094	\$2,700.00	each	10.00%	\$2,448.23
	E1030, 30PPM/60IPM KODAK COLOR SCANNER	HARDWARE	KODAK	801-1876	\$500.00	each	10.00%	\$453.38
	E1040, 40PPM/80IPM KODAK COLOR SCANNER	HARDWARE	KODAK	801-1892	\$600.00	each	10.00%	\$544.05
	Brand KODAK Average			KODAK - Total Average Discount			10.91%	

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
LEXMARK C2326 Color Laser Printer - 26 ppm Mono/Color (Volume Band C1 - Lowest)	HARDWARE	LEXMARK	40N9340	\$1,363.87	each	52.57%	\$651.74
LEXMARK C2335 Color Laser Printer - 35 ppm Mono/Color (Volume Band C1 - Lowest)	HARDWARE	LEXMARK	50M0160	\$2,429.81	each	52.57%	\$1,161.10
LEXMARK C4342 Color Laser Printer - 42ppm Mono/Color (Volume Band C2)	HARDWARE	LEXMARK	47C9300	\$2,432.09	each	45.00%	\$1,347.68
LEXMARK C4352 Color Laser Printer - 52ppm Mono/Color (Volume Band C3 - Lowest)	HARDWARE	LEXMARK	47C9400	\$2,976.00	each	45.00%	\$1,649.08
LEXMARK C6160 Color Laser Printer - 60ppm Mono/Color (Volume Band C3)	HARDWARE	LEXMARK	21K0300	\$4,529.00	each	57.77%	\$1,926.94
LEXMARK M3350 Mono Laser Printer - 50ppm (Volume Band M3)	HARDWARE	LEXMARK	38S0520	\$1,686.95	each	43.00%	\$968.77
LEXMARK M5255 Mono Laser Printer - 55ppm (Volume Band M3)	HARDWARE	LEXMARK	50G0720	\$2,285.85	each	45.00%	\$1,266.65
LEXMARK M5270 Mono Laser Printer - 70ppm (Volume Band M4 - Lowest)	HARDWARE	LEXMARK	50G0740	\$3,900.75	each	46.46%	\$2,104.13
LEXMARK XC2326 Color MFP - 26 ppm Mono/Color (Volume Band C1)	HARDWARE	LEXMARK	40N9390	\$1,998.47	each	53.00%	\$946.33
LEXMARK XC2335 Color MFP - 35 ppm Mono/Color (Volume Band C2 - Lowest)	HARDWARE	LEXMARK	50M7180	\$4,196.33	each	55.00%	\$1,902.51
LEXMARK XM5365 Mono Laser MFP - 65 ppm (Volume Band M3)	HARDWARE	LEXMARK	25B1200	\$6,296.85	each	55.00%	\$2,854.83
LEXMARK XM7355 Mono Laser MFP - 55ppm (Volume Band M3)	HARDWARE	LEXMARK	25B1202	\$9,796.50	each	57.00%	\$4,244.09
LEXMARK XM7370 Mono Laser MFP - 70 ppm (Volume Band M4)	HARDWARE	LEXMARK	25B1204	\$12,248.25	each	57.00%	\$5,306.25
LEXMARK M1342 Mono Laser Printer - 42ppm (Volume Band M2 - Lowest)	HARDWARE	LEXMARK	29S0400	\$1,118.44	each	35.43%	\$727.59
LEXMARK XM1342 Mono Laser MFP 42ppm (Volume Band M2)	HARDWARE	LEXMARK	29S0455	\$1,819.66	each	45.00%	\$1,008.32
LEXMARK XM3142 Mono Laser MFP 42ppm (Volume Band M2)	HARDWARE	LEXMARK	29S8150	\$1,973.64	each	35.00%	\$1,292.49
LEXMARK XM3350 Mono Laser MFP - 50ppm (Volume Band M3)	HARDWARE	LEXMARK	38S0940	\$3,453.26	each	40.00%	\$2,087.50
XC4342 Color Workgroup Multi-Function Printer - (42 PPM, Mono .Clr MFP) (Volume Band C2)	HARDWARE	LEXMARK	47C9800	\$4,659.56	each	45.00%	\$2,581.98
XC4352 Color Workgroup Multi-Function Printer (52 ppm) (Volume Band C3)	HARDWARE	LEXMARK	47C9900	\$7,249.64	each	45.00%	\$4,017.21
XC8355 Color Large Workgroup Multi-Function Printer (55 PPM) (Volume Band C3)	HARDWARE	LEXMARK	20L9160	\$10,496.47	each	57.00%	\$4,547.33
XC8163 Color Large Workgroup Multi-Function Printer (60PPM) (Volume Band C3)	HARDWARE	LEXMARK	42K1370	\$20,646.50	each	60.00%	\$8,320.54
10-Foot Parallel Printer Cable	ACCESSORY	LEXMARK	1021231	\$28.56	each	15.00%	\$24.46
2100-Sheet Tray	ACCESSORY	LEXMARK	25B2950	\$691.37	each	14.40%	\$596.25
2100-Sheet Tray	ACCESSORY	LEXMARK	50G0804	\$691.37	each	22.20%	\$541.92
2200-Sheet Tray	ACCESSORY	LEXMARK	21K0237	\$1,259.73	each	17.26%	\$1,050.12
250-Sheet Lockable Tray	ACCESSORY	LEXMARK	50G0820	\$331.67	each	22.40%	\$259.31
250-Sheet Tray	ACCESSORY	LEXMARK	38S2910	\$200.92	each	5.00%	\$192.31
250-Sheet Tray	ACCESSORY	LEXMARK	40N4250	\$179.07	each	15.00%	\$153.35
250-Sheet Tray	ACCESSORY	LEXMARK	50G0800	\$275.61	each	21.85%	\$217.01
250-Sheet Tray Insert	ACCESSORY	LEXMARK	50G0801	\$109.00	each	30.00%	\$76.87
256MB User Flash Memory	ACCESSORY	LEXMARK	57X9801	\$82.53	each	12.62%	\$72.65
2GB x 64 DDR3 RAM	ACCESSORY	LEXMARK	57X9022	\$138.59	each	20.00%	\$111.70
4-Bin Mailbox	ACCESSORY	LEXMARK	50G0852	\$414.20	each	22.00%	\$325.50
500GB Hard Disk Drive (USB)	ACCESSORY	LEXMARK	27X0500	\$663.34	each	25.50%	\$497.90
500GB+ Hard Disk Drive (SATA)	ACCESSORY	LEXMARK	27X0400	\$596.39	each	17.20%	\$497.51
500GB+ USB Hard Disk Drive (Backpack)	ACCESSORY	LEXMARK	27X0805	\$596.39	each	10.00%	\$540.77
550-Sheet Lockable Tray	ACCESSORY	LEXMARK	38S3130	\$387.86	each	5.00%	\$371.23
550-Sheet Lockable Tray	ACCESSORY	LEXMARK	50G0822	\$414.20	each	22.00%	\$325.50
550-Sheet Tray	ACCESSORY	LEXMARK	21K0567	\$423.54	each	17.26%	\$353.07
550-Sheet Tray	ACCESSORY	LEXMARK	25B2900	\$345.69	each	14.50%	\$297.78
550-Sheet Tray	ACCESSORY	LEXMARK	29S0600	\$191.53	each	12.60%	\$168.65
550-Sheet Tray	ACCESSORY	LEXMARK	38S3110	\$309.24	each	5.00%	\$295.98
550-Sheet Tray	ACCESSORY	LEXMARK	40C2100	\$423.54	each	17.25%	\$353.11
550-Sheet Tray	ACCESSORY	LEXMARK	50G0802	\$345.69	each	11.50%	\$308.23
550-Sheet Tray	ACCESSORY	LEXMARK	50M7550	\$303.18	each	5.00%	\$290.18
550-Sheet Tray Insert	ACCESSORY	LEXMARK	50G0803	\$137.03	each	30.00%	\$96.64
650-Sheet Duo Tray	ACCESSORY	LEXMARK	50M7650	\$303.18	each	10.00%	\$274.91
Adjustable Printer Stand	ACCESSORY	LEXMARK	35S8502	\$418.87	each	13.60%	\$364.62
Adjustable Printer Stand	ACCESSORY	LEXMARK	40C2300	\$418.87	each	17.20%	\$349.43
Caster Base	ACCESSORY	LEXMARK	21K2501	\$488.94	each	2.65%	\$479.56
Caster Base (included with XM7355 & XM7370, listed here in case replacement needed)	ACCESSORY	LEXMARK	50G0855	\$484.27	each	22.40%	\$378.61
Contact Front Solutions Module	ACCESSORY	LEXMARK	57X0300	\$68.51	each	16.25%	\$57.81
Contactless Authentication Device	ACCESSORY	LEXMARK	57X0301	\$233.57	each	35.00%	\$152.96
Contactless Front Solutions Module (Primary Choice)	ACCESSORY	LEXMARK	57X0235	\$284.29	each	10.00%	\$257.78
Convenience Stapler Americas LV	ACCESSORY	LEXMARK	47C4500	\$345.00	each	12.62%	\$303.72
CX825/CX860 Staple Finisher	ACCESSORY	LEXMARK	42K2300	\$488.94	each	17.25%	\$407.63
Desktop Contactless Reader	ACCESSORY	LEXMARK	57X0225	\$284.29	each	10.00%	\$257.78
Envelope Tray	ACCESSORY	LEXMARK	21K0787	\$423.54	each	13.75%	\$368.05
Forms and Bar Code Card	ACCESSORY	LEXMARK	40C9200	\$473.37	each	13.50%	\$412.54
Inline Stapler	ACCESSORY	LEXMARK	42K2000	\$488.94	each	17.26%	\$407.59
Intelligent Storage Device (ISD) – Bulk Storage + User Flash(2GB)	ACCESSORY	LEXMARK	57X9528	\$371.16	each	13.70%	\$322.71
IPDS Card	ACCESSORY	LEXMARK	40C9201	\$703.83	each	20.00%	\$567.29
Keyboard Kit - English	ACCESSORY	LEXMARK	57X7040	\$341.43	each	10.00%	\$309.59
Keyboard Kit (English)	ACCESSORY	LEXMARK	57X7030	\$414.20	each	13.60%	\$360.55
MarkNet N8230 Fiber Ethernet	ACCESSORY	LEXMARK	27X0912	\$570.00	each	12.62%	\$501.80
MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	ACCESSORY	LEXMARK	27X0142	\$621.30	each	13.50%	\$541.46
MarkNet N83230 Fiber Ethernet	ACCESSORY	LEXMARK	27X0812	\$570.00	each	16.50%	\$479.52
MarkNet N8370	ACCESSORY	LEXMARK	27X0823	\$68.51	each	13.70%	\$59.57
Marknet N8370 (Rear Wifi)	ACCESSORY	LEXMARK	27X6510	\$68.51	each	16.25%	\$57.81
Memory Expansion (4GB) DDR3	ACCESSORY	LEXMARK	57X0204	\$252.21	each	57.00%	\$109.26
MS7/MS8 High Capacity Output Expander	ACCESSORY	LEXMARK	50G0853	\$691.37	each	21.60%	\$546.10

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
MS7/MS8 Output Expander	ACCESSORY	LEXMARK	50G0851	\$207.10	each	22.25%	\$162.23
Multi-position Staple Punch Finisher - Short	ACCESSORY	LEXMARK	42K1267	\$1,960.44	each	20.00%	\$1,580.12
Multi-position Staple Punch Finisher - Tall	ACCESSORY	LEXMARK	42K1597	\$2,570.00	each	39.50%	\$1,566.51
Offset Stacker	ACCESSORY	LEXMARK	25B2999	\$207.10	each	22.50%	\$161.71
Parallel 1284-B Interface Card	ACCESSORY	LEXMARK	14F0000	\$98.10	each	10.00%	\$88.95
Parallel 1284-B Interface Card	ACCESSORY	LEXMARK	27X0901	\$110.56	each	10.00%	\$100.25
PRESCRIBE Card	ACCESSORY	LEXMARK	40C9202	\$247.59	each	12.00%	\$219.51
Removable External HDD Kit (Pod)	ACCESSORY	LEXMARK	57X0070	\$227.14	each	13.70%	\$197.49
RS-232C Serial Interface Card	ACCESSORY	LEXMARK	14F0100	\$98.10	each	10.00%	\$88.95
Serial Interface Card	ACCESSORY	LEXMARK	27X0900	\$160.39	each	10.00%	\$145.43
Spacer	ACCESSORY	LEXMARK	50G0854	\$94.99	each	22.25%	\$74.41
Staple Finisher	ACCESSORY	LEXMARK	50G0850	\$414.20	each	22.00%	\$325.50
Staple, Hole Punch Finisher	ACCESSORY	LEXMARK	50G0849	\$829.96	each	14.45%	\$715.35
Surge Protective Device 110-120V	ACCESSORY	LEXMARK	SPD0001	\$40.00	each	12.50%	\$35.26
Swivel Cabinet	ACCESSORY	LEXMARK	3073173	\$284.29	each	13.50%	\$247.76
USB 2.0 Cable (2m)	ACCESSORY	LEXMARK	1021294	\$21.43	each	10.00%	\$19.43
XC6152_XC8160 English Keyboard Kit	ACCESSORY	LEXMARK	57X7020	\$418.87	each	10.00%	\$379.81
Brand LEXMARK Average			LEXMARK - Total Average Discount			24.23%	
ComColor GL7430 Main Unit (Production)	HARDWARE	RISO	S-8444W	\$40,995.00	each	25.00%	\$30,976.85
ComColor GL9730 Main Unit (Production - Highest)	HARDWARE	RISO	S-8440W	\$45,995.00	each	20.00%	\$37,071.97
FT5000 (Production - Lowest)	HARDWARE	RISO	S-8909W	\$23,895.00	each	25.00%	\$18,055.66
FT5230 (Production)	HARDWARE	RISO	S-8903W	\$30,495.00	each	25.00%	\$23,042.78
FT5231 (Production)	HARDWARE	RISO	S-8906W	\$27,445.00	each	25.00%	\$20,738.13
MH9450U (Duplicator - Highest)	HARDWARE	RISO	S-8257U	\$28,195.00	each	35.00%	\$18,464.20
SF5130EII U (Duplicator - Lowest)	HARDWARE	RISO	S-8191U	\$6,095.00	each	40.00%	\$3,684.43
SF5450EII U (Duplicator)	HARDWARE	RISO	S-8194U	\$10,295.00	each	35.00%	\$6,741.94
SF9450EII U (Duplicator)	HARDWARE	RISO	S-8084U	\$14,595.00	each	45.00%	\$8,087.45
SF9490 (Duplicator)	HARDWARE	RISO	S-7097U	\$24,895.00	each	40.00%	\$15,049.03
Additional 2000 Sheet Feeder FG20	ACCESSORY	RISO	S-8916	\$5,195.00	each	18.00%	\$4,291.85
Additional Stacker Cart	ACCESSORY	RISO	S-6692	\$1,995.00	each	26.64%	\$1,474.51
Auto Document Feeder AF-VI:II - Simplex	ACCESSORY	RISO	S-7135	\$1,850.00	each	17.67%	\$1,534.53
Auto-control Stacking Tray II (1,000-sheet capacity)	ACCESSORY	RISO	S-4853	\$630.00	each	5.00%	\$602.99
Card Feed Kit	ACCESSORY	RISO	S-3451	\$198.00	each	8.00%	\$183.53
Color Tape for Job Separator/10 Rolls Per Pack	ACCESSORY	RISO	S-658	\$21.00	each	20.00%	\$16.93
ComColor Express FS2100C	ACCESSORY	RISO	S-8471	\$21,150.00	each	23.00%	\$16,407.64
ComColor Express RS1200C	ACCESSORY	RISO	S-8391G	\$12,745.00	each	30.00%	\$8,988.41
Control Card Kit CC FT5000	ACCESSORY	RISO	S-8913W	\$300.00	each	16.57%	\$252.17
Control Card Kit CC FT5230	ACCESSORY	RISO	S-8911W	\$300.00	each	16.57%	\$252.17
Control Card Kit CC FT5231	ACCESSORY	RISO	S-8912W	\$300.00	each	16.57%	\$252.17
Control Card Kit GD7330	ACCESSORY	RISO	S-8411	\$300.00	each	20.00%	\$241.80
Control Card Kit GL9730	ACCESSORY	RISO	S-8410	\$300.00	each	21.00%	\$238.78
Face Down Finisher F10	ACCESSORY	RISO	S-7346G	\$3,750.00	each	16.94%	\$3,138.11
Face Down Finisher G10	ACCESSORY	RISO	S-7348G	\$3,750.00	each	20.00%	\$3,022.50
Face Down Tray G10 (500-sheet capacity)	ACCESSORY	RISO	S-7347	\$199.00	each	25.00%	\$150.37
High Capacity Feeder	ACCESSORY	RISO	S-7343G	\$9,785.00	each	33.00%	\$6,605.12
High Capacity Stacker (comes with one Stacker Cart)	ACCESSORY	RISO	S-7349G	\$16,685.00	each	28.13%	\$12,081.45
IC Authentication Kit II	ACCESSORY	RISO	S-1329	\$990.00	each	25.00%	\$748.07
IC Card Reader Activation Kit	ACCESSORY	RISO	S-9184	\$149.00	each	18.07%	\$122.99
IC CARD READER ACTIVATION KIT RG	ACCESSORY	RISO	S-8112G	\$1,100.00	each	15.41%	\$937.47
Job Separator IV:NIII (for SF/EZ/MZ/RZ)	ACCESSORY	RISO	S-6361	\$385.00	each	4.10%	\$371.98
Key Card Counter IV:N (ships with first 30 cards)	ACCESSORY	RISO	S-4309	\$1,050.00	each	12.00%	\$930.93
Mac Driver for MZ/RZ/SF/EZ Series	ACCESSORY	RISO	S-7624	\$55.00	each	45.00%	\$30.48
MIF Power Cord	ACCESSORY	RISO	S-8975G	\$45.00	each	20.00%	\$36.27
Multifunction Finisher IF Unit FG20	ACCESSORY	RISO	S-8920	\$3,200.00	each	20.00%	\$2,579.20
Multifunction Finisher Main Unit FG20	ACCESSORY	RISO	S-8918	\$12,200.00	each	24.00%	\$9,341.54
Multifunction Finisher Punch Main Unit 2/3H FG20	ACCESSORY	RISO	S-8927	\$1,150.00	each	35.00%	\$753.11
Option PCB FG10	ACCESSORY	RISO	S-7357	\$299.00	each	18.00%	\$247.02
Paper Ejection Attachment	ACCESSORY	RISO	S-7395	\$499.00	each	0.44%	\$500.53
Paper Ejection Attachment G10	ACCESSORY	RISO	S-7356	\$499.00	each	3.74%	\$483.94
Perfect Bind Solution	ACCESSORY	RISO	S-7354U	\$48,995.00	each	26.00%	\$36,528.22
Power Cord	ACCESSORY	RISO	488-00050-106	\$25.00	each	28.00%	\$18.14
PS Kit FG10	ACCESSORY	RISO	S-7394	\$500.00	each	27.06%	\$367.44
Replacement Stand	ACCESSORY	RISO	S-7225FM	\$500.00	each	5.48%	\$476.14
RISO Controller IS300	ACCESSORY	RISO	S-2768G	\$5,795.00	each	25.00%	\$4,378.85
RISO FII Type Drum A4/Letter W	ACCESSORY	RISO	S-8198W	\$1,695.00	each	27.89%	\$1,231.43
RISO FII Type Drum Ledger/A3	ACCESSORY	RISO	S-8196U	\$1,695.00	each	27.89%	\$1,231.43
RISO Filtype HD Drum Ledger/A3	ACCESSORY	RISO	S-8268U	\$1,695.00	each	25.00%	\$1,280.78
RISO Ink FII Type Black U	ACCESSORY	RISO	S-8113U	\$30.50	each	30.00%	\$21.51
RISO INK FII TYPE HD BLACK UA	ACCESSORY	RISO	S-8134UA	\$41.95	each	30.00%	\$29.59
RISO Master FII Type 37UA A3/Ledger	ACCESSORY	RISO	S-8131UA	\$70.00	each	28.00%	\$50.78
RISO MASTER FII TYPE HD87UAA3/LEDGER	ACCESSORY	RISO	S-8140UA	\$82.50	each	25.00%	\$62.34
RISO Master FII Type37UA A4/Legal/Letter	ACCESSORY	RISO	S-8188UA	\$53.00	each	25.00%	\$40.05
RISO NETWORK KIT S10	ACCESSORY	RISO	S-8111G	\$550.00	each	5.00%	\$526.42
RISO SF30 DRUM LEGAL	ACCESSORY	RISO	S-8350UA	\$975.00	each	15.00%	\$834.97
Scanner HS 7000	ACCESSORY	RISO	S-7341G	\$5,550.00	each	20.87%	\$4,424.65
Scanner Stand FG10	ACCESSORY	RISO	S-7342	\$295.00	each	2.43%	\$289.99
SF/EZ/RZ Replacement Stand	ACCESSORY	RISO	S-4222FM	\$200.00	each	25.00%	\$151.13
Straight Shooter Conveyor	ACCESSORY	RISO	RSC-36KD	\$3,695.00	each	18.00%	\$3,052.62
Straight Shooter Envelope Feeder - Main Unit	ACCESSORY	RISO	RS-160	\$9,695.00	each	20.00%	\$7,814.17
Wide Stacking Tray (1,000-sheet capacity)	ACCESSORY	RISO	S-3370	\$630.00	each	5.00%	\$602.99
Wrapping Envelope Finisher / Print To Mail Solution	ACCESSORY	RISO	S-7355U	\$52,995.00	each	28.50%	\$38,175.61
Wrapping Envelope Form - with security panel	ACCESSORY	RISO	I-100	\$149.00	each	16.30%	\$125.65
Brand RISO Average			RISO - Total Average Discount			21.94%	
105 PPM Digital Copier (Volume Band M5) - Purchase & Lease	HARDWARE	TOSHIBA	ESTUDIO1058	\$41,899.00	each	66.53%	\$14,128.77
120 PPM Digital Copier (Volume Band M5 - Highest)	HARDWARE	TOSHIBA	ESTUDIO1208	\$52,999.00	each	69.67%	\$16,195.16
23 CPM DIGITAL MFP (Volume Band M1)	HARDWARE	TOSHIBA	ESTUDIO2329A	\$2,929.00	each	43.93%	\$1,654.61
25 PPM Color Copier (Volume Band C1)	HARDWARE	TOSHIBA	ESTUDIO2520AC	\$8,199.00	each	62.03%	\$3,136.51
25 PPM Color Copier (Volume Band C1)	HARDWARE	TOSHIBA	ESTUDIO2525AC	\$16,693.95	each	73.17%	\$4,512.58
25 PPM DIGITAL MONOCHROME MFP (Volume Band M1 - Highest)	HARDWARE	TOSHIBA	ESTUDIO2528A	\$10,849.00	each	78.80%	\$2,317.24
28 CPM DIGITAL MFP (Volume Band M1 - Lowest)	HARDWARE	TOSHIBA	ESTUDIO2823AM	\$2,479.00	each	53.85%	\$1,152.64

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
28 CPM DIGITAL MFP (Volume Band M1)	HARDWARE	TOSHIBA	ESTUDIO2829A	\$3,389.00	each	48.21%	\$1,768.33
28 PPM DIGITAL BW MFP (Volume Band M1)	HARDWARE	TOSHIBA	ESTUDIO2822AM	\$3,159.00	each	61.13%	\$1,237.11
28 PPM DIGITAL BW MFP FAX (Volume Band M1)	HARDWARE	TOSHIBA	ESTUDIO2822AF	\$3,729.00	each	58.02%	\$1,577.17
30 PPM Color Copier (Volume Band C1 - Highest)	HARDWARE	TOSHIBA	ESTUDIO3025AC	\$19,318.95	each	76.65%	\$4,544.81
35 PPM COLOR MFP (Volume Band C2)	HARDWARE	TOSHIBA	ESTUDIO3525AC	\$24,639.00	each	78.91%	\$5,235.34
35 PPM DIGITAL MONOCHROME MFP (Volume Band M2)	HARDWARE	TOSHIBA	ESTUDIO3528A	\$13,479.00	each	81.17%	\$2,557.13
35PPM COLOR MFP (Volume Band C2 - Lowest)	HARDWARE	TOSHIBA	ESTUDIO330AC	\$4,389.00	each	48.60%	\$2,272.87
42PPM COLOR MFP (Volume Band C2)	HARDWARE	TOSHIBA	ESTUDIO400AC	\$5,219.00	each	48.60%	\$2,702.69
45 PPM COLOR MFP (Volume Band C2 - Highest)	HARDWARE	TOSHIBA	ESTUDIO4525AC	\$29,999.00	each	82.17%	\$5,388.94
45 PPM DIGITAL MONOCHROME MFP (Volume Band M2 - Highest)	HARDWARE	TOSHIBA	ESTUDIO4528A	\$16,419.00	each	82.30%	\$2,927.96
50ppm Mono MFP (Volume Band M3)	HARDWARE	TOSHIBA	ESTUDIO479S	\$4,069.00	each	44.67%	\$2,268.26
55 PPM COLOR MFP (Volume Band C3)	HARDWARE	TOSHIBA	ESTUDIO5525AC	\$30,999.00	each	76.00%	\$7,495.56
55 PPM Digital Copier (Volume Band M3)	HARDWARE	TOSHIBA	ESTUDIO5528A	\$19,889.00	each	75.91%	\$4,827.19
65 PPM COLOR MFP (Volume Band C3)	HARDWARE	TOSHIBA	ESTUDIO6525AC	\$39,109.00	each	79.00%	\$8,274.49
65 PPM Color/ 75 Black MFP tandem (Volume Band C3)	HARDWARE	TOSHIBA	ESTUDIO6527ACT	\$46,319.00	each	79.65%	\$9,496.61
65 PPM Color/75 Black MFP 4 drawer (Volume Band C3)	HARDWARE	TOSHIBA	ESTUDIO6527AC	\$46,319.00	each	79.65%	\$9,496.61
65 PPM Digital Copier (Volume Band M3)	HARDWARE	TOSHIBA	ESTUDIO6528A	\$23,059.00	each	77.46%	\$5,236.48
65PPM MONOCHROME MFP WITH DSDF (Volume Band M3 - Highest)	HARDWARE	TOSHIBA	ESTUDIO6529A	\$38,759.00	each	84.30%	\$6,130.80
75 PPM Color/ 85 Black MFP 4 drawer (Volume Band C3 - Highest)	HARDWARE	TOSHIBA	ESTUDIO7527AC	\$49,999.00	each	80.68%	\$9,732.26
75 PPM Color/ 85 Black MFP tandem (Volume Band C3 - Highest)	HARDWARE	TOSHIBA	ESTUDIO7527ACT	\$49,999.00	each	80.68%	\$9,732.26
75PPM MONOCHROME MFP WITH DSDF (Volume Band M4 - Highest)	HARDWARE	TOSHIBA	ESTUDIO7529A	\$45,599.00	each	86.27%	\$6,307.70
90 PPM Digital Copier (Volume Band M5)	HARDWARE	TOSHIBA	ESTUDIO908	\$38,399.00	each	66.03%	\$13,141.97
90PPM MONOCHROME MFP WITH DSDF (Volume Band M5 - Lowest)	HARDWARE	TOSHIBA	ESTUDIO9029A	\$55,179.00	each	86.95%	\$7,255.65
e-STUDIO479CS (50ppm Color MFP) (Volume Band C2)	HARDWARE	TOSHIBA	ESTUDIO509CS	\$7,249.00	each	60.82%	\$2,861.46
100 Staple Finisher	ACCESSORY	TOSHIBA	MX-FN21	\$8,159.00	each	52.65%	\$3,892.26
100 Staple Saddle Stitch Finisher	ACCESSORY	TOSHIBA	MX-FN22	\$11,599.00	each	53.36%	\$5,450.35
13.5" stand for ES478S, ES389CS/479CS **Order as Service Part	ACCESSORY	TOSHIBA	STAND509CS	\$419.00	each	22.14%	\$328.68
250 Sheet Drawer - Input Tray	ACCESSORY	TOSHIBA	KD1060	\$187.00	each	6.10%	\$176.91
2500 Sheet Large Capacity Feeder	ACCESSORY	TOSHIBA	MP2502B	\$2,019.00	each	66.69%	\$677.57
256MB User Flash Memory	ACCESSORY	TOSHIBA	GC1420	\$86.00	each	22.67%	\$67.00
2GB DDR3, G2, 512Mx32, 204 SODIMM	ACCESSORY	TOSHIBA	GC1450	\$129.00	each	22.00%	\$101.37
2ND NIC HOLDER	ACCESSORY	TOSHIBA	GR1430	\$117.00	each	62.01%	\$44.78
50 Sheet Stapling Finisher	ACCESSORY	TOSHIBA	MJ1111B	\$3,619.00	each	74.16%	\$942.16
508 Keyboard + Voice Guidance Kit	ACCESSORY	TOSHIBA	GR1360	\$755.00	each	17.62%	\$626.63
50-SHEET INNER FINISHER (FITS UP TO 45PPM MODELS ONLY)	ACCESSORY	TOSHIBA	MJ1048	\$2,100.00	each	71.99%	\$592.62
550 Sheet Drawer - Input Tray	ACCESSORY	TOSHIBA	KD1061	\$288.00	each	11.46%	\$256.91
550 Sheet Lockable Drawer - Input Tray	ACCESSORY	TOSHIBA	KD1062	\$360.00	each	13.56%	\$313.52
550-Sheet Tray	ACCESSORY	TOSHIBA	KD1070	\$442.00	each	19.02%	\$360.62
65-SHEET FINISHER WITH SADDLE-STITCH (90 PPM MODEL ONLY)	ACCESSORY	TOSHIBA	MX-FN31	\$6,048.00	each	43.74%	\$3,428.12
65-SHEET MULTI-STAPLE FINISHER	ACCESSORY	TOSHIBA	MJ1113	\$2,720.00	each	65.15%	\$955.03
65-SHEET MULTI-STAPLE FINISHER	ACCESSORY	TOSHIBA	MJ1115	\$3,810.00	each	71.58%	\$1,090.85
65-SHEET SADDLE STITCH FINISHER	ACCESSORY	TOSHIBA	MJ1114	\$4,050.00	each	67.54%	\$1,324.49
65-SHEET SADDLE STITCH FINISHER	ACCESSORY	TOSHIBA	MJ1116	\$5,820.00	each	69.54%	\$1,786.26
65-SHEET STAPLER FINISHER (90 PPM MODEL ONLY)	ACCESSORY	TOSHIBA	MX-FN30	\$4,536.00	each	43.97%	\$2,560.58
A3 LCC	ACCESSORY	TOSHIBA	MX-LC3N	\$3,299.00	each	39.38%	\$2,014.85
A3 LCT	ACCESSORY	TOSHIBA	MX-LC13_N	\$7,239.00	each	55.00%	\$3,281.98
A4 LCC	ACCESSORY	TOSHIBA	MX-LC12	\$1,699.00	each	57.01%	\$735.88
ACCESSIBLE ARM	ACCESSORY	TOSHIBA	KK2550	\$101.00	each	42.24%	\$58.78
ACCESSIBLE ARM	ACCESSORY	TOSHIBA	KK2560	\$101.00	each	40.00%	\$61.05
Accessory Tray (Keyboard Shelf)	ACCESSORY	TOSHIBA	GR1330	\$111.00	each	61.62%	\$42.92
Bridge Kit (Required with MJ1109B/1110B)	ACCESSORY	TOSHIBA	KN5005	\$299.00	each	67.92%	\$96.64
Bypass Tray For A3 LCT	ACCESSORY	TOSHIBA	MX-MF11	\$1,589.00	each	43.88%	\$898.43
Bypass Tray For Main Unit	ACCESSORY	TOSHIBA	MX-MFX1	\$1,589.00	each	76.19%	\$381.18
Card Reader Holder	ACCESSORY	TOSHIBA	GR1320	\$111.00	each	59.60%	\$45.18
Card Reader Holder	ACCESSORY	TOSHIBA	GR1400	\$111.00	each	40.00%	\$67.10
Caster Base	ACCESSORY	TOSHIBA	GR1390	\$312.00	each	20.00%	\$251.47
Coin Controller Harness Kit	ACCESSORY	TOSHIBA	GQ1280N	\$95.00	each	74.70%	\$24.22
Connection Kit For LCT	ACCESSORY	TOSHIBA	MX-RB17	\$2,159.00	each	60.00%	\$870.08
Contact Authentication Device	ACCESSORY	TOSHIBA	GB2140LXK	\$73.00	each	22.22%	\$57.21
Contactless front solutions module	ACCESSORY	TOSHIBA	GB2150LXK	\$244.00	each	21.96%	\$191.85
COPIER STAND	ACCESSORY	TOSHIBA	STAND400	\$199.00	each	40.00%	\$120.30
Curl Correction Unit	ACCESSORY	TOSHIBA	MX-RB18	\$1,239.00	each	50.00%	\$624.15
Diagnostic power filter with Bluetooth data collection, 15A/120V	ACCESSORY	TOSHIBA	P2500-15-120	\$1,499.00	each	88.71%	\$170.51
Diagnostic power filter with Bluetooth data collection, 20A/120V	ACCESSORY	TOSHIBA	P2500-20-120	\$1,499.00	each	88.71%	\$170.51
Diagnostic power filter with Bluetooth data collection, 20A/208V	ACCESSORY	TOSHIBA	P2500-20-208	\$1,999.00	each	91.45%	\$172.20
Diagnostic power filter with display, 30A/208-240V	ACCESSORY	TOSHIBA	P3500-30-240	\$2,699.00	each	91.45%	\$232.50
Diagnostic power filter, networked with ethernet, 15A/120V	ACCESSORY	TOSHIBA	P2503-15-120	\$1,599.00	each	90.75%	\$149.02
Diagnostic power filter, networked with ethernet, 20A/120V	ACCESSORY	TOSHIBA	P2503-20-120	\$1,599.00	each	90.75%	\$149.02
Diagnostic power filter, networked with ethernet, 20A/208V	ACCESSORY	TOSHIBA	P2503-20-208	\$1,999.00	each	91.45%	\$172.20
DOCUMENT FEEDER, DUAL SCAN	ACCESSORY	TOSHIBA	MR4010	\$2,700.00	each	73.49%	\$721.14
DOCUMENT FEEDER, DUAL SCAN WITH DOUBLE FEED DETECTION	ACCESSORY	TOSHIBA	MR4020	\$3,010.00	each	64.56%	\$1,074.74
DOCUMENT FEEDER, RADF	ACCESSORY	TOSHIBA	MR3033	\$1,999.00	each	83.16%	\$339.16
Drawer Module	ACCESSORY	TOSHIBA	MY1044B	\$507.00	each	80.22%	\$101.04
DRAWER MODULE FOR KD1072	ACCESSORY	TOSHIBA	MY1052	\$653.00	each	68.91%	\$204.54
E-BRIDGE GLOBAL PRINT	ACCESSORY	TOSHIBA	GB2550NODE	\$720.00	each	37.50%	\$453.38
e-BRIDGE Job Build eX (Node License)	ACCESSORY	TOSHIBA	GB1610NODE	\$55.00	each	26.53%	\$40.71
e-BRIDGE Job Point eX (Node License)	ACCESSORY	TOSHIBA	GB1560NODE	\$55.00	each	26.53%	\$40.71
e-BRIDGE Job Separator eX (Node License)	ACCESSORY	TOSHIBA	GB1590NODE	\$55.00	each	26.53%	\$40.71
E-BRIDGE PLUS FOR DOCUWARE	ACCESSORY	TOSHIBA	GB2430NODE	\$99.00	each	26.53%	\$73.28
E-BRIDGE PLUS FOR EXCHANGE ONLINE V3.0	ACCESSORY	TOSHIBA	GB2320NODE	\$99.00	each	26.53%	\$73.28
E-BRIDGE PLUS FOR GMAIL	ACCESSORY	TOSHIBA	GB2380NODE	\$99.00	each	26.53%	\$73.28
E-BRIDGE PLUS FOR GOOGLE DRIVE	ACCESSORY	TOSHIBA	GB2390NODE	\$99.00	each	26.53%	\$73.28
E-BRIDGE PLUS FOR ONEDRIVE FOR BUSINESS V3.0	ACCESSORY	TOSHIBA	GB2300NODE	\$99.00	each	26.53%	\$73.28
E-BRIDGE PLUS FOR SHAREPOINT ONLINE V3.0	ACCESSORY	TOSHIBA	GB2310NODE	\$99.00	each	26.53%	\$73.28
E-BRIDGE PLUS VOICE GUIDANCE	ACCESSORY	TOSHIBA	GB2540NODE	\$58.00	each	25.77%	\$43.38
e-BRIDGE Replicator eX (Node License)	ACCESSORY	TOSHIBA	GB1550NODE	\$55.00	each	26.53%	\$40.71
E-CONNECT TRANSLATE	ACCESSORY	TOSHIBA	ECTranslate-	\$499.00	each	20.00%	\$402.19
Elevate Custom Configuration (Per Device)	ACCESSORY	TOSHIBA	ELEVATE2	\$999.00	each	40.39%	\$599.97
Embedded OCR Enabler 1 License (requires GC1410 on e2018A/2518A/3018A)	ACCESSORY	TOSHIBA	GS1080NODE	\$859.00	each	54.73%	\$391.79
ENVELOPE DRAWER	ACCESSORY	TOSHIBA	MY1053	\$653.00	each	82.91%	\$112.43
External Interface Enabler	ACCESSORY	TOSHIBA	GS1020NODE	\$859.00	each	52.79%	\$408.58
EXTERNAL LARGE CAPACITY FEEDER (2,500 SHEETS)	ACCESSORY	TOSHIBA	MP2503L	\$2,130.00	each	46.70%	\$1,143.88

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
EXTERNAL LARGE CAPACITY FEEDER 2,000 SHEETS	ACCESSORY	TOSHIBA	MP2002L	\$2,670.00	each	71.60%	\$763.97
Fax Kit	ACCESSORY	TOSHIBA	GD1380	\$606.00	each	66.44%	\$204.90
Fax Kit (90PPM ONLY)	ACCESSORY	TOSHIBA	MX-FX15	\$1,359.00	each	40.00%	\$821.52
FAX OVER IP LICENSE	ACCESSORY	TOSHIBA	GS1100NODE	\$859.00	each	53.60%	\$401.57
Fax Unit / 2nd Line Fax Unit	ACCESSORY	TOSHIBA	GD1370N	\$1,159.00	each	66.44%	\$391.88
Fiber ISP+ CoAtl sp/bb sidecover	ACCESSORY	TOSHIBA	GB2120LXK	\$648.00	each	22.11%	\$508.51
Finisher Rail	ACCESSORY	TOSHIBA	KN1103	\$96.00	each	79.76%	\$19.58
FIPS HDD	ACCESSORY	TOSHIBA	GE1230	\$446.00	each	34.29%	\$295.26
FIPS HDD OPTION (320GB)	ACCESSORY	TOSHIBA	GE1260	\$470.00	each	38.73%	\$290.13
Forms and Bar Code Card	ACCESSORY	TOSHIBA	GB2080LXK	\$493.00	each	22.12%	\$386.83
HARDCOPY SECURITY ENABLER	ACCESSORY	TOSHIBA	GP1190	\$1,899.00	each	19.62%	\$1,537.86
HARDCOPY SECURITY LICENSE	ACCESSORY	TOSHIBA	GP1190NODE	\$1,899.00	each	25.00%	\$1,434.93
Harness kit for coin controller	ACCESSORY	TOSHIBA	GQ1131	\$69.00	each	57.38%	\$29.63
Hole Punch for MJ1042B	ACCESSORY	TOSHIBA	MJ6011	\$959.00	each	80.00%	\$193.24
HOLE PUNCH UNIT (FOR CONSOLE FINISHER)	ACCESSORY	TOSHIBA	MJ6108N	\$964.00	each	77.69%	\$216.68
Hole Punch Unit for MJ1111B & MJ1112B	ACCESSORY	TOSHIBA	MJ6106N	\$915.00	each	79.04%	\$193.22
HOLE PUNCH UNIT FOR MX-FN30/FN31 (90 PPM MODEL ONLY)	ACCESSORY	TOSHIBA	MX-PN16B	\$935.00	each	37.76%	\$586.31
HOLEPUNCH FOR MJ1113/1114	ACCESSORY	TOSHIBA	MJ6107N	\$1,010.00	each	80.00%	\$203.52
Inline Stapler	ACCESSORY	TOSHIBA	MJ1044	\$360.00	each	8.20%	\$332.96
Insertor	ACCESSORY	TOSHIBA	MX-CF11	\$4,169.00	each	51.01%	\$2,057.71
IPDS Card	ACCESSORY	TOSHIBA	GB2100LXK	\$734.00	each	20.74%	\$586.13
IPSEC ENABLER LICENSE	ACCESSORY	TOSHIBA	GP1080NODE	\$859.00	each	56.95%	\$372.57
Job Separator	ACCESSORY	TOSHIBA	MJ5015	\$327.00	each	71.28%	\$94.62
Job Separator (eS2018A-3018A)	ACCESSORY	TOSHIBA	MJ5014	\$327.00	each	69.90%	\$99.17
Keyboard - English - Same as LE Color	ACCESSORY	TOSHIBA	GR1350	\$432.00	each	15.53%	\$367.65
KEYBOARD, BLUETOOTH	ACCESSORY	TOSHIBA	GR9001	\$111.00	each	59.60%	\$45.18
LARGE CAPACITY FEEDER, 2000 SHEETS	ACCESSORY	TOSHIBA	KD1071	\$730.00	each	19.02%	\$595.59
LARGE CAPACITY FEEDER, 2000 SHEETS	ACCESSORY	TOSHIBA	KD1073LT	\$1,470.00	each	76.90%	\$342.12
LCF CONNECTER (FOR EXTERNAL LCF)	ACCESSORY	TOSHIBA	KN9000	\$399.00	each	34.04%	\$265.14
Manual Pocket	ACCESSORY	TOSHIBA	KK5008	\$63.00	each	45.45%	\$34.62
MarkNet N8370 Wireless Kit	ACCESSORY	TOSHIBA	GN1180	\$73.00	each	25.40%	\$54.87
MarkNet N8372 Wireless Module	ACCESSORY	TOSHIBA	GN1170	\$73.00	each	5.00%	\$69.87
METASCAN LICENSE	ACCESSORY	TOSHIBA	GS1010NODE	\$569.00	each	66.98%	\$189.29
MULTI-STATION PRINT ENABLER (5 LICENSES)	ACCESSORY	TOSHIBA	GS1095	\$749.00	each	51.60%	\$365.23
Multi-Station Print Enabler 1 License	ACCESSORY	TOSHIBA	GS1090NODE	\$209.00	each	53.48%	\$97.96
OFFLINE STAPLER	ACCESSORY	TOSHIBA	MJ1047	\$312.00	each	20.00%	\$251.47
Panel 10 Key Option	ACCESSORY	TOSHIBA	GR1340	\$111.00	each	59.60%	\$45.18
Paper Feed Pedestal	ACCESSORY	TOSHIBA	KD1039B	\$828.00	each	72.07%	\$232.99
PAPER FEED PEDESTAL 550 SHEETS X 1 DRAWER	ACCESSORY	TOSHIBA	KD1072	\$1,170.00	each	77.96%	\$259.80
Paper Feed Unit	ACCESSORY	TOSHIBA	MY1043B	\$484.00	each	79.02%	\$102.30
Paper Feed Unit	ACCESSORY	TOSHIBA	MY1051	\$743.00	each	72.16%	\$208.39
PAPER FEED UNIT, 550 SHEETS	ACCESSORY	TOSHIBA	MY1050	\$484.00	each	40.00%	\$292.58
Paper Folding Unit	ACCESSORY	TOSHIBA	MX-FD10	\$16,999.00	each	50.00%	\$8,563.25
Parallel 1284-B Interface Card2	ACCESSORY	TOSHIBA	GF1250	\$103.00	each	20.80%	\$82.19
Platen Cover	ACCESSORY	TOSHIBA	KA2507	\$64.00	each	69.64%	\$19.58
Platen Cover	ACCESSORY	TOSHIBA	KA5005PC	\$54.00	each	70.21%	\$16.21
PostScript Option (e-STUDIO2329A)	ACCESSORY	TOSHIBA	GA1350L	\$606.00	each	37.06%	\$384.28
PostScript Option (e-STUDIO2829A)	ACCESSORY	TOSHIBA	GA1350H	\$606.00	each	37.06%	\$384.28
Power filter with inrush, surge and noise protection	ACCESSORY	TOSHIBA	W1500-15-120	\$999.00	each	70.00%	\$301.95
Power filter with premium inrush, surge and noise protection	ACCESSORY	TOSHIBA	W2000-15-120	\$1,499.00	each	88.71%	\$170.51
Power filter with premium inrush, surge and noise protection	ACCESSORY	TOSHIBA	W2000-20-120	\$1,499.00	each	88.71%	\$170.51
Power filter with premium inrush, surge and noise protection	ACCESSORY	TOSHIBA	W2000-20-208	\$1,999.00	each	91.45%	\$172.20
PRESCRIBE Card	ACCESSORY	TOSHIBA	GB2090LXK	\$258.00	each	21.59%	\$203.82
Punch Unit For MX-FN21/22	ACCESSORY	TOSHIBA	MX-PN13B	\$1,029.00	each	48.04%	\$538.68
RADF	ACCESSORY	TOSHIBA	MR3032	\$802.00	each	40.00%	\$484.81
Relay Unit	ACCESSORY	TOSHIBA	MX-RB13	\$1,239.00	each	58.33%	\$520.16
Relay Unit For LCT	ACCESSORY	TOSHIBA	MX-RB16	\$377.00	each	68.57%	\$119.38
RS-232C Serial Interface Card2	ACCESSORY	TOSHIBA	GF1260	\$103.00	each	9.00%	\$94.43
Saddle Stitch Finisher	ACCESSORY	TOSHIBA	MJ1112B	\$5,529.00	each	71.08%	\$1,610.98
Security Module	ACCESSORY	TOSHIBA	GB2130LXK	\$112.00	each	15.00%	\$95.91
SECURITY SSD OPTION (512GB)	ACCESSORY	TOSHIBA	GE1280	\$470.00	each	33.22%	\$316.22
Serial ISP+ 2P/BB sidecover	ACCESSORY	TOSHIBA	GB2110LXK	\$180.00	each	27.67%	\$131.17
Side Exit Tray	ACCESSORY	TOSHIBA	KA6551	\$66.00	each	34.48%	\$43.57
Single outlet wall mount power filter	ACCESSORY	TOSHIBA	W250-15-120	\$139.00	each	70.19%	\$41.75
Stand	ACCESSORY	TOSHIBA	STAND2822	\$199.00	each	39.43%	\$121.44
Stand	ACCESSORY	TOSHIBA	STAND2829	\$199.00	each	40.00%	\$120.30
Stand	ACCESSORY	TOSHIBA	STAND5015	\$299.00	each	53.55%	\$139.93
STAND SPACER	ACCESSORY	TOSHIBA	GR1380	\$130.00	each	20.00%	\$104.78
Status Indicator	ACCESSORY	TOSHIBA	MX-SL10N	\$728.00	each	59.26%	\$298.81
Swivel Cabinet	ACCESSORY	TOSHIBA	MH3100	\$419.00	each	41.00%	\$249.06
Trimmer Unit For MX-FN22	ACCESSORY	TOSHIBA	MX-TM10	\$7,239.00	each	53.73%	\$3,374.61
TWN4 MULTITECH 2 LF HF-P DT-U45-BLACK (KEYBOARD FIRMWARE)	ACCESSORY	TOSHIBA	T4BT-FB4BTH6-P	\$225.00	each	41.36%	\$132.93
TWN4 MULTITECH 2 LF HF-PI DT-U45-BLACK (KEYBOARD FIRMWARE)	ACCESSORY	TOSHIBA	T4BT-FB4BTH6-PI	\$258.80	each	31.84%	\$177.72
Unicode Font Enabler	ACCESSORY	TOSHIBA	GS1007NODE	\$749.00	each	63.28%	\$277.10
USB HUB	ACCESSORY	TOSHIBA	GR1420	\$130.00	each	55.96%	\$57.68
WIRELESS LAN & BLUETOOTH MODULE	ACCESSORY	TOSHIBA	GN4030	\$710.00	each	40.00%	\$429.20
WIRELESS LAN & BLUETOOTH MODULE	ACCESSORY	TOSHIBA	GN4030A3	\$748.00	each	77.90%	\$166.55
Wireless LAN Module	ACCESSORY	TOSHIBA	GN1160	\$443.00	each	57.14%	\$191.29
Wireless LAN/Bluetooth Module (requires GR1310 for e2018A/2518A/3018A)	ACCESSORY	TOSHIBA	GN4020	\$710.00	each	76.33%	\$169.32
WORK TRAY	ACCESSORY	TOSHIBA	KK5005	\$63.00	each	69.09%	\$19.62
WORKPLACE PRODUCTIVITY BUNDLE (ZONE OCR/STACKSEND/BARCODE SCAN)	ACCESSORY	TOSHIBA	GB2330NODE	\$299.00	each	77.24%	\$68.56
Brand TOSHIBA Average			TOSHIBA - Total Average Discount			53.73%	
Brother Workhorse ImageCenter ADS-2400N Sheetfed Desktop Scanner (30 ppm) (8.5" x 196") (Ethernet) (50 Sheet ADF)	LEASE - 24 MOS	BROTHER	ADS-2400N	\$333.48	PER MONTH		\$17.38
Brother Workhorse ImageCenter ADS-2400N Sheetfed Desktop Scanner (30 ppm) (8.5" x 196") (Ethernet) (50 Sheet ADF)	LEASE - 36 MOS	BROTHER	ADS-2400N	\$333.48	PER MONTH		\$11.19
Brother Workhorse ImageCenter ADS-2400N Sheetfed Desktop Scanner (30 ppm) (8.5" x 196") (Ethernet) (50 Sheet ADF)	LEASE - 48 MOS	BROTHER	ADS-2400N	\$333.48	PER MONTH		\$9.12
Brother Workhorse ImageCenter ADS-2400N Sheetfed Desktop Scanner (30 ppm) (8.5" x 196") (Ethernet) (50 Sheet ADF)	LEASE - 60 MOS	BROTHER	ADS-2400N	\$333.48	PER MONTH		\$7.64

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
Brother Workhorse ImageCenter ADS-3600W Sheetfed Desktop Scanner (50 ppm) (8.5" x 196") (Ethernet) (Wireless) (Touchscreen) (50 Sheet ADF)	LEASE - 24 MOS	BROTHER	ADS-3600W	\$753.11	PER MONTH		\$39.25
Brother Workhorse ImageCenter ADS-3600W Sheetfed Desktop Scanner (50 ppm) (8.5" x 196") (Ethernet) (Wireless) (Touchscreen) (50 Sheet ADF)	LEASE - 36 MOS	BROTHER	ADS-3600W	\$753.11	PER MONTH		\$25.27
Brother Workhorse ImageCenter ADS-3600W Sheetfed Desktop Scanner (50 ppm) (8.5" x 196") (Ethernet) (Wireless) (Touchscreen) (50 Sheet ADF)	LEASE - 48 MOS	BROTHER	ADS-3600W	\$753.11	PER MONTH		\$20.60
Brother Workhorse ImageCenter ADS-3600W Sheetfed Desktop Scanner (50 ppm) (8.5" x 196") (Ethernet) (Wireless) (Touchscreen) (50 Sheet ADF)	LEASE - 60 MOS	BROTHER	ADS-3600W	\$753.11	PER MONTH		\$17.26
Brother Workhorse HL-EX415W 52ppm with 520 sheet paper tray (Volume Band M3 - Lowest)	LEASE - 24 MOS	BROTHER	HL-EX415W	\$816.07	PER MONTH		\$42.53
Brother Workhorse HL-EX415W 52ppm with 520 sheet paper tray (Volume Band M3 - Lowest)	LEASE - 36 MOS	BROTHER	HL-EX415W	\$816.07	PER MONTH		\$27.39
Brother Workhorse HL-EX415W 52ppm with 520 sheet paper tray (Volume Band M3 - Lowest)	LEASE - 48 MOS	BROTHER	HL-EX415W	\$816.07	PER MONTH		\$22.32
Brother Workhorse HL-EX415W 52ppm with 520 sheet paper tray (Volume Band M3 - Lowest)	LEASE - 60 MOS	BROTHER	HL-EX415W	\$816.07	PER MONTH		\$18.70
33 ppm b/w and color with 250 sheet paper tray (Volume Band C2 - Lowest)	LEASE - 24 MOS	BROTHER	HL-L8245CDW	\$589.38	PER MONTH		\$30.72
33 ppm b/w and color with 250 sheet paper tray (Volume Band C2 - Lowest)	LEASE - 36 MOS	BROTHER	HL-L8245CDW	\$589.38	PER MONTH		\$19.78
33 ppm b/w and color with 250 sheet paper tray (Volume Band C2 - Lowest)	LEASE - 48 MOS	BROTHER	HL-L8245CDW	\$589.38	PER MONTH		\$16.12
33 ppm b/w and color with 250 sheet paper tray (Volume Band C2 - Lowest)	LEASE - 60 MOS	BROTHER	HL-L8245CDW	\$589.38	PER MONTH		\$13.51
Brother Workhorse HL-L9310CDW Color Laser Printer (33 ppm) (1 GB) (Max Duty Cycle 80,000 Pages) (Duplex) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (50 Sheet MPT) (Volume Band C2)	LEASE - 24 MOS	BROTHER	HL-L9310CDW	\$975.25	PER MONTH		\$50.83
Brother Workhorse HL-L9310CDW Color Laser Printer (33 ppm) (1 GB) (Max Duty Cycle 80,000 Pages) (Duplex) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (50 Sheet MPT) (Volume Band C2)	LEASE - 36 MOS	BROTHER	HL-L9310CDW	\$975.25	PER MONTH		\$32.73
Brother Workhorse HL-L9310CDW Color Laser Printer (33 ppm) (1 GB) (Max Duty Cycle 80,000 Pages) (Duplex) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (50 Sheet MPT) (Volume Band C2)	LEASE - 48 MOS	BROTHER	HL-L9310CDW	\$975.25	PER MONTH		\$26.67
Brother Workhorse HL-L9310CDW Color Laser Printer (33 ppm) (1 GB) (Max Duty Cycle 80,000 Pages) (Duplex) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (50 Sheet MPT) (Volume Band C2)	LEASE - 60 MOS	BROTHER	HL-L9310CDW	\$975.25	PER MONTH		\$22.35
42 PPM color laser with 520 sheet paper tray (Volume Band M2)	LEASE - 24 MOS	BROTHER	MFC-EX670W	\$1,961.60	PER MONTH		\$102.24
42 PPM color laser with 520 sheet paper tray (Volume Band M2)	LEASE - 36 MOS	BROTHER	MFC-EX670W	\$1,961.60	PER MONTH		\$65.83
42 PPM color laser with 520 sheet paper tray (Volume Band M2)	LEASE - 48 MOS	BROTHER	MFC-EX670W	\$1,961.60	PER MONTH		\$53.65
42 PPM color laser with 520 sheet paper tray (Volume Band M2)	LEASE - 60 MOS	BROTHER	MFC-EX670W	\$1,961.60	PER MONTH		\$44.96
Brother Workhorse MFC-EX915W Mono Laser MFP (52 ppm) with 520 sheet paper tray (Volume Band M3)	LEASE - 24 MOS	BROTHER	MFC-EX915W	\$1,287.08	PER MONTH		\$67.08
Brother Workhorse MFC-EX915W Mono Laser MFP (52 ppm) with 520 sheet paper tray (Volume Band M3)	LEASE - 36 MOS	BROTHER	MFC-EX915W	\$1,287.08	PER MONTH		\$43.19
Brother Workhorse MFC-EX915W Mono Laser MFP (52 ppm) with 520 sheet paper tray (Volume Band M3)	LEASE - 48 MOS	BROTHER	MFC-EX915W	\$1,287.08	PER MONTH		\$35.20
Brother Workhorse MFC-EX915W Mono Laser MFP (52 ppm) with 520 sheet paper tray (Volume Band M3)	LEASE - 60 MOS	BROTHER	MFC-EX915W	\$1,287.08	PER MONTH		\$29.50
31 PPM color laser with 250 sheet paper tray	LEASE - 24 MOS	BROTHER	MFC-L8395CDW	\$822.11	PER MONTH		\$42.85
31 PPM color laser with 250 sheet paper tray	LEASE - 36 MOS	BROTHER	MFC-L8395CDW	\$822.11	PER MONTH		\$27.59
31 PPM color laser with 250 sheet paper tray	LEASE - 48 MOS	BROTHER	MFC-L8395CDW	\$822.11	PER MONTH		\$22.48
31 PPM color laser with 250 sheet paper tray	LEASE - 60 MOS	BROTHER	MFC-L8395CDW	\$822.11	PER MONTH		\$18.84
Brother Workhorse MFC-L9570CDW Color Laser MFP (33 ppm) (1 GB) (2400 x 600 dpi) (Max Duty Cycle 80,000 Pages) (p/s/c/f) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (80 Sheet ADF) (Volume Band C2)	LEASE - 24 MOS	BROTHER	MFC-L9570CDW	\$1,213.53	PER MONTH		\$63.25
Brother Workhorse MFC-L9570CDW Color Laser MFP (33 ppm) (1 GB) (2400 x 600 dpi) (Max Duty Cycle 80,000 Pages) (p/s/c/f) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (80 Sheet ADF) (Volume Band C2)	LEASE - 36 MOS	BROTHER	MFC-L9570CDW	\$1,213.53	PER MONTH		\$40.73
Brother Workhorse MFC-L9570CDW Color Laser MFP (33 ppm) (1 GB) (2400 x 600 dpi) (Max Duty Cycle 80,000 Pages) (p/s/c/f) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (80 Sheet ADF) (Volume Band C2)	LEASE - 48 MOS	BROTHER	MFC-L9570CDW	\$1,213.53	PER MONTH		\$33.19
Brother Workhorse MFC-L9570CDW Color Laser MFP (33 ppm) (1 GB) (2400 x 600 dpi) (Max Duty Cycle 80,000 Pages) (p/s/c/f) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (80 Sheet ADF) (Volume Band C2)	LEASE - 60 MOS	BROTHER	MFC-L9570CDW	\$1,213.53	PER MONTH		\$27.81
Brother Workhorse PDS-5000 Color Desktop Scanner (60 ppm) (8-bit Grayscale) (24-bit Color) (8.5" x 236") (Energy Star) (100 Sheet DADF)	LEASE - 24 MOS	BROTHER	PDS-5000	\$826.45	PER MONTH		\$43.07
Brother Workhorse PDS-5000 Color Desktop Scanner (60 ppm) (8-bit Grayscale) (24-bit Color) (8.5" x 236") (Energy Star) (100 Sheet DADF)	LEASE - 36 MOS	BROTHER	PDS-5000	\$826.45	PER MONTH		\$27.74
Brother Workhorse PDS-5000 Color Desktop Scanner (60 ppm) (8-bit Grayscale) (24-bit Color) (8.5" x 236") (Energy Star) (100 Sheet DADF)	LEASE - 48 MOS	BROTHER	PDS-5000	\$826.45	PER MONTH		\$22.60
Brother Workhorse PDS-5000 Color Desktop Scanner (60 ppm) (8-bit Grayscale) (24-bit Color) (8.5" x 236") (Energy Star) (100 Sheet DADF)	LEASE - 60 MOS	BROTHER	PDS-5000	\$826.45	PER MONTH		\$18.94
Brother Workhorse PDS-5000F Color Flatbed Scanner (60 ppm) (8-bit Grayscale) (48-bit Color) (8.5" x 236") (Energy Star) (100 Sheet ADF)	LEASE - 24 MOS	BROTHER	PDS-5000F	\$1,103.01	PER MONTH		\$57.49
Brother Workhorse PDS-5000F Color Flatbed Scanner (60 ppm) (8-bit Grayscale) (48-bit Color) (8.5" x 236") (Energy Star) (100 Sheet ADF)	LEASE - 36 MOS	BROTHER	PDS-5000F	\$1,103.01	PER MONTH		\$37.02
Brother Workhorse PDS-5000F Color Flatbed Scanner (60 ppm) (8-bit Grayscale) (48-bit Color) (8.5" x 236") (Energy Star) (100 Sheet ADF)	LEASE - 48 MOS	BROTHER	PDS-5000F	\$1,103.01	PER MONTH		\$30.17
Brother Workhorse PDS-5000F Color Flatbed Scanner (60 ppm) (8-bit Grayscale) (48-bit Color) (8.5" x 236") (Energy Star) (100 Sheet ADF)	LEASE - 60 MOS	BROTHER	PDS-5000F	\$1,103.01	PER MONTH		\$25.28
KIP 700 Stacker	LEASE - 24 MOS	KIP	MACH700S	\$2,140.94	PER MONTH		\$111.59
KIP 700 Stacker	LEASE - 36 MOS	KIP	MACH700S	\$2,140.94	PER MONTH		\$71.85
KIP 700 Stacker	LEASE - 48 MOS	KIP	MACH700S	\$2,140.94	PER MONTH		\$58.55
KIP 700 Stacker	LEASE - 60 MOS	KIP	MACH700S	\$2,140.94	PER MONTH		\$49.07

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
KIP 970 Series Stacker (Wide Format - Lowest)	LEASE - 24 MOS	KIP	MACH970S	\$1,911.03	PER MONTH		\$99.60
KIP 970 Series Stacker (Wide Format - Lowest)	LEASE - 36 MOS	KIP	MACH970S	\$1,911.03	PER MONTH		\$64.13
KIP 970 Series Stacker (Wide Format - Lowest)	LEASE - 48 MOS	KIP	MACH970S	\$1,911.03	PER MONTH		\$52.27
KIP 970 Series Stacker (Wide Format - Lowest)	LEASE - 60 MOS	KIP	MACH970S	\$1,911.03	PER MONTH		\$43.80
KIP 2300 CCD Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	LEASE - 24 MOS	KIP	SYS2300IP	\$13,037.05	PER MONTH		\$679.49
KIP 2300 CCD Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	LEASE - 36 MOS	KIP	SYS2300IP	\$13,037.05	PER MONTH		\$437.52
KIP 2300 CCD Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	LEASE - 48 MOS	KIP	SYS2300IP	\$13,037.05	PER MONTH		\$356.56
KIP 2300 CCD Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	LEASE - 60 MOS	KIP	SYS2300IP	\$13,037.05	PER MONTH		\$298.81
KIP 7171 - 1 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	LEASE - 24 MOS	KIP	SYS7171K4	\$15,927.06	PER MONTH		\$830.12
KIP 7171 - 1 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	LEASE - 36 MOS	KIP	SYS7171K4	\$15,927.06	PER MONTH		\$534.51
KIP 7171 - 1 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	LEASE - 48 MOS	KIP	SYS7171K4	\$15,927.06	PER MONTH		\$435.61
KIP 7171 - 1 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	LEASE - 60 MOS	KIP	SYS7171K4	\$15,927.06	PER MONTH		\$365.05
KIP 7171 - 1 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	LEASE - 24 MOS	KIP	SYS7171K6	\$16,626.52	PER MONTH		\$866.57
KIP 7171 - 1 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	LEASE - 36 MOS	KIP	SYS7171K6	\$16,626.52	PER MONTH		\$557.99
KIP 7171 - 1 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	LEASE - 48 MOS	KIP	SYS7171K6	\$16,626.52	PER MONTH		\$454.74
KIP 7171 - 1 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	LEASE - 60 MOS	KIP	SYS7171K6	\$16,626.52	PER MONTH		\$381.08
KIP 7172 - 2 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	LEASE - 24 MOS	KIP	SYS7172K4	\$17,414.39	PER MONTH		\$907.64
KIP 7172 - 2 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	LEASE - 36 MOS	KIP	SYS7172K4	\$17,414.39	PER MONTH		\$584.43
KIP 7172 - 2 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	LEASE - 48 MOS	KIP	SYS7172K4	\$17,414.39	PER MONTH		\$476.28
KIP 7172 - 2 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner	LEASE - 60 MOS	KIP	SYS7172K4	\$17,414.39	PER MONTH		\$399.14
KIP 7172 - 2 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	LEASE - 24 MOS	KIP	SYS7172K6	\$19,002.96	PER MONTH		\$990.43
KIP 7172 - 2 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	LEASE - 36 MOS	KIP	SYS7172K6	\$19,002.96	PER MONTH		\$637.74
KIP 7172 - 2 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	LEASE - 48 MOS	KIP	SYS7172K6	\$19,002.96	PER MONTH		\$519.73
KIP 7172 - 2 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner	LEASE - 60 MOS	KIP	SYS7172K6	\$19,002.96	PER MONTH		\$435.55
KIP 720 CIS Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	LEASE - 24 MOS	KIP	SYS720IP	\$6,923.79	PER MONTH		\$360.87
KIP 720 CIS Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	LEASE - 36 MOS	KIP	SYS720IP	\$6,923.79	PER MONTH		\$232.36
KIP 720 CIS Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	LEASE - 48 MOS	KIP	SYS720IP	\$6,923.79	PER MONTH		\$189.37
KIP 720 CIS Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.	LEASE - 60 MOS	KIP	SYS720IP	\$6,923.79	PER MONTH		\$158.69
2 Roll Color Print System 6/6 - Top Stacking	LEASE - 24 MOS	KIP	SYS730C	\$25,948.57	PER MONTH		\$1,352.44
2 Roll Color Print System 6/6 - Top Stacking	LEASE - 36 MOS	KIP	SYS730C	\$25,948.57	PER MONTH		\$870.83
2 Roll Color Print System 6/6 - Top Stacking	LEASE - 48 MOS	KIP	SYS730C	\$25,948.57	PER MONTH		\$709.69
2 Roll Color Print System 6/6 - Top Stacking	LEASE - 60 MOS	KIP	SYS730C	\$25,948.57	PER MONTH		\$594.74
2 Roll Multi-function Color System 6/6 - Top Stacking	LEASE - 24 MOS	KIP	SYS740C	\$27,802.37	PER MONTH		\$1,449.06
2 Roll Multi-function Color System 6/6 - Top Stacking	LEASE - 36 MOS	KIP	SYS740C	\$27,802.37	PER MONTH		\$933.05
2 Roll Multi-function Color System 6/6 - Top Stacking	LEASE - 48 MOS	KIP	SYS740C	\$27,802.37	PER MONTH		\$760.39
2 Roll Multi-function Color System 6/6 - Top Stacking	LEASE - 60 MOS	KIP	SYS740C	\$27,802.37	PER MONTH		\$637.23
2 Roll Color Print System 8/6 - Top Stacking	LEASE - 24 MOS	KIP	SYS750C	\$28,729.27	PER MONTH		\$1,497.37
2 Roll Color Print System 8/6 - Top Stacking	LEASE - 36 MOS	KIP	SYS750C	\$28,729.27	PER MONTH		\$964.15
2 Roll Color Print System 8/6 - Top Stacking	LEASE - 48 MOS	KIP	SYS750C	\$28,729.27	PER MONTH		\$785.75
2 Roll Color Print System 8/6 - Top Stacking	LEASE - 60 MOS	KIP	SYS750C	\$28,729.27	PER MONTH		\$658.47
2 Roll Color Print System 12/10 - Top Stacking	LEASE - 24 MOS	KIP	SYS755C	\$32,436.87	PER MONTH		\$1,690.61
2 Roll Color Print System 12/10 - Top Stacking	LEASE - 36 MOS	KIP	SYS755C	\$32,436.87	PER MONTH		\$1,088.58
2 Roll Color Print System 12/10 - Top Stacking	LEASE - 48 MOS	KIP	SYS755C	\$32,436.87	PER MONTH		\$887.15
2 Roll Color Print System 12/10 - Top Stacking	LEASE - 60 MOS	KIP	SYS755C	\$32,436.87	PER MONTH		\$743.45
KIP 7572 - 2 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 24 MOS	KIP	SYS7572KP10	\$23,317.08	PER MONTH		\$1,215.29
KIP 7572 - 2 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 36 MOS	KIP	SYS7572KP10	\$23,317.08	PER MONTH		\$782.52
KIP 7572 - 2 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 48 MOS	KIP	SYS7572KP10	\$23,317.08	PER MONTH		\$637.72
KIP 7572 - 2 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 60 MOS	KIP	SYS7572KP10	\$23,317.08	PER MONTH		\$534.43
KIP 7572 - 4 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 24 MOS	KIP	SYS7574KP10	\$25,411.67	PER MONTH		\$1,324.46

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
KIP 7572 - 4 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 36 MOS	KIP	SYS7574KP10	\$25,411.67	PER MONTH		\$852.82
KIP 7572 - 4 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 48 MOS	KIP	SYS7574KP10	\$25,411.67	PER MONTH		\$695.01
KIP 7572 - 4 Roll Network Print System with integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 60 MOS	KIP	SYS7574KP10	\$25,411.67	PER MONTH		\$582.44
KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 24 MOS	KIP	SYS7582K10	\$27,243.30	PER MONTH		\$1,419.92
KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 36 MOS	KIP	SYS7582K10	\$27,243.30	PER MONTH		\$914.29
KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 48 MOS	KIP	SYS7582K10	\$27,243.30	PER MONTH		\$745.10
KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 60 MOS	KIP	SYS7582K10	\$27,243.30	PER MONTH		\$624.42
KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	LEASE - 24 MOS	KIP	SYS7582K8	\$24,101.42	PER MONTH		\$1,256.17
KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	LEASE - 36 MOS	KIP	SYS7582K8	\$24,101.42	PER MONTH		\$808.84
KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	LEASE - 48 MOS	KIP	SYS7582K8	\$24,101.42	PER MONTH		\$659.17
KIP 7582 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	LEASE - 60 MOS	KIP	SYS7582K8	\$24,101.42	PER MONTH		\$552.40
KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 24 MOS	KIP	SYS7584K10	\$29,337.90	PER MONTH		\$1,529.09
KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 36 MOS	KIP	SYS7584K10	\$29,337.90	PER MONTH		\$984.58
KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 48 MOS	KIP	SYS7584K10	\$29,337.90	PER MONTH		\$802.39
KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 10 D PPM 600 Prints Per Hour Includes Start-Up Toner	LEASE - 60 MOS	KIP	SYS7584K10	\$29,337.90	PER MONTH		\$672.42
KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	LEASE - 24 MOS	KIP	SYS7584K8	\$26,196.01	PER MONTH		\$1,365.34
KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	LEASE - 36 MOS	KIP	SYS7584K8	\$26,196.01	PER MONTH		\$879.14
KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	LEASE - 48 MOS	KIP	SYS7584K8	\$26,196.01	PER MONTH		\$716.46
KIP 7584 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray 8 D PPM 480 Prints Per Hour Includes Start-Up Toner	LEASE - 60 MOS	KIP	SYS7584K8	\$26,196.01	PER MONTH		\$600.41
2 Roll Multi-function Color System 8/6 - Top Stacking	LEASE - 24 MOS	KIP	SYS760C	\$31,509.97	PER MONTH		\$1,642.30
2 Roll Multi-function Color System 8/6 - Top Stacking	LEASE - 36 MOS	KIP	SYS760C	\$31,509.97	PER MONTH		\$1,057.47
2 Roll Multi-function Color System 8/6 - Top Stacking	LEASE - 48 MOS	KIP	SYS760C	\$31,509.97	PER MONTH		\$861.80
2 Roll Multi-function Color System 8/6 - Top Stacking	LEASE - 60 MOS	KIP	SYS760C	\$31,509.97	PER MONTH		\$722.21
2 Roll Multi-function Color System 12/10 - Top Stacking	LEASE - 24 MOS	KIP	SYS765C	\$35,217.57	PER MONTH		\$1,835.54
2 Roll Multi-function Color System 12/10 - Top Stacking	LEASE - 36 MOS	KIP	SYS765C	\$35,217.57	PER MONTH		\$1,181.90
2 Roll Multi-function Color System 12/10 - Top Stacking	LEASE - 48 MOS	KIP	SYS765C	\$35,217.57	PER MONTH		\$963.20
2 Roll Multi-function Color System 12/10 - Top Stacking	LEASE - 60 MOS	KIP	SYS765C	\$35,217.57	PER MONTH		\$807.19
4 Roll Color Print System 8/6 - Top Stacking	LEASE - 24 MOS	KIP	SYS770C	\$31,509.97	PER MONTH		\$1,642.30
4 Roll Color Print System 8/6 - Top Stacking	LEASE - 36 MOS	KIP	SYS770C	\$31,509.97	PER MONTH		\$1,057.47
4 Roll Color Print System 8/6 - Top Stacking	LEASE - 48 MOS	KIP	SYS770C	\$31,509.97	PER MONTH		\$861.80
4 Roll Color Print System 8/6 - Top Stacking	LEASE - 60 MOS	KIP	SYS770C	\$31,509.97	PER MONTH		\$722.21
4 Roll Color Print System 12/10 - Top Stacking	LEASE - 24 MOS	KIP	SYS775C	\$35,217.57	PER MONTH		\$1,835.54
4 Roll Color Print System 12/10 - Top Stacking	LEASE - 36 MOS	KIP	SYS775C	\$35,217.57	PER MONTH		\$1,181.90
4 Roll Color Print System 12/10 - Top Stacking	LEASE - 48 MOS	KIP	SYS775C	\$35,217.57	PER MONTH		\$963.20
4 Roll Color Print System 12/10 - Top Stacking	LEASE - 60 MOS	KIP	SYS775C	\$35,217.57	PER MONTH		\$807.19
4 Roll Multi-function Color System 8/6 - Top Stacking	LEASE - 24 MOS	KIP	SYS780C	\$34,290.67	PER MONTH		\$1,787.23
4 Roll Multi-function Color System 8/6 - Top Stacking	LEASE - 36 MOS	KIP	SYS780C	\$34,290.67	PER MONTH		\$1,150.79
4 Roll Multi-function Color System 8/6 - Top Stacking	LEASE - 48 MOS	KIP	SYS780C	\$34,290.67	PER MONTH		\$937.85
4 Roll Multi-function Color System 8/6 - Top Stacking	LEASE - 60 MOS	KIP	SYS780C	\$34,290.67	PER MONTH		\$785.94
4 Roll Multi-function Color System 12/10 - Top Stacking	LEASE - 24 MOS	KIP	SYS785C	\$37,998.27	PER MONTH		\$1,980.47
4 Roll Multi-function Color System 12/10 - Top Stacking	LEASE - 36 MOS	KIP	SYS785C	\$37,998.27	PER MONTH		\$1,275.22
4 Roll Multi-function Color System 12/10 - Top Stacking	LEASE - 48 MOS	KIP	SYS785C	\$37,998.27	PER MONTH		\$1,039.25
4 Roll Multi-function Color System 12/10 - Top Stacking	LEASE - 60 MOS	KIP	SYS785C	\$37,998.27	PER MONTH		\$870.92
4 Roll Color Production System 8/6 with 2300 Scanner & Stand - Top Stacking	LEASE - 24 MOS	KIP	SYS790C	\$42,632.77	PER MONTH		\$2,222.02
4 Roll Color Production System 8/6 with 2300 Scanner & Stand - Top Stacking	LEASE - 36 MOS	KIP	SYS790C	\$42,632.77	PER MONTH		\$1,430.76
4 Roll Color Production System 8/6 with 2300 Scanner & Stand - Top Stacking	LEASE - 48 MOS	KIP	SYS790C	\$42,632.77	PER MONTH		\$1,166.01
4 Roll Color Production System 8/6 with 2300 Scanner & Stand - Top Stacking	LEASE - 60 MOS	KIP	SYS790C	\$42,632.77	PER MONTH		\$977.14
4 Roll Color Production System 12/10 with 2300 Scanner & Stand - Top Stacking	LEASE - 24 MOS	KIP	SYS795C	\$46,340.37	PER MONTH		\$2,415.26

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
4 Roll Color Production System 12/10 with 2300 Scanner & Stand - Top Stacking	LEASE - 36 MOS	KIP	SYS795C	\$46,340.37	PER MONTH		\$1,555.18
4 Roll Color Production System 12/10 with 2300 Scanner & Stand - Top Stacking	LEASE - 48 MOS	KIP	SYS795C	\$46,340.37	PER MONTH		\$1,267.41
4 Roll Color Production System 12/10 with 2300 Scanner & Stand - Top Stacking	LEASE - 60 MOS	KIP	SYS795C	\$46,340.37	PER MONTH		\$1,062.12
KIP 7970 - 4 Roll Network Print System with integrated top stacking print tray	LEASE - 24 MOS	KIP	SYS7974KP14	\$30,385.19	PER MONTH		\$1,583.68
KIP 7970 - 4 Roll Network Print System with integrated top stacking print tray	LEASE - 36 MOS	KIP	SYS7974KP14	\$30,385.19	PER MONTH		\$1,019.73
KIP 7970 - 4 Roll Network Print System with integrated top stacking print tray	LEASE - 48 MOS	KIP	SYS7974KP14	\$30,385.19	PER MONTH		\$831.04
KIP 7970 - 4 Roll Network Print System with integrated top stacking print tray	LEASE - 60 MOS	KIP	SYS7974KP14	\$30,385.19	PER MONTH		\$696.43
KIP 7980 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray	LEASE - 24 MOS	KIP	SYS7984K14	\$34,578.91	PER MONTH		\$1,802.25
KIP 7980 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray	LEASE - 36 MOS	KIP	SYS7984K14	\$34,578.91	PER MONTH		\$1,160.47
KIP 7980 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray	LEASE - 48 MOS	KIP	SYS7984K14	\$34,578.91	PER MONTH		\$945.73
KIP 7980 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray	LEASE - 60 MOS	KIP	SYS7984K14	\$34,578.91	PER MONTH		\$792.55
KIP 7990 - 4 Roll Production System with CCD Scanner and integrated top stacking print tray (Dual Footprint)	LEASE - 24 MOS	KIP	SYS7994K14	\$42,961.82	PER MONTH		\$2,239.17
KIP 7990 - 4 Roll Production System with CCD Scanner and integrated top stacking print tray (Dual Footprint)	LEASE - 36 MOS	KIP	SYS7994K14	\$42,961.82	PER MONTH		\$1,441.80
KIP 7990 - 4 Roll Production System with CCD Scanner and integrated top stacking print tray (Dual Footprint)	LEASE - 48 MOS	KIP	SYS7994K14	\$42,961.82	PER MONTH		\$1,175.01
KIP 7990 - 4 Roll Production System with CCD Scanner and integrated top stacking print tray (Dual Footprint)	LEASE - 60 MOS	KIP	SYS7994K14	\$42,961.82	PER MONTH		\$984.68
KIP 970 - 4 Roll High Demand Color Print System Plus KIP 900 Stacker	LEASE - 24 MOS	KIP	SYS970K	\$45,786.34	PER MONTH		\$2,386.38
KIP 970 - 4 Roll High Demand Color Print System Plus KIP 900 Stacker	LEASE - 36 MOS	KIP	SYS970K	\$45,786.34	PER MONTH		\$1,536.59
KIP 970 - 4 Roll High Demand Color Print System Plus KIP 900 Stacker	LEASE - 48 MOS	KIP	SYS970K	\$45,786.34	PER MONTH		\$1,252.26
KIP 970 - 4 Roll High Demand Color Print System Plus KIP 900 Stacker	LEASE - 60 MOS	KIP	SYS970K	\$45,786.34	PER MONTH		\$1,049.42
KIP 980 - 4 Roll Network Color High Demand Print System with 720 CIS Scanner & Scanner Stand Plus KIP 900 Stacker	LEASE - 24 MOS	KIP	SYS980K	\$51,708.68	PER MONTH		\$2,695.06
KIP 980 - 4 Roll Network Color High Demand Print System with 720 CIS Scanner & Scanner Stand Plus KIP 900 Stacker	LEASE - 36 MOS	KIP	SYS980K	\$51,708.68	PER MONTH		\$1,735.34
KIP 980 - 4 Roll Network Color High Demand Print System with 720 CIS Scanner & Scanner Stand Plus KIP 900 Stacker	LEASE - 48 MOS	KIP	SYS980K	\$51,708.68	PER MONTH		\$1,414.23
KIP 980 - 4 Roll Network Color High Demand Print System with 720 CIS Scanner & Scanner Stand Plus KIP 900 Stacker	LEASE - 60 MOS	KIP	SYS980K	\$51,708.68	PER MONTH		\$1,185.16
KIP 990 - 4 Roll High Demand Color Production System with 2300 CCD Scanner & Scanner Stand Plus KIP 900 Stacker (Wide Format - Highest)	LEASE - 24 MOS	KIP	SYS990K	\$60,724.80	PER MONTH		\$3,164.98
KIP 990 - 4 Roll High Demand Color Production System with 2300 CCD Scanner & Scanner Stand Plus KIP 900 Stacker (Wide Format - Highest)	LEASE - 36 MOS	KIP	SYS990K	\$60,724.80	PER MONTH		\$2,037.92
KIP 990 - 4 Roll High Demand Color Production System with 2300 CCD Scanner & Scanner Stand Plus KIP 900 Stacker (Wide Format - Highest)	LEASE - 48 MOS	KIP	SYS990K	\$60,724.80	PER MONTH		\$1,660.82
KIP 990 - 4 Roll High Demand Color Production System with 2300 CCD Scanner & Scanner Stand Plus KIP 900 Stacker (Wide Format - Highest)	LEASE - 60 MOS	KIP	SYS990K	\$60,724.80	PER MONTH		\$1,391.81
E1035 DESKTOP COLOR SCANNER - 35PPM	LEASE - 24 MOS	KODAK	102-5071	\$498.71	PER MONTH		\$25.99
E1035 DESKTOP COLOR SCANNER - 35PPM	LEASE - 36 MOS	KODAK	102-5071	\$498.71	PER MONTH		\$16.74
E1035 DESKTOP COLOR SCANNER - 35PPM	LEASE - 48 MOS	KODAK	102-5071	\$498.71	PER MONTH		\$13.64
E1035 DESKTOP COLOR SCANNER - 35PPM	LEASE - 60 MOS	KODAK	102-5071	\$498.71	PER MONTH		\$11.43
SCANSTATION 730EX+ 70PM/140IPM	LEASE - 24 MOS	KODAK	106-0094	\$2,448.23	PER MONTH		\$127.60
SCANSTATION 730EX+ 70PM/140IPM	LEASE - 36 MOS	KODAK	106-0094	\$2,448.23	PER MONTH		\$82.16
SCANSTATION 730EX+ 70PM/140IPM	LEASE - 48 MOS	KODAK	106-0094	\$2,448.23	PER MONTH		\$66.96
SCANSTATION 730EX+ 70PM/140IPM	LEASE - 60 MOS	KODAK	106-0094	\$2,448.23	PER MONTH		\$56.11
S2085F SCANNER, 85PPM/170IPM, FB	LEASE - 24 MOS	KODAK	800-1703	\$2,810.93	PER MONTH		\$146.51
S2085F SCANNER, 85PPM/170IPM, FB	LEASE - 36 MOS	KODAK	800-1703	\$2,810.93	PER MONTH		\$94.33
S2085F SCANNER, 85PPM/170IPM, FB	LEASE - 48 MOS	KODAK	800-1703	\$2,810.93	PER MONTH		\$76.88
S2085F SCANNER, 85PPM/170IPM, FB	LEASE - 60 MOS	KODAK	800-1703	\$2,810.93	PER MONTH		\$64.43
S3060 SCANNER, 60PPM/120IPM	LEASE - 24 MOS	KODAK	800-1711	\$3,627.00	PER MONTH		\$189.04
S3060 SCANNER, 60PPM/120IPM	LEASE - 36 MOS	KODAK	800-1711	\$3,627.00	PER MONTH		\$121.72
S3060 SCANNER, 60PPM/120IPM	LEASE - 48 MOS	KODAK	800-1711	\$3,627.00	PER MONTH		\$99.20
S3060 SCANNER, 60PPM/120IPM	LEASE - 60 MOS	KODAK	800-1711	\$3,627.00	PER MONTH		\$83.13
S3100 SCANNER, 100PPM/200IPM	LEASE - 24 MOS	KODAK	800-1802	\$5,168.48	PER MONTH		\$269.38
S3100 SCANNER, 100PPM/200IPM	LEASE - 36 MOS	KODAK	800-1802	\$5,168.48	PER MONTH		\$173.45
S3100 SCANNER, 100PPM/200IPM	LEASE - 48 MOS	KODAK	800-1802	\$5,168.48	PER MONTH		\$141.36
S3100 SCANNER, 100PPM/200IPM	LEASE - 60 MOS	KODAK	800-1802	\$5,168.48	PER MONTH		\$118.46
S3100F SCANNER, 100PPM/200IPM, FB	LEASE - 24 MOS	KODAK	800-1851	\$5,440.50	PER MONTH		\$283.56
S3100F SCANNER, 100PPM/200IPM, FB	LEASE - 36 MOS	KODAK	800-1851	\$5,440.50	PER MONTH		\$182.58
S3100F SCANNER, 100PPM/200IPM, FB	LEASE - 48 MOS	KODAK	800-1851	\$5,440.50	PER MONTH		\$148.80
S3100F SCANNER, 100PPM/200IPM, FB	LEASE - 60 MOS	KODAK	800-1851	\$5,440.50	PER MONTH		\$124.70
S3120 SCANNER, 120PPM/240IPM	LEASE - 24 MOS	KODAK	800-1893	\$6,730.10	PER MONTH		\$350.77
S3120 SCANNER, 120PPM/240IPM	LEASE - 36 MOS	KODAK	800-1893	\$6,730.10	PER MONTH		\$225.86
S3120 SCANNER, 120PPM/240IPM	LEASE - 48 MOS	KODAK	800-1893	\$6,730.10	PER MONTH		\$184.07
S3120 SCANNER, 120PPM/240IPM	LEASE - 60 MOS	KODAK	800-1893	\$6,730.10	PER MONTH		\$154.25
S3120 MAX SCANNER 120PPM/240IPM	LEASE - 24 MOS	KODAK	800-9433	\$6,075.23	PER MONTH		\$316.64
S3120 MAX SCANNER 120PPM/240IPM	LEASE - 36 MOS	KODAK	800-9433	\$6,075.23	PER MONTH		\$203.88
S3120 MAX SCANNER 120PPM/240IPM	LEASE - 48 MOS	KODAK	800-9433	\$6,075.23	PER MONTH		\$166.16
S3120 MAX SCANNER 120PPM/240IPM	LEASE - 60 MOS	KODAK	800-9433	\$6,075.23	PER MONTH		\$139.24
S3140 MAX SCANNER 140PPM/280IPM	LEASE - 24 MOS	KODAK	800-9441	\$8,160.75	PER MONTH		\$425.34
S3140 MAX SCANNER 140PPM/280IPM	LEASE - 36 MOS	KODAK	800-9441	\$8,160.75	PER MONTH		\$273.87
S3140 MAX SCANNER 140PPM/280IPM	LEASE - 48 MOS	KODAK	800-9441	\$8,160.75	PER MONTH		\$223.20
S3140 MAX SCANNER 140PPM/280IPM	LEASE - 60 MOS	KODAK	800-9441	\$8,160.75	PER MONTH		\$187.04
E1030, 30PPM/60IPM KODAK COLOR SCANNER	LEASE - 24 MOS	KODAK	801-1876	\$453.38	PER MONTH		\$23.63
E1030, 30PPM/60IPM KODAK COLOR SCANNER	LEASE - 36 MOS	KODAK	801-1876	\$453.38	PER MONTH		\$15.22

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
E1030, 30PPM/60IPM KODAK COLOR SCANNER	LEASE - 48 MOS	KODAK	801-1876	\$453.38	PER MONTH		\$12.40
E1030, 30PPM/60IPM KODAK COLOR SCANNER	LEASE - 60 MOS	KODAK	801-1876	\$453.38	PER MONTH		\$10.39
E1040, 40PPM/80IPM KODAK COLOR SCANNER	LEASE - 24 MOS	KODAK	801-1892	\$544.05	PER MONTH		\$28.36
E1040, 40PPM/80IPM KODAK COLOR SCANNER	LEASE - 36 MOS	KODAK	801-1892	\$544.05	PER MONTH		\$18.26
E1040, 40PPM/80IPM KODAK COLOR SCANNER	LEASE - 48 MOS	KODAK	801-1892	\$544.05	PER MONTH		\$14.88
E1040, 40PPM/80IPM KODAK COLOR SCANNER	LEASE - 60 MOS	KODAK	801-1892	\$544.05	PER MONTH		\$12.47
LEXMARK C6160 Color Laser Printer - 60ppm Mono/Color (Volume Band C3)	LEASE - 24 MOS	LEXMARK	21K0300	\$1,926.94	PER MONTH		\$100.43
LEXMARK C6160 Color Laser Printer - 60ppm Mono/Color (Volume Band C3)	LEASE - 36 MOS	LEXMARK	21K0300	\$1,926.94	PER MONTH		\$64.67
LEXMARK C6160 Color Laser Printer - 60ppm Mono/Color (Volume Band C3)	LEASE - 48 MOS	LEXMARK	21K0300	\$1,926.94	PER MONTH		\$52.70
LEXMARK C6160 Color Laser Printer - 60ppm Mono/Color (Volume Band C3)	LEASE - 60 MOS	LEXMARK	21K0300	\$1,926.94	PER MONTH		\$44.17
LEXMARK XM5365 Mono Laser MFP - 65 ppm (Volume Band M3)	LEASE - 24 MOS	LEXMARK	25B1200	\$2,854.83	PER MONTH		\$148.79
LEXMARK XM5365 Mono Laser MFP - 65 ppm (Volume Band M3)	LEASE - 36 MOS	LEXMARK	25B1200	\$2,854.83	PER MONTH		\$95.81
LEXMARK XM5365 Mono Laser MFP - 65 ppm (Volume Band M3)	LEASE - 48 MOS	LEXMARK	25B1200	\$2,854.83	PER MONTH		\$78.08
LEXMARK XM5365 Mono Laser MFP - 65 ppm (Volume Band M3)	LEASE - 60 MOS	LEXMARK	25B1200	\$2,854.83	PER MONTH		\$65.43
LEXMARK XM7355 Mono Laser MFP - 55ppm (Volume Band M3)	LEASE - 24 MOS	LEXMARK	25B1202	\$4,244.09	PER MONTH		\$221.20
LEXMARK XM7355 Mono Laser MFP - 55ppm (Volume Band M3)	LEASE - 36 MOS	LEXMARK	25B1202	\$4,244.09	PER MONTH		\$142.43
LEXMARK XM7355 Mono Laser MFP - 55ppm (Volume Band M3)	LEASE - 48 MOS	LEXMARK	25B1202	\$4,244.09	PER MONTH		\$116.08
LEXMARK XM7355 Mono Laser MFP - 55ppm (Volume Band M3)	LEASE - 60 MOS	LEXMARK	25B1202	\$4,244.09	PER MONTH		\$97.27
LEXMARK XM7370 Mono Laser MFP - 70 ppm (Volume Band M4)	LEASE - 24 MOS	LEXMARK	25B1204	\$5,306.25	PER MONTH		\$276.56
LEXMARK XM7370 Mono Laser MFP - 70 ppm (Volume Band M4)	LEASE - 36 MOS	LEXMARK	25B1204	\$5,306.25	PER MONTH		\$178.08
LEXMARK XM7370 Mono Laser MFP - 70 ppm (Volume Band M4)	LEASE - 48 MOS	LEXMARK	25B1204	\$5,306.25	PER MONTH		\$145.13
LEXMARK XM7370 Mono Laser MFP - 70 ppm (Volume Band M4)	LEASE - 60 MOS	LEXMARK	25B1204	\$5,306.25	PER MONTH		\$121.62
LEXMARK M1342 Mono Laser Printer - 42ppm (Volume Band M2 - Lowest)	LEASE - 24 MOS	LEXMARK	29S0400	\$727.59	PER MONTH		\$37.92
LEXMARK M1342 Mono Laser Printer - 42ppm (Volume Band M2 - Lowest)	LEASE - 36 MOS	LEXMARK	29S0400	\$727.59	PER MONTH		\$24.42
LEXMARK M1342 Mono Laser Printer - 42ppm (Volume Band M2 - Lowest)	LEASE - 48 MOS	LEXMARK	29S0400	\$727.59	PER MONTH		\$19.90
LEXMARK M1342 Mono Laser Printer - 42ppm (Volume Band M2 - Lowest)	LEASE - 60 MOS	LEXMARK	29S0400	\$727.59	PER MONTH		\$16.68
LEXMARK XM1342 Mono Laser MFP 42ppm (Volume Band M2)	LEASE - 24 MOS	LEXMARK	29S0455	\$1,008.32	PER MONTH		\$52.55
LEXMARK XM1342 Mono Laser MFP 42ppm (Volume Band M2)	LEASE - 36 MOS	LEXMARK	29S0455	\$1,008.32	PER MONTH		\$33.84
LEXMARK XM1342 Mono Laser MFP 42ppm (Volume Band M2)	LEASE - 48 MOS	LEXMARK	29S0455	\$1,008.32	PER MONTH		\$27.58
LEXMARK XM1342 Mono Laser MFP 42ppm (Volume Band M2)	LEASE - 60 MOS	LEXMARK	29S0455	\$1,008.32	PER MONTH		\$23.11
LEXMARK XM3142 Mono Laser MFP 42ppm (Volume Band M2)	LEASE - 24 MOS	LEXMARK	29S8150	\$1,292.49	PER MONTH		\$67.36
LEXMARK XM3142 Mono Laser MFP 42ppm (Volume Band M2)	LEASE - 36 MOS	LEXMARK	29S8150	\$1,292.49	PER MONTH		\$43.38
LEXMARK XM3142 Mono Laser MFP 42ppm (Volume Band M2)	LEASE - 48 MOS	LEXMARK	29S8150	\$1,292.49	PER MONTH		\$35.35
LEXMARK XM3142 Mono Laser MFP 42ppm (Volume Band M2)	LEASE - 60 MOS	LEXMARK	29S8150	\$1,292.49	PER MONTH		\$29.62
LEXMARK M3350 Mono Laser Printer - 50ppm (Volume Band M3)	LEASE - 24 MOS	LEXMARK	38S0520	\$968.77	PER MONTH		\$50.49
LEXMARK M3350 Mono Laser Printer - 50ppm (Volume Band M3)	LEASE - 36 MOS	LEXMARK	38S0520	\$968.77	PER MONTH		\$32.51
LEXMARK M3350 Mono Laser Printer - 50ppm (Volume Band M3)	LEASE - 48 MOS	LEXMARK	38S0520	\$968.77	PER MONTH		\$26.50
LEXMARK M3350 Mono Laser Printer - 50ppm (Volume Band M3)	LEASE - 60 MOS	LEXMARK	38S0520	\$968.77	PER MONTH		\$22.20
LEXMARK XM3350 Mono Laser MFP - 50ppm (Volume Band M3)	LEASE - 24 MOS	LEXMARK	38S0940	\$2,087.50	PER MONTH		\$108.80
LEXMARK XM3350 Mono Laser MFP - 50ppm (Volume Band M3)	LEASE - 36 MOS	LEXMARK	38S0940	\$2,087.50	PER MONTH		\$70.06
LEXMARK XM3350 Mono Laser MFP - 50ppm (Volume Band M3)	LEASE - 48 MOS	LEXMARK	38S0940	\$2,087.50	PER MONTH		\$57.09
LEXMARK XM3350 Mono Laser MFP - 50ppm (Volume Band M3)	LEASE - 60 MOS	LEXMARK	38S0940	\$2,087.50	PER MONTH		\$47.85
LEXMARK C2326 Color Laser Printer - 26 ppm Mono/Color (Volume Band C1 - Lowest)	LEASE - 24 MOS	LEXMARK	40N9340	\$651.74	PER MONTH		\$33.97
LEXMARK C2326 Color Laser Printer - 26 ppm Mono/Color (Volume Band C1 - Lowest)	LEASE - 36 MOS	LEXMARK	40N9340	\$651.74	PER MONTH		\$21.87
LEXMARK C2326 Color Laser Printer - 26 ppm Mono/Color (Volume Band C1 - Lowest)	LEASE - 48 MOS	LEXMARK	40N9340	\$651.74	PER MONTH		\$17.82
LEXMARK C2326 Color Laser Printer - 26 ppm Mono/Color (Volume Band C1 - Lowest)	LEASE - 60 MOS	LEXMARK	40N9340	\$651.74	PER MONTH		\$14.94
LEXMARK XC2326 Color MFP - 26 ppm Mono/Color (Volume Band C1)	LEASE - 24 MOS	LEXMARK	40N9390	\$946.33	PER MONTH		\$49.32
LEXMARK XC2326 Color MFP - 26 ppm Mono/Color (Volume Band C1)	LEASE - 36 MOS	LEXMARK	40N9390	\$946.33	PER MONTH		\$31.76
LEXMARK XC2326 Color MFP - 26 ppm Mono/Color (Volume Band C1)	LEASE - 48 MOS	LEXMARK	40N9390	\$946.33	PER MONTH		\$25.88
LEXMARK XC2326 Color MFP - 26 ppm Mono/Color (Volume Band C1)	LEASE - 60 MOS	LEXMARK	40N9390	\$946.33	PER MONTH		\$21.69
XC8355 Color Large Workgroup Multi-Function Printer (55 PPM) (Volume Band C3)	LEASE - 24 MOS	LEXMARK	20L9160	\$4,547.33	PER MONTH		\$237.01

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
XC8355 Color Large Workgroup Multi-Function Printer (55 PPM) (Volume Band C3)	LEASE - 36 MOS	LEXMARK	20L9160	\$4,547.33	PER MONTH		\$152.61
XC8355 Color Large Workgroup Multi-Function Printer (55 PPM) (Volume Band C3)	LEASE - 48 MOS	LEXMARK	20L9160	\$4,547.33	PER MONTH		\$124.37
XC8355 Color Large Workgroup Multi-Function Printer (55 PPM) (Volume Band C3)	LEASE - 60 MOS	LEXMARK	20L9160	\$4,547.33	PER MONTH		\$104.22
XC8163 Color Large Workgroup Multi-Function Printer (60PPM) (Volume Band C3)	LEASE - 24 MOS	LEXMARK	42K1370	\$8,320.54	PER MONTH		\$433.67
XC8163 Color Large Workgroup Multi-Function Printer (60PPM) (Volume Band C3)	LEASE - 36 MOS	LEXMARK	42K1370	\$8,320.54	PER MONTH		\$279.24
XC8163 Color Large Workgroup Multi-Function Printer (60PPM) (Volume Band C3)	LEASE - 48 MOS	LEXMARK	42K1370	\$8,320.54	PER MONTH		\$227.57
XC8163 Color Large Workgroup Multi-Function Printer (60PPM) (Volume Band C3)	LEASE - 60 MOS	LEXMARK	42K1370	\$8,320.54	PER MONTH		\$190.71
LEXMARK C4342 Color Laser Printer - 42ppm Mono/Color (Volume Band C2)	LEASE - 24 MOS	LEXMARK	47C9300	\$1,347.68	PER MONTH		\$70.24
LEXMARK C4342 Color Laser Printer - 42ppm Mono/Color (Volume Band C2)	LEASE - 36 MOS	LEXMARK	47C9300	\$1,347.68	PER MONTH		\$45.23
LEXMARK C4342 Color Laser Printer - 42ppm Mono/Color (Volume Band C2)	LEASE - 48 MOS	LEXMARK	47C9300	\$1,347.68	PER MONTH		\$36.86
LEXMARK C4342 Color Laser Printer - 42ppm Mono/Color (Volume Band C2)	LEASE - 60 MOS	LEXMARK	47C9300	\$1,347.68	PER MONTH		\$30.89
LEXMARK C4352 Color Laser Printer - 52ppm Mono/Color (Volume Band C3 - Lowest)	LEASE - 24 MOS	LEXMARK	47C9400	\$1,649.08	PER MONTH		\$85.95
LEXMARK C4352 Color Laser Printer - 52ppm Mono/Color (Volume Band C3 - Lowest)	LEASE - 36 MOS	LEXMARK	47C9400	\$1,649.08	PER MONTH		\$55.34
LEXMARK C4352 Color Laser Printer - 52ppm Mono/Color (Volume Band C3 - Lowest)	LEASE - 48 MOS	LEXMARK	47C9400	\$1,649.08	PER MONTH		\$45.10
LEXMARK C4352 Color Laser Printer - 52ppm Mono/Color (Volume Band C3 - Lowest)	LEASE - 60 MOS	LEXMARK	47C9400	\$1,649.08	PER MONTH		\$37.80
XC4342 Color Workgroup Multi-Function Printer - (42 PPM, Mono .Clr MFP) (Volume Band C2)	LEASE - 24 MOS	LEXMARK	47C9800	\$2,581.98	PER MONTH		\$134.57
XC4342 Color Workgroup Multi-Function Printer - (42 PPM, Mono .Clr MFP) (Volume Band C2)	LEASE - 36 MOS	LEXMARK	47C9800	\$2,581.98	PER MONTH		\$86.65
XC4342 Color Workgroup Multi-Function Printer - (42 PPM, Mono .Clr MFP) (Volume Band C2)	LEASE - 48 MOS	LEXMARK	47C9800	\$2,581.98	PER MONTH		\$70.62
XC4342 Color Workgroup Multi-Function Printer - (42 PPM, Mono .Clr MFP) (Volume Band C2)	LEASE - 60 MOS	LEXMARK	47C9800	\$2,581.98	PER MONTH		\$59.18
XC4352 Color Workgroup Multi-Function Printer (52 ppm) (Volume Band C3)	LEASE - 24 MOS	LEXMARK	47C9900	\$4,017.21	PER MONTH		\$209.38
XC4352 Color Workgroup Multi-Function Printer (52 ppm) (Volume Band C3)	LEASE - 36 MOS	LEXMARK	47C9900	\$4,017.21	PER MONTH		\$134.82
XC4352 Color Workgroup Multi-Function Printer (52 ppm) (Volume Band C3)	LEASE - 48 MOS	LEXMARK	47C9900	\$4,017.21	PER MONTH		\$109.87
XC4352 Color Workgroup Multi-Function Printer (52 ppm) (Volume Band C3)	LEASE - 60 MOS	LEXMARK	47C9900	\$4,017.21	PER MONTH		\$92.07
LEXMARK M5255 Mono Laser Printer - 55ppm (Volume Band M3)	LEASE - 24 MOS	LEXMARK	50G0720	\$1,266.65	PER MONTH		\$66.02
LEXMARK M5255 Mono Laser Printer - 55ppm (Volume Band M3)	LEASE - 36 MOS	LEXMARK	50G0720	\$1,266.65	PER MONTH		\$42.51
LEXMARK M5255 Mono Laser Printer - 55ppm (Volume Band M3)	LEASE - 48 MOS	LEXMARK	50G0720	\$1,266.65	PER MONTH		\$34.64
LEXMARK M5255 Mono Laser Printer - 55ppm (Volume Band M3)	LEASE - 60 MOS	LEXMARK	50G0720	\$1,266.65	PER MONTH		\$29.03
LEXMARK M5270 Mono Laser Printer - 70ppm (Volume Band M4 - Lowest)	LEASE - 24 MOS	LEXMARK	50G0740	\$2,104.13	PER MONTH		\$109.67
LEXMARK M5270 Mono Laser Printer - 70ppm (Volume Band M4 - Lowest)	LEASE - 36 MOS	LEXMARK	50G0740	\$2,104.13	PER MONTH		\$70.61
LEXMARK M5270 Mono Laser Printer - 70ppm (Volume Band M4 - Lowest)	LEASE - 48 MOS	LEXMARK	50G0740	\$2,104.13	PER MONTH		\$57.55
LEXMARK M5270 Mono Laser Printer - 70ppm (Volume Band M4 - Lowest)	LEASE - 60 MOS	LEXMARK	50G0740	\$2,104.13	PER MONTH		\$48.23
LEXMARK C2335 Color Laser Printer - 35 ppm Mono/Color (Volume Band C1 - Lowest)	LEASE - 24 MOS	LEXMARK	50M0160	\$1,161.10	PER MONTH		\$60.52
LEXMARK C2335 Color Laser Printer - 35 ppm Mono/Color (Volume Band C1 - Lowest)	LEASE - 36 MOS	LEXMARK	50M0160	\$1,161.10	PER MONTH		\$38.97
LEXMARK C2335 Color Laser Printer - 35 ppm Mono/Color (Volume Band C1 - Lowest)	LEASE - 48 MOS	LEXMARK	50M0160	\$1,161.10	PER MONTH		\$31.76
LEXMARK C2335 Color Laser Printer - 35 ppm Mono/Color (Volume Band C1 - Lowest)	LEASE - 60 MOS	LEXMARK	50M0160	\$1,161.10	PER MONTH		\$26.61
LEXMARK XC2335 Color MFP - 35 ppm Mono/Color (Volume Band C2 - Lowest)	LEASE - 24 MOS	LEXMARK	50M7180	\$1,902.51	PER MONTH		\$99.16
LEXMARK XC2335 Color MFP - 35 ppm Mono/Color (Volume Band C2 - Lowest)	LEASE - 36 MOS	LEXMARK	50M7180	\$1,902.51	PER MONTH		\$63.85
LEXMARK XC2335 Color MFP - 35 ppm Mono/Color (Volume Band C2 - Lowest)	LEASE - 48 MOS	LEXMARK	50M7180	\$1,902.51	PER MONTH		\$52.03
LEXMARK XC2335 Color MFP - 35 ppm Mono/Color (Volume Band C2 - Lowest)	LEASE - 60 MOS	LEXMARK	50M7180	\$1,902.51	PER MONTH		\$43.61
SF9490 (Duplicator)	LEASE - 24 MOS	RISO	S-7097U	\$15,049.03	PER MONTH		\$784.36
SF9490 (Duplicator)	LEASE - 36 MOS	RISO	S-7097U	\$15,049.03	PER MONTH		\$505.05
SF9490 (Duplicator)	LEASE - 48 MOS	RISO	S-7097U	\$15,049.03	PER MONTH		\$411.59
SF9490 (Duplicator)	LEASE - 60 MOS	RISO	S-7097U	\$15,049.03	PER MONTH		\$344.92
SF9450EII U (Duplicator)	LEASE - 24 MOS	RISO	S-8084U	\$8,087.45	PER MONTH		\$421.52
SF9450EII U (Duplicator)	LEASE - 36 MOS	RISO	S-8084U	\$8,087.45	PER MONTH		\$271.41
SF9450EII U (Duplicator)	LEASE - 48 MOS	RISO	S-8084U	\$8,087.45	PER MONTH		\$221.19
SF9450EII U (Duplicator)	LEASE - 60 MOS	RISO	S-8084U	\$8,087.45	PER MONTH		\$185.36
SF5130EII U (Duplicator - Lowest)	LEASE - 24 MOS	RISO	S-8191U	\$3,684.43	PER MONTH		\$192.03
SF5130EII U (Duplicator - Lowest)	LEASE - 36 MOS	RISO	S-8191U	\$3,684.43	PER MONTH		\$123.65
SF5130EII U (Duplicator - Lowest)	LEASE - 48 MOS	RISO	S-8191U	\$3,684.43	PER MONTH		\$100.77
SF5130EII U (Duplicator - Lowest)	LEASE - 60 MOS	RISO	S-8191U	\$3,684.43	PER MONTH		\$84.45
SF5450EII U (Duplicator)	LEASE - 24 MOS	RISO	S-8194U	\$6,741.94	PER MONTH		\$351.39
SF5450EII U (Duplicator)	LEASE - 36 MOS	RISO	S-8194U	\$6,741.94	PER MONTH		\$226.26

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
SF5450EII U (Duplicator)	LEASE - 48 MOS	RISO	S-8194U	\$6,741.94	PER MONTH		\$184.39
SF5450EII U (Duplicator)	LEASE - 60 MOS	RISO	S-8194U	\$6,741.94	PER MONTH		\$154.53
MH9450U (Duplicator - Highest)	LEASE - 24 MOS	RISO	S-8257U	\$18,464.20	PER MONTH		\$962.35
MH9450U (Duplicator - Highest)	LEASE - 36 MOS	RISO	S-8257U	\$18,464.20	PER MONTH		\$619.66
MH9450U (Duplicator - Highest)	LEASE - 48 MOS	RISO	S-8257U	\$18,464.20	PER MONTH		\$505.00
MH9450U (Duplicator - Highest)	LEASE - 60 MOS	RISO	S-8257U	\$18,464.20	PER MONTH		\$423.20
ComColor GL9730 Main Unit (Production - Highest)	LEASE - 24 MOS	RISO	S-8440W	\$37,071.97	PER MONTH		\$1,932.19
ComColor GL9730 Main Unit (Production - Highest)	LEASE - 36 MOS	RISO	S-8440W	\$37,071.97	PER MONTH		\$1,244.14
ComColor GL9730 Main Unit (Production - Highest)	LEASE - 48 MOS	RISO	S-8440W	\$37,071.97	PER MONTH		\$1,013.92
ComColor GL9730 Main Unit (Production - Highest)	LEASE - 60 MOS	RISO	S-8440W	\$37,071.97	PER MONTH		\$849.69
ComColor GL7430 Main Unit (Production)	LEASE - 24 MOS	RISO	S-8444W	\$30,976.85	PER MONTH		\$1,614.51
ComColor GL7430 Main Unit (Production)	LEASE - 36 MOS	RISO	S-8444W	\$30,976.85	PER MONTH		\$1,039.58
ComColor GL7430 Main Unit (Production)	LEASE - 48 MOS	RISO	S-8444W	\$30,976.85	PER MONTH		\$847.22
ComColor GL7430 Main Unit (Production)	LEASE - 60 MOS	RISO	S-8444W	\$30,976.85	PER MONTH		\$709.99
FT5230 (Production)	LEASE - 24 MOS	RISO	S-8903W	\$23,042.78	PER MONTH		\$1,200.99
FT5230 (Production)	LEASE - 36 MOS	RISO	S-8903W	\$23,042.78	PER MONTH		\$773.32
FT5230 (Production)	LEASE - 48 MOS	RISO	S-8903W	\$23,042.78	PER MONTH		\$630.22
FT5230 (Production)	LEASE - 60 MOS	RISO	S-8903W	\$23,042.78	PER MONTH		\$528.14
FT5231 (Production)	LEASE - 24 MOS	RISO	S-8906W	\$20,738.13	PER MONTH		\$1,080.87
FT5231 (Production)	LEASE - 36 MOS	RISO	S-8906W	\$20,738.13	PER MONTH		\$695.97
FT5231 (Production)	LEASE - 48 MOS	RISO	S-8906W	\$20,738.13	PER MONTH		\$567.19
FT5231 (Production)	LEASE - 60 MOS	RISO	S-8906W	\$20,738.13	PER MONTH		\$475.32
FT5000 (Production - Lowest)	LEASE - 24 MOS	RISO	S-8909W	\$18,055.66	PER MONTH		\$941.06
FT5000 (Production - Lowest)	LEASE - 36 MOS	RISO	S-8909W	\$18,055.66	PER MONTH		\$605.95
FT5000 (Production - Lowest)	LEASE - 48 MOS	RISO	S-8909W	\$18,055.66	PER MONTH		\$493.82
FT5000 (Production - Lowest)	LEASE - 60 MOS	RISO	S-8909W	\$18,055.66	PER MONTH		\$413.84
105 PPM Digital Copier (Volume Band M5) - Purchase & Lease	LEASE - 24 MOS	TOSHIBA	ESTUDIO1058	\$14,128.77	PER MONTH		\$736.39
105 PPM Digital Copier (Volume Band M5) - Purchase & Lease	LEASE - 36 MOS	TOSHIBA	ESTUDIO1058	\$14,128.77	PER MONTH		\$474.16
105 PPM Digital Copier (Volume Band M5) - Purchase & Lease	LEASE - 48 MOS	TOSHIBA	ESTUDIO1058	\$14,128.77	PER MONTH		\$386.42
105 PPM Digital Copier (Volume Band M5) - Purchase & Lease	LEASE - 60 MOS	TOSHIBA	ESTUDIO1058	\$14,128.77	PER MONTH		\$323.83
120 PPM Digital Copier (Volume Band M5 - Highest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO1208	\$16,195.16	PER MONTH		\$844.09
120 PPM Digital Copier (Volume Band M5 - Highest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO1208	\$16,195.16	PER MONTH		\$543.51
120 PPM Digital Copier (Volume Band M5 - Highest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO1208	\$16,195.16	PER MONTH		\$442.94
120 PPM Digital Copier (Volume Band M5 - Highest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO1208	\$16,195.16	PER MONTH		\$371.19
23 CPM DIGITAL MFP (Volume Band M1)	LEASE - 24 MOS	TOSHIBA	ESTUDIO2329A	\$1,654.61	PER MONTH		\$86.24
23 CPM DIGITAL MFP (Volume Band M1)	LEASE - 36 MOS	TOSHIBA	ESTUDIO2329A	\$1,654.61	PER MONTH		\$55.53
23 CPM DIGITAL MFP (Volume Band M1)	LEASE - 48 MOS	TOSHIBA	ESTUDIO2329A	\$1,654.61	PER MONTH		\$45.25
23 CPM DIGITAL MFP (Volume Band M1)	LEASE - 60 MOS	TOSHIBA	ESTUDIO2329A	\$1,654.61	PER MONTH		\$37.92
25 PPM Color Copier (Volume Band C1)	LEASE - 24 MOS	TOSHIBA	ESTUDIO2520AC	\$3,136.51	PER MONTH		\$163.47
25 PPM Color Copier (Volume Band C1)	LEASE - 36 MOS	TOSHIBA	ESTUDIO2520AC	\$3,136.51	PER MONTH		\$105.26
25 PPM Color Copier (Volume Band C1)	LEASE - 48 MOS	TOSHIBA	ESTUDIO2520AC	\$3,136.51	PER MONTH		\$85.78
25 PPM Color Copier (Volume Band C1)	LEASE - 60 MOS	TOSHIBA	ESTUDIO2520AC	\$3,136.51	PER MONTH		\$71.89
25 PPM Color Copier (Volume Band C1)	LEASE - 24 MOS	TOSHIBA	ESTUDIO2525AC	\$4,512.58	PER MONTH		\$235.20
25 PPM Color Copier (Volume Band C1)	LEASE - 36 MOS	TOSHIBA	ESTUDIO2525AC	\$4,512.58	PER MONTH		\$151.44
25 PPM Color Copier (Volume Band C1)	LEASE - 48 MOS	TOSHIBA	ESTUDIO2525AC	\$4,512.58	PER MONTH		\$123.42
25 PPM Color Copier (Volume Band C1)	LEASE - 60 MOS	TOSHIBA	ESTUDIO2525AC	\$4,512.58	PER MONTH		\$103.43
25 PPM DIGITAL MONOCHROME MFP (Volume Band M1 - Highest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO2528A	\$2,317.24	PER MONTH		\$120.77
25 PPM DIGITAL MONOCHROME MFP (Volume Band M1 - Highest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO2528A	\$2,317.24	PER MONTH		\$77.77
25 PPM DIGITAL MONOCHROME MFP (Volume Band M1 - Highest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO2528A	\$2,317.24	PER MONTH		\$63.38
25 PPM DIGITAL MONOCHROME MFP (Volume Band M1 - Highest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO2528A	\$2,317.24	PER MONTH		\$53.11
28 PPM DIGITAL BW MFP FAX (Volume Band M1)	LEASE - 24 MOS	TOSHIBA	ESTUDIO2822AF	\$1,577.17	PER MONTH		\$82.20
28 PPM DIGITAL BW MFP FAX (Volume Band M1)	LEASE - 36 MOS	TOSHIBA	ESTUDIO2822AF	\$1,577.17	PER MONTH		\$52.93
28 PPM DIGITAL BW MFP FAX (Volume Band M1)	LEASE - 48 MOS	TOSHIBA	ESTUDIO2822AF	\$1,577.17	PER MONTH		\$43.14
28 PPM DIGITAL BW MFP FAX (Volume Band M1)	LEASE - 60 MOS	TOSHIBA	ESTUDIO2822AF	\$1,577.17	PER MONTH		\$36.15
28 PPM DIGITAL BW MFP (Volume Band M1)	LEASE - 24 MOS	TOSHIBA	ESTUDIO2822AM	\$1,237.11	PER MONTH		\$64.48
28 PPM DIGITAL BW MFP (Volume Band M1)	LEASE - 36 MOS	TOSHIBA	ESTUDIO2822AM	\$1,237.11	PER MONTH		\$41.52
28 PPM DIGITAL BW MFP (Volume Band M1)	LEASE - 48 MOS	TOSHIBA	ESTUDIO2822AM	\$1,237.11	PER MONTH		\$33.84
28 PPM DIGITAL BW MFP (Volume Band M1)	LEASE - 60 MOS	TOSHIBA	ESTUDIO2822AM	\$1,237.11	PER MONTH		\$28.35
28 CPM DIGITAL MFP (Volume Band M1 - Lowest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO2823AM	\$1,152.64	PER MONTH		\$60.08
28 CPM DIGITAL MFP (Volume Band M1 - Lowest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO2823AM	\$1,152.64	PER MONTH		\$38.68
28 CPM DIGITAL MFP (Volume Band M1 - Lowest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO2823AM	\$1,152.64	PER MONTH		\$31.52
28 CPM DIGITAL MFP (Volume Band M1 - Lowest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO2823AM	\$1,152.64	PER MONTH		\$26.42
28 CPM DIGITAL MFP (Volume Band M1)	LEASE - 24 MOS	TOSHIBA	ESTUDIO2829A	\$1,768.33	PER MONTH		\$92.17
28 CPM DIGITAL MFP (Volume Band M1)	LEASE - 36 MOS	TOSHIBA	ESTUDIO2829A	\$1,768.33	PER MONTH		\$59.35
28 CPM DIGITAL MFP (Volume Band M1)	LEASE - 48 MOS	TOSHIBA	ESTUDIO2829A	\$1,768.33	PER MONTH		\$48.36
28 CPM DIGITAL MFP (Volume Band M1)	LEASE - 60 MOS	TOSHIBA	ESTUDIO2829A	\$1,768.33	PER MONTH		\$40.53
30 PPM Color Copier (Volume Band C1 - Highest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO3025AC	\$4,544.81	PER MONTH		\$236.88
30 PPM Color Copier (Volume Band C1 - Highest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO3025AC	\$4,544.81	PER MONTH		\$152.52
30 PPM Color Copier (Volume Band C1 - Highest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO3025AC	\$4,544.81	PER MONTH		\$124.30
30 PPM Color Copier (Volume Band C1 - Highest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO3025AC	\$4,544.81	PER MONTH		\$104.17
35PPM COLOR MFP (Volume Band C2 - Lowest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO330AC	\$2,272.87	PER MONTH		\$118.46
35PPM COLOR MFP (Volume Band C2 - Lowest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO330AC	\$2,272.87	PER MONTH		\$76.28
35PPM COLOR MFP (Volume Band C2 - Lowest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO330AC	\$2,272.87	PER MONTH		\$62.16
35PPM COLOR MFP (Volume Band C2 - Lowest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO330AC	\$2,272.87	PER MONTH		\$52.09
35 PPM COLOR MFP (Volume Band C2)	LEASE - 24 MOS	TOSHIBA	ESTUDIO3525AC	\$5,235.34	PER MONTH		\$272.87
35 PPM COLOR MFP (Volume Band C2)	LEASE - 36 MOS	TOSHIBA	ESTUDIO3525AC	\$5,235.34	PER MONTH		\$175.70
35 PPM COLOR MFP (Volume Band C2)	LEASE - 48 MOS	TOSHIBA	ESTUDIO3525AC	\$5,235.34	PER MONTH		\$143.19
35 PPM COLOR MFP (Volume Band C2)	LEASE - 60 MOS	TOSHIBA	ESTUDIO3525AC	\$5,235.34	PER MONTH		\$119.99
35 PPM DIGITAL MONOCHROME MFP (Volume Band M2)	LEASE - 24 MOS	TOSHIBA	ESTUDIO3528A	\$2,557.13	PER MONTH		\$133.28
35 PPM DIGITAL MONOCHROME MFP (Volume Band M2)	LEASE - 36 MOS	TOSHIBA	ESTUDIO3528A	\$2,557.13	PER MONTH		\$85.82
35 PPM DIGITAL MONOCHROME MFP (Volume Band M2)	LEASE - 48 MOS	TOSHIBA	ESTUDIO3528A	\$2,557.13	PER MONTH		\$69.94
35 PPM DIGITAL MONOCHROME MFP (Volume Band M2)	LEASE - 60 MOS	TOSHIBA	ESTUDIO3528A	\$2,557.13	PER MONTH		\$58.61
42PPM COLOR MFP (Volume Band C2)	LEASE - 24 MOS	TOSHIBA	ESTUDIO400AC	\$2,702.69	PER MONTH		\$140.86
42PPM COLOR MFP (Volume Band C2)	LEASE - 36 MOS	TOSHIBA	ESTUDIO400AC	\$2,702.69	PER MONTH		\$90.70
42PPM COLOR MFP (Volume Band C2)	LEASE - 48 MOS	TOSHIBA	ESTUDIO400AC	\$2,702.69	PER MONTH		\$73.92
42PPM COLOR MFP (Volume Band C2)	LEASE - 60 MOS	TOSHIBA	ESTUDIO400AC	\$2,702.69	PER MONTH		\$61.95
45 PPM COLOR MFP (Volume Band C2 - Highest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO4525AC	\$5,388.94	PER MONTH		\$280.87
45 PPM COLOR MFP (Volume Band C2 - Highest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO4525AC	\$5,388.94	PER MONTH		\$180.85
45 PPM COLOR MFP (Volume Band C2 - Highest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO4525AC	\$5,388.94	PER MONTH		\$147.39
45 PPM COLOR MFP (Volume Band C2 - Highest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO4525AC	\$5,388.94	PER MONTH		\$123.51
45 PPM DIGITAL MONOCHROME MFP (Volume Band M2 - Highest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO4528A	\$2,927.96	PER MONTH		\$152.61
45 PPM DIGITAL MONOCHROME MFP (Volume Band M2 - Highest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO4528A	\$2,927.96	PER MONTH		\$98.26

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
45 PPM DIGITAL MONOCHROME MFP (Volume Band M2 - Highest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO4528A	\$2,927.96	PER MONTH		\$80.08
45 PPM DIGITAL MONOCHROME MFP (Volume Band M2 - Highest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO4528A	\$2,927.96	PER MONTH		\$67.11
50ppm Mono MFP (Volume Band M3)	LEASE - 24 MOS	TOSHIBA	ESTUDIO479S	\$2,268.26	PER MONTH		\$118.22
50ppm Mono MFP (Volume Band M3)	LEASE - 36 MOS	TOSHIBA	ESTUDIO479S	\$2,268.26	PER MONTH		\$76.12
50ppm Mono MFP (Volume Band M3)	LEASE - 48 MOS	TOSHIBA	ESTUDIO479S	\$2,268.26	PER MONTH		\$62.04
50ppm Mono MFP (Volume Band M3)	LEASE - 60 MOS	TOSHIBA	ESTUDIO479S	\$2,268.26	PER MONTH		\$51.99
e-STUDIO479CS (50ppm Color MFP) (Volume Band C2)	LEASE - 24 MOS	TOSHIBA	ESTUDIO509CS	\$2,861.46	PER MONTH		\$149.14
e-STUDIO479CS (50ppm Color MFP) (Volume Band C2)	LEASE - 36 MOS	TOSHIBA	ESTUDIO509CS	\$2,861.46	PER MONTH		\$96.03
e-STUDIO479CS (50ppm Color MFP) (Volume Band C2)	LEASE - 48 MOS	TOSHIBA	ESTUDIO509CS	\$2,861.46	PER MONTH		\$78.26
e-STUDIO479CS (50ppm Color MFP) (Volume Band C2)	LEASE - 60 MOS	TOSHIBA	ESTUDIO509CS	\$2,861.46	PER MONTH		\$65.58
55 PPM COLOR MFP (Volume Band C3)	LEASE - 24 MOS	TOSHIBA	ESTUDIO5525AC	\$7,495.56	PER MONTH		\$390.67
55 PPM COLOR MFP (Volume Band C3)	LEASE - 36 MOS	TOSHIBA	ESTUDIO5525AC	\$7,495.56	PER MONTH		\$251.55
55 PPM COLOR MFP (Volume Band C3)	LEASE - 48 MOS	TOSHIBA	ESTUDIO5525AC	\$7,495.56	PER MONTH		\$205.00
55 PPM COLOR MFP (Volume Band C3)	LEASE - 60 MOS	TOSHIBA	ESTUDIO5525AC	\$7,495.56	PER MONTH		\$171.80
55 PPM Digital Copier (Volume Band M3)	LEASE - 24 MOS	TOSHIBA	ESTUDIO5528A	\$4,827.19	PER MONTH		\$251.59
55 PPM Digital Copier (Volume Band M3)	LEASE - 36 MOS	TOSHIBA	ESTUDIO5528A	\$4,827.19	PER MONTH		\$162.00
55 PPM Digital Copier (Volume Band M3)	LEASE - 48 MOS	TOSHIBA	ESTUDIO5528A	\$4,827.19	PER MONTH		\$132.02
55 PPM Digital Copier (Volume Band M3)	LEASE - 60 MOS	TOSHIBA	ESTUDIO5528A	\$4,827.19	PER MONTH		\$110.64
65 PPM COLOR MFP (Volume Band C3)	LEASE - 24 MOS	TOSHIBA	ESTUDIO6525AC	\$8,274.49	PER MONTH		\$431.27
65 PPM COLOR MFP (Volume Band C3)	LEASE - 36 MOS	TOSHIBA	ESTUDIO6525AC	\$8,274.49	PER MONTH		\$277.69
65 PPM COLOR MFP (Volume Band C3)	LEASE - 48 MOS	TOSHIBA	ESTUDIO6525AC	\$8,274.49	PER MONTH		\$226.31
65 PPM COLOR MFP (Volume Band C3)	LEASE - 60 MOS	TOSHIBA	ESTUDIO6525AC	\$8,274.49	PER MONTH		\$189.65
65 PPM Color/75 Black MFP 4 drawer (Volume Band C3)	LEASE - 24 MOS	TOSHIBA	ESTUDIO6527AC	\$9,496.61	PER MONTH		\$494.96
65 PPM Color/75 Black MFP 4 drawer (Volume Band C3)	LEASE - 36 MOS	TOSHIBA	ESTUDIO6527AC	\$9,496.61	PER MONTH		\$318.71
65 PPM Color/75 Black MFP 4 drawer (Volume Band C3)	LEASE - 48 MOS	TOSHIBA	ESTUDIO6527AC	\$9,496.61	PER MONTH		\$259.73
65 PPM Color/75 Black MFP 4 drawer (Volume Band C3)	LEASE - 60 MOS	TOSHIBA	ESTUDIO6527AC	\$9,496.61	PER MONTH		\$217.66
65 PPM Color/ 75 Black MFP tandem (Volume Band C3)	LEASE - 24 MOS	TOSHIBA	ESTUDIO6527ACT	\$9,496.61	PER MONTH		\$494.96
65 PPM Color/ 75 Black MFP tandem (Volume Band C3)	LEASE - 36 MOS	TOSHIBA	ESTUDIO6527ACT	\$9,496.61	PER MONTH		\$318.71
65 PPM Color/ 75 Black MFP tandem (Volume Band C3)	LEASE - 48 MOS	TOSHIBA	ESTUDIO6527ACT	\$9,496.61	PER MONTH		\$259.73
65 PPM Color/ 75 Black MFP tandem (Volume Band C3)	LEASE - 60 MOS	TOSHIBA	ESTUDIO6527ACT	\$9,496.61	PER MONTH		\$217.66
65 PPM Digital Copier (Volume Band M3)	LEASE - 24 MOS	TOSHIBA	ESTUDIO6528A	\$5,236.48	PER MONTH		\$272.93
65 PPM Digital Copier (Volume Band M3)	LEASE - 36 MOS	TOSHIBA	ESTUDIO6528A	\$5,236.48	PER MONTH		\$175.74
65 PPM Digital Copier (Volume Band M3)	LEASE - 48 MOS	TOSHIBA	ESTUDIO6528A	\$5,236.48	PER MONTH		\$143.22
65 PPM Digital Copier (Volume Band M3)	LEASE - 60 MOS	TOSHIBA	ESTUDIO6528A	\$5,236.48	PER MONTH		\$120.02
65PPM MONOCHROME MFP WITH D5DF (Volume Band M3 - Highest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO6529A	\$6,130.80	PER MONTH		\$319.54
65PPM MONOCHROME MFP WITH D5DF (Volume Band M3 - Highest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO6529A	\$6,130.80	PER MONTH		\$205.75
65PPM MONOCHROME MFP WITH D5DF (Volume Band M3 - Highest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO6529A	\$6,130.80	PER MONTH		\$167.68
65PPM MONOCHROME MFP WITH D5DF (Volume Band M3 - Highest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO6529A	\$6,130.80	PER MONTH		\$140.52
75 PPM Color/ 85 Black MFP 4 drawer (Volume Band C3 - Highest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO7527AC	\$9,732.26	PER MONTH		\$507.25
75 PPM Color/ 85 Black MFP 4 drawer (Volume Band C3 - Highest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO7527AC	\$9,732.26	PER MONTH		\$326.61
75 PPM Color/ 85 Black MFP 4 drawer (Volume Band C3 - Highest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO7527AC	\$9,732.26	PER MONTH		\$266.18
75 PPM Color/ 85 Black MFP 4 drawer (Volume Band C3 - Highest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO7527AC	\$9,732.26	PER MONTH		\$223.06
75 PPM Color/ 85 Black MFP tandem (Volume Band C3 - Highest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO7527ACT	\$9,732.26	PER MONTH		\$507.25
75 PPM Color/ 85 Black MFP tandem (Volume Band C3 - Highest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO7527ACT	\$9,732.26	PER MONTH		\$326.61
75 PPM Color/ 85 Black MFP tandem (Volume Band C3 - Highest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO7527ACT	\$9,732.26	PER MONTH		\$266.18
75 PPM Color/ 85 Black MFP tandem (Volume Band C3 - Highest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO7527ACT	\$9,732.26	PER MONTH		\$223.06
75PPM MONOCHROME MFP WITH D5DF (Volume Band M4 - Highest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO7529A	\$6,307.70	PER MONTH		\$328.76
75PPM MONOCHROME MFP WITH D5DF (Volume Band M4 - Highest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO7529A	\$6,307.70	PER MONTH		\$211.69
75PPM MONOCHROME MFP WITH D5DF (Volume Band M4 - Highest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO7529A	\$6,307.70	PER MONTH		\$172.52
75PPM MONOCHROME MFP WITH D5DF (Volume Band M4 - Highest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO7529A	\$6,307.70	PER MONTH		\$144.57
90PPM MONOCHROME MFP WITH D5DF (Volume Band M5 - Lowest)	LEASE - 24 MOS	TOSHIBA	ESTUDIO9029A	\$7,255.65	PER MONTH		\$378.16
90PPM MONOCHROME MFP WITH D5DF (Volume Band M5 - Lowest)	LEASE - 36 MOS	TOSHIBA	ESTUDIO9029A	\$7,255.65	PER MONTH		\$243.50
90PPM MONOCHROME MFP WITH D5DF (Volume Band M5 - Lowest)	LEASE - 48 MOS	TOSHIBA	ESTUDIO9029A	\$7,255.65	PER MONTH		\$198.44
90PPM MONOCHROME MFP WITH D5DF (Volume Band M5 - Lowest)	LEASE - 60 MOS	TOSHIBA	ESTUDIO9029A	\$7,255.65	PER MONTH		\$166.30
90 PPM Digital Copier (Volume Band M5)	LEASE - 24 MOS	TOSHIBA	ESTUDIO908	\$13,141.97	PER MONTH		\$684.96
90 PPM Digital Copier (Volume Band M5)	LEASE - 36 MOS	TOSHIBA	ESTUDIO908	\$13,141.97	PER MONTH		\$441.04
90 PPM Digital Copier (Volume Band M5)	LEASE - 48 MOS	TOSHIBA	ESTUDIO908	\$13,141.97	PER MONTH		\$359.43
90 PPM Digital Copier (Volume Band M5)	LEASE - 60 MOS	TOSHIBA	ESTUDIO908	\$13,141.97	PER MONTH		\$301.21
5. Software (Evaluated by Brand Discount)							
Microsoft			XXX	\$5,000.00	each	25.00%	\$3,778.13
IBM		IBM	XXX	\$9,123.00	each	15.00%	\$7,812.71
Elevate Sky Print Management - Toshiba - 1 to 11 Months (Per Device Per Month)	Software	TOSHIBA	ESPM-TOSH11	\$25.00	Monthly	5.00%	\$23.93
Elevate Sky Print Management - Toshiba - 12 to 35 Months (Per Device Per Month)	Software	TOSHIBA	ESPM-TOSH35	\$22.00	Monthly	5.00%	\$21.06
Elevate Sky Print Management - Toshiba - 36 to 59 Months (Per Device Per Month)	Software	TOSHIBA	ESPM-TOSH59	\$19.00	Monthly	5.00%	\$18.19
Elevate Sky Print Management - Toshiba - 60+ Months (Per Device Per Month)	Software	TOSHIBA	ESPM-TOSH60	\$18.00	Monthly	5.00%	\$17.23
Elevate Sky Print Management - non-Toshiba - 1 to 11 Months (Per Device Per Month)	Software	TOSHIBA	ESPM-OEM11	\$19.00	Monthly	5.00%	\$18.19
Elevate Sky Print Management - non-Toshiba - 12 to 35 Months (Per Device Per Month)	Software	TOSHIBA	ESPM-OEM35	\$17.00	Monthly	5.00%	\$16.27
Elevate Sky Print Management - non-Toshiba - 36 to 59 Months (Per Device Per Month)	Software	TOSHIBA	ESPM-OEM59	\$16.00	Monthly	5.00%	\$15.31
Elevate Sky Print Management - non-Toshiba - 60+ Months (Per Device Per Month)	Software	TOSHIBA	ESPM-OEM60	\$15.00	Monthly	5.00%	\$14.36
TOSHIBA Average			TOSHIBA - Total Average Discount			5.00%	
DOCUWARE CONNECT TO SAP VERSION 2 (PER MONTH)	Software	DOCUWARE	DW-C2SAP2-MOT	\$2,100.00	Monthly	2.00%	\$2,073.44
DOCUWARE CONNECT TO SAP VERSION 2	Software	DOCUWARE	DW-C2SAP2T	\$22,880.00	each	2.00%	\$22,590.57
DOCUMENT INDEXING	Software	DOCUWARE	DW-C2SAP-DIT	\$21,600.00	each	2.00%	\$21,326.76
DOCUMENT LINK	Software	DOCUWARE	DW-C2SAP-DLT	\$12,100.00	each	2.00%	\$11,946.94
DOCUMENT VIEWER	Software	DOCUWARE	DW-C2SAP-DVT	\$4,900.00	each	2.00%	\$4,838.02
ARCHIVE TRANSFER	Software	DOCUWARE	DW-C2SAP-ATT	\$27,600.00	each	2.00%	\$27,250.86
INTEGRITY CONTROL	Software	DOCUWARE	DW-C2SAP-ICT	\$12,100.00	each	2.00%	\$11,946.94
SIMPLE INVOICE	Software	DOCUWARE	DW-C2SAP-SIT	\$16,700.00	each	2.00%	\$16,488.75
DOCUWARE SMART CONNECT	Software	DOCUWARE	DW-SCT	\$3,250.00	each	2.00%	\$3,208.89
DOCUWARE CONNECT TO OUTLOOK	Software	DOCUWARE	DW-C2OUTLT	\$3,250.00	each	2.00%	\$3,208.89
DOCUWARE MOBILE	Software	DOCUWARE	DW-MOBIPT	\$1,900.00	each	2.00%	\$1,875.97
DOCUWARE TASK MANAGER	Software	DOCUWARE	DW-TMGRT	\$6,500.00	each	2.00%	\$6,417.78

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
DOCUWARE EXPORT	Software	DOCUWARE	DW-EXPT	\$6,450.00	each	2.00%	\$6,368.41
DOCUWARE AUTOINDEX	Software	DOCUWARE	DW-AIX2T	\$4,100.00	each	2.00%	\$4,048.14
DOCUWARE WORKFLOW MANAGER	Software	DOCUWARE	DW-WFMGRT	\$15,900.00	each	2.00%	\$15,698.87
DOCUWARE BARCODE & FORMS	Software	DOCUWARE	DW-BCFT	\$6,180.00	each	2.00%	\$6,101.82
DOCUWARE IMPORT	Software	DOCUWARE	DW-IMPT	\$3,250.00	each	2.00%	\$3,208.89
DOCUWARE CONNECT TO MAIL	Software	DOCUWARE	DW-C2MAILT	\$3,250.00	each	2.00%	\$3,208.89
DOCUWARE INTELLIGENT INDEXING	Software	DOCUWARE	DW-INTELLT	\$15,900.00	each	2.00%	\$15,698.87
DOCUWARE FORMS	Software	DOCUWARE	DW-FORMST	\$15,900.00	each	2.00%	\$15,698.87
DOCUWARE CONNECT TO MICROSOFT TEAMS	Software	DOCUWARE	DW-C2TEAMSST	\$6,500.00	each	2.00%	\$6,417.78
DOCUWARE CLOUD 4 - 4 USERS & 20GB (MONTHLY)	Software	DOCUWARE	DW-CLD-4T	\$475.00	Monthly	2.00%	\$468.99
DOCUWARE CLOUD 4 - ADDITIONAL USER (MONTHLY)	Software	DOCUWARE	DW-CLD-4-AUT	\$120.00	Monthly	2.00%	\$118.48
DOCUWARE CLOUD 4 - ADDITIONAL 10GB STORAGE (MONTHLY)	Software	DOCUWARE	DW-CLD-4-AST	\$18.00	Monthly	2.00%	\$17.77
DOCUWARE CLOUD 4 - ADDITIONAL 100GB STORAGE (MONTHLY) AFTER 1TB LICENSED	Software	DOCUWARE	DW-CLD-4-E2ASTBT	\$120.00	Monthly	2.00%	\$118.48
DOCUWARE CLOUD 15 - 15 USERS & 50GB (MONTHLY)	Software	DOCUWARE	DW-CLD-15T	\$1,350.00	Monthly	2.00%	\$1,332.92
DOCUWARE CLOUD 15 - ADDITIONAL USER (MONTHLY)	Software	DOCUWARE	DW-CLD-15-AUT	\$95.00	Monthly	2.00%	\$93.80
DOCUWARE CLOUD 15 - 5 WORKFLOW USERS (MONTHLY)	Software	DOCUWARE	DW-CLD-15-SWFUT	\$110.00	Monthly	2.00%	\$108.61
DOCUWARE CLOUD 15 - ADDITIONAL 10GB STORAGE (MONTHLY)	Software	DOCUWARE	DW-CLD-15-AST	\$18.00	Monthly	2.00%	\$17.77
DOCUWARE CLOUD 15 - ADDITIONAL 100GB STORAGE (MONTHLY) AFTER 1TB LICENSED	Software	DOCUWARE	DW-CLD-15-E2ASTBT	\$120.00	Monthly	2.00%	\$118.48
DOCUWARE CLOUD 40 - 40 USERS & 500GB (MONTHLY)	Software	DOCUWARE	DW-CLD-40T	\$3,450.00	Monthly	2.00%	\$3,406.36
DOCUWARE CLOUD 40 - ADDITIONAL USER (MONTHLY)	Software	DOCUWARE	DW-CLD-40-AUT	\$70.00	Monthly	2.00%	\$69.11
DOCUWARE CLOUD 40 - 5 WORKFLOW USERS (MONTHLY)	Software	DOCUWARE	DW-CLD-40-SWFUT	\$110.00	Monthly	2.00%	\$108.61
DOCUWARE CLOUD 40 - ADDITIONAL 10GB STORAGE (MONTHLY)	Software	DOCUWARE	DW-CLD-40-AST	\$18.00	Monthly	2.00%	\$17.77
DOCUWARE CLOUD 40 - ADDITIONAL 100GB STORAGE (MONTHLY) AFTER 1TB LICENSED	Software	DOCUWARE	DW-CLD-40-E2ASTBT	\$120.00	Monthly	2.00%	\$118.48
DOCUWARE CLOUD 100 - 100 USERS & 1000GB (MONTHLY)	Software	DOCUWARE	DW-CLD-100T	\$5,900.00	Monthly	2.00%	\$5,825.37
DOCUWARE CLOUD 100 - ADDITIONAL USER (MONTHLY)	Software	DOCUWARE	DW-CLD-100-AUT	\$45.00	Monthly	2.00%	\$44.43
DOCUWARE CLOUD 100 - 5 WORKFLOW USERS (MONTHLY)	Software	DOCUWARE	DW-CLD-100-SWFUT	\$110.00	Monthly	2.00%	\$108.61
DOCUWARE CLOUD 100 - ADDITIONAL 100GB STORAGE (MONTHLY)	Software	DOCUWARE	DW-CLD-100-E2ASTBT	\$110.00	Monthly	2.00%	\$108.61
DOCUWARE CLOUD CONNECT TO SAP (MONTHLY)	Software	DOCUWARE	DW-CLD-C2SAPT	\$1,900.00	Monthly	2.00%	\$1,875.97
SIMPLE TRANSFER OF INVOICE DATA FROM DOCUWARE CLOUD CONNECT TO SAP	Software	DOCUWARE	DW-CLD-C2SAP-SIT	\$32.00	Monthly	2.00%	\$31.60
DOCUWARE INTELLIGENT INDEXING SERVICE (MONTHLY)	Software	DOCUWARE	DW-ONL INTT	\$110.00	Monthly	2.00%	\$108.61
500 ADDITIONAL REQUESTS INTELLIGENT INDEXING (MONTHLY)	Software	DOCUWARE	DW-ONL INTADDT	\$20.00	Monthly	2.00%	\$19.75
1-9 DOCUWARE NAMED CLIENT LICENSE	Software	DOCUWARE	DW-NCL-1T	\$700.00	each	2.00%	\$691.15
10-19 DOCUWARE NAMED CLIENT LICENSES	Software	DOCUWARE	DW-NCL-10T	\$680.00	each	2.00%	\$671.40
20-39 DOCUWARE NAMED CLIENT LICENSES	Software	DOCUWARE	DW-NCL-20T	\$650.00	each	2.00%	\$641.78
40-59 DOCUWARE NAMED CLIENT LICENSES	Software	DOCUWARE	DW-NCL-40T	\$630.00	each	2.00%	\$622.03
60-99 DOCUWARE NAMED CLIENT LICENSES	Software	DOCUWARE	DW-NCL-60T	\$600.00	each	2.00%	\$592.41
100-139 DOCUWARE NAMED CLIENT LICENSES	Software	DOCUWARE	DW-NCL-100T	\$550.00	each	2.00%	\$543.04
140-199 DOCUWARE NAMED CLIENT LICENSES	Software	DOCUWARE	DW-NCL-140T	\$480.00	each	2.00%	\$473.93
200-299 DOCUWARE NAMED CLIENT LICENSES	Software	DOCUWARE	DW-NCL-200T	\$435.00	each	2.00%	\$429.50
300+ DOCUWARE NAMED CLIENT LICENSES	Software	DOCUWARE	DW-NCL-300T	\$399.00	each	2.00%	\$393.95
CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE	Software	DOCUWARE	DW-NCL-CCT	\$390.00	each	2.00%	\$385.07
DOCUWARE WEB CLIENT READONLY	Software	DOCUWARE	DW-NCL-ROT	\$20,750.00	each	2.00%	\$20,487.51
DOCUWARE CLOUD PROFESSIONAL LEGACY RENEWALS ONLY	Software	DOCUWARE	DW-CLD-P-B	\$3.00	each	2.00%	\$2.96
DOCUWARE CLOUD ADDITIONAL USER LEGACY RENEWALS ONLY	Software	DOCUWARE	DW-CLD-B-AU	\$3.00	each	2.00%	\$2.96
DOCUWARE CLOUD ADDITIONAL STORAGE LEGACY RENEWALS ONLY	Software	DOCUWARE	DW-CLD-B-AS	\$3.00	each	2.00%	\$2.96
DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL STORAGE	Software	DOCUWARE	DW-CLD-P2-AS	\$3.00	each	2.00%	\$2.96
DOCUWARE CLOUD ENTERPRISE II ADDITIONAL USER	Software	DOCUWARE	DW-CLD-E2-AU	\$3.00	each	2.00%	\$2.96
ADDITIONAL 10GB STORAGE LEGACY RENEWALS ONLY	Software	DOCUWARE	DW-ONL-FLST	\$3.00	each	2.00%	\$2.96
DOCUWARE UPGRADE	Software	DOCUWARE	DW-UPGT	\$3.00	each	2.00%	\$2.96
DAILY RATE FOR DOCUWARE SOLUTIONS SPECIALIST	Software	DOCUWARE	DW-CONS-D	\$2,500.00	each	2.00%	\$2,468.38
HALF DAY RATE FOR DOCUWARE SOLUTIONS SPECIALIST	Software	DOCUWARE	DW-CONS-HD	\$1,800.00	each	2.00%	\$1,777.23
SIDEGRADE PACKAGE	Software	DOCUWARE	DW SDG PKG	\$3,640.00	each	2.00%	\$3,593.95
DOCUWARE BUSINESS SERVER	Software	DOCUWARE	DW-BSERV	\$650.00	each	2.00%	\$641.78
DOCUWARE PROFESSIONAL SERVER	Software	DOCUWARE	DW-PSERV	\$8,400.00	each	2.00%	\$8,293.74
DOCUWARE ENTERPRISE SERVER	Software	DOCUWARE	DW-ESERV	\$24,550.00	each	2.00%	\$24,239.44
DOCUWARE SOFTWARE DEVELOPER KIT (SDK) SUPPORT (TOOLKIT)	Software	DOCUWARE	DW-SDK-SUPT	\$160.00	each	2.00%	\$157.98
SOFTWARE ESCROW (12 MONTH TOTAL PACKAGE PER UNIT)	Software	DOCUWARE	DW-Escr	\$350.00	each	2.00%	\$345.57
STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER	Software	DOCUWARE	DWH DS SPST	\$24,000.00	each	2.00%	\$23,696.40
STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER	Software	DOCUWARE	DWH EPST	\$65,100.00	each	2.00%	\$64,276.49
STAPLEWARE DOCUSCRIPTS CLIENT LICENSE	Software	DOCUWARE	DWH DS CLT	\$2,850.00	each	2.00%	\$2,813.95
STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE	Software	DOCUWARE	DWH DS CL SITET	\$70,100.00	each	2.00%	\$69,213.24
STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE	Software	DOCUWARE	DWH DS CL WEBT	\$14,100.00	each	2.00%	\$13,921.64
STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE	Software	DOCUWARE	DWH DS CL IMPT	\$3,450.00	each	2.00%	\$3,406.36
STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE	Software	DOCUWARE	DWH CPOET	\$14,100.00	each	2.00%	\$13,921.64
STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE	Software	DOCUWARE	DWH REPT	\$12,450.00	each	2.00%	\$12,292.51
STAPLEWARE DEFICIENCY MANAGER	Software	DOCUWARE	DWH DMT	\$3,450.00	each	2.00%	\$3,406.36
STAPLEWARE PROCESS SERVER	Software	DOCUWARE	DWH PST	\$3,900.00	each	2.00%	\$3,850.67
STAPLEWARE STAPLER	Software	DOCUWARE	DWH STT	\$3,450.00	each	2.00%	\$3,406.36
STAPLEWARE REMOTE CAPTURE	Software	DOCUWARE	DWH RCT	\$2,500.00	each	2.00%	\$2,468.38
STAPLEWARE REMOTE CAPTURE FOR OUTLOOK	Software	DOCUWARE	DWH-RCOLT	\$2,500.00	each	2.00%	\$2,468.38
STAPLEWARE DOCUMENT TRAY IMPORT	Software	DOCUWARE	DWH-TIT	\$3,450.00	each	2.00%	\$3,406.36
STAPLEWARE NOTIFICATION MANAGEMENT	Software	DOCUWARE	DWH NMT	\$3,450.00	each	2.00%	\$3,406.36
STAPLEWARE WEB CLIENT INTEGRATION	Software	DOCUWARE	DWH WCIT	\$2,500.00	each	2.00%	\$2,468.38
STAPLEWARE CLASSIFICATION	Software	DOCUWARE	DWH-CLASST	\$7,200.00	each	2.00%	\$7,108.92
STAPLEWARE DYNAMICS/GP	Software	DOCUWARE	DWH MSGPT	\$3,450.00	each	2.00%	\$3,406.36
STAPLEWARE RELEASE OF INFORMATION DIRECTOR	Software	DOCUWARE	DWH-ROFIT	\$3,450.00	each	2.00%	\$3,406.36
STAPLEWARE DOCULINK	Software	DOCUWARE	DWH-DLT	\$2,500.00	each	2.00%	\$2,468.38
STAPLEWARE DOUBLE CHECK	Software	DOCUWARE	DWH-DCT	\$2,500.00	each	2.00%	\$2,468.38
STAPLEWARE AUDIT	Software	DOCUWARE	DWH-AUDITT	\$6,550.00	each	2.00%	\$6,467.14
STAPLEWARE DOCUSCRIPTS PHARMACY WEB CLIENT LICENSE	Software	DOCUWARE	DWH-DSPHCLWEBT	\$2,800.00	each	2.00%	\$2,764.58
STAPLEWARE DOCUSCRIPTS PHARMACY WEB CLIENT 50 USER LICENSE	Software	DOCUWARE	DWH-DSPHCLWEB50T	\$70,700.00	each	2.00%	\$69,805.65
DOCUWARE DATA EXPORT TOOL [DW PS REQ]	Software	DOCUWARE	DW-DETT	\$2,780.00	each	2.00%	\$2,744.83
ELECTRONIC SIGNATURE INTEGRATION	Software	DOCUWARE	DW-ESIT	\$3,200.00	each	2.00%	\$3,159.52
VALIDATEDID SIGNATURE PACKAGE 1000 (ANNUALLY)	Software	DOCUWARE	DW-VSP-1000T	\$1,700.00	each	2.00%	\$1,678.50
VALIDATEDID SIGNATURE PACKAGE 5000 (ANNUALLY)	Software	DOCUWARE	DW-VSP-5000T	\$7,500.00	each	2.00%	\$7,405.13

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
Brand DOCUWARE Average			DOCUWARE - Total Average Discount			2.00%	
DRIVE IMAGE LITE - 1-9 UNITS	Software	DRIVE	DI-1015-LITE	\$473.00	each	10.00%	\$428.89
DRIVE IMAGE LITE - 10-29 UNITS	Software	DRIVE	DI-1015-LITE-10	\$473.00	each	10.00%	\$428.89
DRIVE IMAGE LITE - 30+ UNITS	Software	DRIVE	DI-1015-LITE-30	\$473.00	each	10.00%	\$428.89
DRIVE IMAGE OFFICE - 1-9 UNITS	Software	DRIVE	DI-1015-OFFICE	\$667.00	each	10.00%	\$604.80
DRIVE IMAGE OFFICE - 10-29 UNITS	Software	DRIVE	DI-1015-OFFICE-10	\$667.00	each	10.00%	\$604.80
DRIVE IMAGE OFFICE - 30+ UNITS	Software	DRIVE	DI-1015-OFFICE-30	\$667.00	each	10.00%	\$604.80
DRIVE IMAGE PRO - 1-9 UNITS	Software	DRIVE	DI-1015-PRO	\$982.00	each	10.00%	\$890.43
DRIVE IMAGE PRO - 10-29 UNITS	Software	DRIVE	DI-1015-PRO-10	\$982.00	each	10.00%	\$890.43
DRIVE IMAGE PRO - 30+ UNITS	Software	DRIVE	DI-1015-PRO-30	\$982.00	each	10.00%	\$890.43
DRIVE IMAGE LITE (LEXMARK) - 1-9 UNITS	Software	DRIVE	DI-1027-LITE	\$473.00	each	10.00%	\$428.89
DRIVE IMAGE LITE (LEXMARK) - 10-29 UNITS	Software	DRIVE	DI-1027-LITE-10	\$473.00	each	10.00%	\$428.89
DRIVE IMAGE LITE (LEXMARK) - 30+ UNITS	Software	DRIVE	DI-1027-LITE-30	\$473.00	each	10.00%	\$428.89
DRIVE IMAGE OFFICE (LEXMARK) - 1-9 UNITS	Software	DRIVE	DI-1027-OFFICE	\$667.00	each	10.00%	\$604.80
DRIVE IMAGE OFFICE (LEXMARK) - 10-29 UNITS	Software	DRIVE	DI-1027-OFFICE-10	\$667.00	each	10.00%	\$604.80
DRIVE IMAGE OFFICE (LEXMARK) - 30+ UNITS	Software	DRIVE	DI-1027-OFFICE-30	\$667.00	each	10.00%	\$604.80
DRIVE IMAGE PRO (LEXMARK) - 1-9 UNITS	Software	DRIVE	DI-1027-PRO	\$982.00	each	10.00%	\$890.43
DRIVE IMAGE PRO (LEXMARK) - 10-29 UNITS	Software	DRIVE	DI-1027-PRO-10	\$982.00	each	10.00%	\$890.43
DRIVE IMAGE PRO (LEXMARK) - 30+ UNITS	Software	DRIVE	DI-1027-PRO-30	\$982.00	each	10.00%	\$890.43
HOTFOLDER OFFICE - 1-9 UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1008-OFFICE	\$1,181.00	Monthly	10.00%	\$1,070.87
HOTFOLDER OFFICE - 10-29 UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1008-OFFICE-10	\$1,181.00	Monthly	10.00%	\$1,070.87
HOTFOLDER OFFICE - 30+ UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1008-OFFICE-30	\$1,181.00	Monthly	10.00%	\$1,070.87
HOTFOLDER PRO - 1-9 UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1008-PRO	\$1,455.00	Monthly	10.00%	\$1,319.32
HOTFOLDER PRO - 10-29 UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1008-PRO-10	\$1,465.00	Monthly	10.00%	\$1,328.39
HOTFOLDER PRO - 30+ UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1008-PRO-30	\$1,465.00	Monthly	10.00%	\$1,328.39
UNIVERSAL DEVICE OFFICE - 1-9 UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1099-OFFICE	\$478.00	Monthly	10.00%	\$433.43
UNIVERSAL DEVICE OFFICE - 10-29 UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1099-OFFICE-10	\$478.00	Monthly	10.00%	\$433.43
UNIVERSAL DEVICE PRO - 1-9 UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1099-PRO	\$688.00	Monthly	10.00%	\$623.84
UNIVERSAL DEVICE PRO - 10-29 UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1099-PRO-10	\$688.00	Monthly	10.00%	\$623.84
UNIVERSAL DEVICE PRO - 30+ UNITS - 100k PAGES PER MONTH	Software	DRIVE	DI-1099-PRO-30	\$688.00	Monthly	10.00%	\$623.84
DESKTOP OFFICE - 1-9 UNITS	Software	DRIVE	DI-1031-OFFICE	\$331.00	each	10.00%	\$300.13
DESKTOP OFFICE - 10-29 UNITS	Software	DRIVE	DI-1031-OFFICE-10	\$331.00	each	10.00%	\$300.13
DESKTOP OFFICE - 30+ UNITS	Software	DRIVE	DI-1031-OFFICE-30	\$331.00	each	10.00%	\$300.13
DESKTOP PRO - 1-9 UNITS	Software	DRIVE	DI-1031-PRO	\$473.00	each	10.00%	\$428.89
DESKTOP PRO - 10-29 UNITS	Software	DRIVE	DI-1031-PRO-10	\$473.00	each	10.00%	\$428.89
DESKTOP PRO - 30+ UNITS	Software	DRIVE	DI-1031-PRO-30	\$476.00	each	10.00%	\$431.61
DRIVE Average			DRIVE - Total Average Discount			10.00%	
PRINT RELEASE STATIONS (FIRST LICENSE INCLUDED)	Software	PAPERCUT	PCMF-UST1RS	\$155.00	each	5.00%	\$148.35
PRINT RELEASE STATIONS, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1RS-1Y	\$31.00	Annually	5.00%	\$29.67
PRINT RELEASE STATIONS, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1RS-2Y	\$62.00	2 years	5.00%	\$59.34
PRINT RELEASE STATIONS, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1RS-3Y	\$70.00	3 Years	5.00%	\$67.00
PRINT RELEASE STATIONS, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1RS-4Y	\$93.00	4 Years	5.00%	\$89.01
PRINT RELEASE STATIONS, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1RS-5Y	\$116.00	5 Years	5.00%	\$111.03
JOB TICKETING - MINI PRINT ROOM	Software	PAPERCUT	PCMF-UST1JM	\$2,681.00	each	5.00%	\$2,566.05
JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1JM-1Y	\$536.00	Annually	5.00%	\$513.02
JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1JM-2Y	\$1,072.00	2 years	5.00%	\$1,026.04
JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1JM-3Y	\$1,206.00	3 Years	5.00%	\$1,154.29
JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1JM-4Y	\$1,609.00	4 Years	5.00%	\$1,540.01
JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1JM-5Y	\$2,011.00	5 Years	5.00%	\$1,924.78
JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1JM-1M	\$44.50	Monthly	5.00%	\$42.59
JOB TICKETING - PRINT ROOM	Software	PAPERCUT	PCMF-UST1JP	\$5,365.00	each	5.00%	\$5,134.98
JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1JP-1Y	\$1,073.00	Annually	5.00%	\$1,027.00
JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1JP-2Y	\$2,146.00	2 years	5.00%	\$2,053.99
JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1JP-3Y	\$2,414.00	3 Years	5.00%	\$2,310.50
JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1JP-4Y	\$3,219.00	4 Years	5.00%	\$3,080.99
JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1JP-5Y	\$4,024.00	5 Years	5.00%	\$3,851.47
JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1JP-1M	\$89.00	Monthly	5.00%	\$85.18
JOB TICKETING - FABLAB	Software	PAPERCUT	PCMF-UST1JF	\$5,365.00	each	5.00%	\$5,134.98
JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1JF-1Y	\$1,073.00	Annually	5.00%	\$1,027.00
JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1JF-2Y	\$2,146.00	2 years	5.00%	\$2,053.99
JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1JF-3Y	\$2,414.00	3 Years	5.00%	\$2,310.50
JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1JF-4Y	\$3,219.00	4 Years	5.00%	\$3,080.99
JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1JF-5Y	\$4,024.00	5 Years	5.00%	\$3,851.47
JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1JF-1M	\$89.00	Monthly	5.00%	\$85.18
HP FAST RELEASE EMBEDDED, 1-49 DEVICES	Software	PAPERCUT	PCMF-UST1FR1	\$186.00	each	5.00%	\$178.03
HP FAST RELEASE EMBEDDED, 1-49 DEVICES, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1FR1-1Y	\$37.00	Annually	5.00%	\$35.41
HP FAST RELEASE EMBEDDED, 1-49 DEVICES, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1FR1-2Y	\$74.00	2 years	5.00%	\$70.83
HP FAST RELEASE EMBEDDED, 1-49 DEVICES, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1FR1-3Y	\$84.00	3 Years	5.00%	\$80.40
HP FAST RELEASE EMBEDDED, 1-49 DEVICES, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1FR1-4Y	\$112.00	4 Years	5.00%	\$107.20
HP FAST RELEASE EMBEDDED, 1-49 DEVICES, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1FR1-5Y	\$140.00	5 Years	5.00%	\$134.00
HP FAST RELEASE EMBEDDED, 50+ DEVICES	Software	PAPERCUT	PCMF-UST1FR4	\$130.00	each	5.00%	\$124.43
HP FAST RELEASE EMBEDDED, 50+ DEVICES, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1FR4-1Y	\$26.00	Annually	5.00%	\$24.89
HP FAST RELEASE EMBEDDED, 50+ DEVICES, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1FR4-2Y	\$52.00	2 years	5.00%	\$49.77
HP FAST RELEASE EMBEDDED, 50+ DEVICES, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1FR4-3Y	\$59.00	3 Years	5.00%	\$56.47

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
HP FAST RELEASE EMBEDDED, 50+ DEVICES, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1FR4-4Y	\$78.00	4 Years	5.00%	\$74.66
HP FAST RELEASE EMBEDDED, 50+ DEVICES, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1FR4-5Y	\$98.00	5 Years	5.00%	\$93.80
ADVANCED PRINT ENABLEMENT PACK	Software	PAPERCUT	PCMF-UST1PEPK	\$2,980.00	each	5.00%	\$2,852.23
ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1PEPK-1Y	\$596.00	Annually	5.00%	\$570.45
ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1PEPK-2Y	\$1,192.00	2 years	5.00%	\$1,140.89
ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1PEPK-3Y	\$1,341.00	3 Years	5.00%	\$1,283.50
ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1PEPK-4Y	\$1,788.00	4 Years	5.00%	\$1,711.34
ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1PEPK-5Y	\$2,235.00	5 Years	5.00%	\$2,139.17
ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1PEPK-1M	\$49.50	Monthly	5.00%	\$47.38
ON-PREMISES OCR AND DOCUMENT PROCESSING PACK	Software	PAPERCUT	PCMF-UST1DPPK	\$1,192.00	each	5.00%	\$1,140.89
ON-PREMISES OCR AND DOCUMENT PROCESSING PACK, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1DPPK-1Y	\$238.00	Annually	5.00%	\$227.80
ON-PREMISES OCR AND DOCUMENT PROCESSING PACK, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1DPPK-2Y	\$477.00	2 years	5.00%	\$456.55
ON-PREMISES OCR AND DOCUMENT PROCESSING PACK, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1DPPK-3Y	\$536.00	3 Years	5.00%	\$513.02
ON-PREMISES OCR AND DOCUMENT PROCESSING PACK, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1DPPK-4Y	\$715.00	4 Years	5.00%	\$684.34
ON-PREMISES OCR AND DOCUMENT PROCESSING PACK, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1DPPK-5Y	\$894.00	5 Years	5.00%	\$855.67
ON-PREMISES OCR AND DOCUMENT PROCESSING PACK, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1DPPK-1M	\$20.00	Monthly	5.00%	\$19.14
PAYMENT GATEWAY CONNECTOR GROUP 1	Software	PAPERCUT	PCMF-UST1P1	\$590.00	each	5.00%	\$564.70
PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1P1-1Y	\$118.00	Annually	5.00%	\$112.94
PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1P1-2Y	\$236.00	2 years	5.00%	\$225.88
PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1P1-3Y	\$266.00	3 Years	5.00%	\$254.60
PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1P1-4Y	\$354.00	4 Years	5.00%	\$338.82
PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1P1-5Y	\$443.00	5 Years	5.00%	\$424.01
PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1P1-1M	\$10.00	Monthly	5.00%	\$9.57
PAYMENT GATEWAY CONNECTOR GROUP 2	Software	PAPERCUT	PCMF-UST1P2	\$894.00	each	5.00%	\$855.67
PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1P2-1Y	\$179.00	Annually	5.00%	\$171.33
PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1P2-2Y	\$358.00	2 years	5.00%	\$342.65
PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1P2-3Y	\$402.00	3 Years	5.00%	\$384.76
PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1P2-4Y	\$536.00	4 Years	5.00%	\$513.02
PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1P2-5Y	\$671.00	5 Years	5.00%	\$642.23
PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1P2-1M	\$15.00	Monthly	5.00%	\$14.36
PAYMENT GATEWAY CONNECTOR GROUP 3	Software	PAPERCUT	PCMF-UST1P3	\$3,575.00	each	5.00%	\$3,421.72
PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1P3-1Y	\$715.00	Annually	5.00%	\$684.34
PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1P3-2Y	\$1,430.00	2 years	5.00%	\$1,368.69
PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1P3-3Y	\$1,609.00	3 Years	5.00%	\$1,540.01
PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1P3-4Y	\$2,145.00	4 Years	5.00%	\$2,053.03
PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1P3-5Y	\$2,681.00	5 Years	5.00%	\$2,566.05
PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1P3-1M	\$60.00	Monthly	5.00%	\$57.43
KIOSK CONNECTOR	Software	PAPERCUT	PCMF-UST1KI	\$334.00	each	5.00%	\$319.68
KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1KI-1Y	\$67.00	Annually	5.00%	\$64.13
KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1KI-2Y	\$134.00	2 years	5.00%	\$128.25
KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1KI-3Y	\$150.00	3 Years	5.00%	\$143.57
KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1KI-4Y	\$200.00	4 Years	5.00%	\$191.43
KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1KI-5Y	\$251.00	5 Years	5.00%	\$240.24
KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1KI-1M	\$5.50	Monthly	5.00%	\$5.26
STANDARD CONNECTOR	Software	PAPERCUT	PCMF-UST1SC	\$45.00	each	5.00%	\$43.07
STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1SC-1Y	\$9.00	Annually	5.00%	\$8.61
STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1SC-2Y	\$18.00	2 years	5.00%	\$17.23
STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1SC-3Y	\$20.50	3 Years	5.00%	\$19.62
STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1SC-4Y	\$27.00	4 Years	5.00%	\$25.84
STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1SC-5Y	\$34.00	5 Years	5.00%	\$32.54
STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1SC-1M	\$0.75	Monthly	5.00%	\$0.72
ADVANCED CONNECTOR	Software	PAPERCUT	PCMF-UST1AC	\$89.00	each	5.00%	\$85.18
ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1AC-1Y	\$18.00	Annually	5.00%	\$17.23
ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1AC-2Y	\$35.50	2 years	5.00%	\$33.98
ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1AC-3Y	\$40.00	3 Years	5.00%	\$38.29
ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1AC-4Y	\$53.00	4 Years	5.00%	\$50.73
ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1AC-5Y	\$67.00	5 Years	5.00%	\$64.13
EPIC PRINT CONNECTOR	Software	PAPERCUT	PCMF-UST1EH	\$2,384.00	each	5.00%	\$2,281.79
EPIC PRINT CONNECTOR, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1EH-1Y	\$477.00	Annually	5.00%	\$456.55

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
EPIC PRINT CONNECTOR, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1EH-2Y	\$954.00	2 years	5.00%	\$913.10
EPIC PRINT CONNECTOR, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1EH-3Y	\$1,073.00	3 Years	5.00%	\$1,027.00
EPIC PRINT CONNECTOR, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1EH-4Y	\$1,430.00	4 Years	5.00%	\$1,368.69
EPIC PRINT CONNECTOR, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1EH-5Y	\$1,788.00	5 Years	5.00%	\$1,713.34
EPIC PRINT CONNECTOR, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1EH-1M	\$39.50	Monthly	5.00%	\$37.81
FAX CONNECTOR, 10-49 DEVICES (MIN 10)	Software	PAPERCUT	PCMF-UST1FC10	\$59.00	each	5.00%	\$56.47
FAX CONNECTOR, 10-49 DEVICES, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1FC10-1Y	\$12.00	Annually	5.00%	\$11.49
FAX CONNECTOR, 10-49 DEVICES, MAINTENANCE AND SUPPORT, 2 YEAR	Software	PAPERCUT	PCMF-UST1FC10-2Y	\$23.50	2 years	5.00%	\$22.49
FAX CONNECTOR, 10-49 DEVICES, MAINTENANCE AND SUPPORT, 3 YEAR	Software	PAPERCUT	PCMF-UST1FC10-3Y	\$26.50	3 Years	5.00%	\$25.36
FAX CONNECTOR, 10-49 DEVICES, MAINTENANCE AND SUPPORT, 4 YEAR	Software	PAPERCUT	PCMF-UST1FC10-4Y	\$35.50	each	5.00%	\$33.98
FAX CONNECTOR, 10-49 DEVICES, MAINTENANCE AND SUPPORT, 5 YEAR	Software	PAPERCUT	PCMF-UST1FC10-5Y	\$44.00	each	5.00%	\$42.11
FAX CONNECTOR, 10-49 DEVICES, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1FC10-1M	\$0.98	Monthly	5.00%	\$0.94
FAX CONNECTOR, 50-249 DEVICES	Software	PAPERCUT	PCMF-UST1FC50	\$35.50	each	5.00%	\$33.98
FAX CONNECTOR, 50-249 DEVICES, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1FC50-1Y	\$7.00	Annually	5.00%	\$6.70
FAX CONNECTOR, 50-249 DEVICES, MAINTENANCE AND SUPPORT, 2 YEAR	Software	PAPERCUT	PCMF-UST1FC50-2Y	\$14.00	2 years	5.00%	\$13.40
FAX CONNECTOR, 50-249 DEVICES, MAINTENANCE AND SUPPORT, 3 YEAR	Software	PAPERCUT	PCMF-UST1FC50-3Y	\$16.00	3 Years	5.00%	\$15.31
FAX CONNECTOR, 50-249 DEVICES, MAINTENANCE AND SUPPORT, 4 YEAR	Software	PAPERCUT	PCMF-UST1FC50-4Y	\$21.00	each	5.00%	\$20.10
FAX CONNECTOR, 50-249 DEVICES, MAINTENANCE AND SUPPORT, 5 YEAR	Software	PAPERCUT	PCMF-UST1FC50-5Y	\$26.50	each	5.00%	\$25.36
FAX CONNECTOR, 50-249 DEVICES, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1FC50-1M	\$0.59	Monthly	5.00%	\$0.56
FAX CONNECTOR, 250-399 DEVICES	Software	PAPERCUT	PCMF-UST1FC250	\$17.50	each	5.00%	\$16.75
FAX CONNECTOR, 250-399 DEVICES, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1FC250-1Y	\$3.50	Annually	5.00%	\$3.35
FAX CONNECTOR, 250-399 DEVICES, MAINTENANCE AND SUPPORT, 2 YEAR	Software	PAPERCUT	PCMF-UST1FC250-2Y	\$7.00	2 years	5.00%	\$6.70
FAX CONNECTOR, 250-399 DEVICES, MAINTENANCE AND SUPPORT, 3 YEAR	Software	PAPERCUT	PCMF-UST1FC250-3Y	\$8.00	3 Years	5.00%	\$7.66
FAX CONNECTOR, 250-399 DEVICES, MAINTENANCE AND SUPPORT, 4 YEAR	Software	PAPERCUT	PCMF-UST1FC250-4Y	\$10.50	each	5.00%	\$10.05
FAX CONNECTOR, 250-399 DEVICES, MAINTENANCE AND SUPPORT, 5 YEAR	Software	PAPERCUT	PCMF-UST1FC250-5Y	\$13.00	each	5.00%	\$12.44
FAX CONNECTOR, 250-399 DEVICES, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1FC250-1M	\$0.29	Monthly	5.00%	\$0.28
FAX CONNECTOR, 400+ DEVICES	Software	PAPERCUT	PCMF-UST1FC400	\$14.50	each	5.00%	\$13.88
FAX CONNECTOR, 400+ DEVICES, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1FC400-1Y	\$3.00	Annually	5.00%	\$2.87
FAX CONNECTOR, 400+ DEVICES, MAINTENANCE AND SUPPORT, 2 YEAR	Software	PAPERCUT	PCMF-UST1FC400-2Y	\$6.00	2 years	5.00%	\$5.74
FAX CONNECTOR, 400+ DEVICES, MAINTENANCE AND SUPPORT, 3 YEAR	Software	PAPERCUT	PCMF-UST1FC400-3Y	\$6.50	3 Years	5.00%	\$6.22
FAX CONNECTOR, 400+ DEVICES, MAINTENANCE AND SUPPORT, 4 YEAR	Software	PAPERCUT	PCMF-UST1FC400-4Y	\$9.00	each	5.00%	\$8.61
FAX CONNECTOR, 400+ DEVICES, MAINTENANCE AND SUPPORT, 5 YEAR	Software	PAPERCUT	PCMF-UST1FC400-5Y	\$11.00	each	5.00%	\$10.53
FAX CONNECTOR, 400+ DEVICES, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1FC400-1M	\$0.25	Monthly	5.00%	\$0.23
LICENSE EXCHANGE, TOSHIBA MFP	Software	PAPERCUT	PCMF-UST1MFEXTO	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, TOSHIBA PRINTER	Software	PAPERCUT	PCMF-UST1SFEXTO	\$60.00	each	5.00%	\$57.43
LICENSE EXCHANGE, BROTHER PRINTER	Software	PAPERCUT	PCMF-UST1SFEXBR	\$60.00	each	5.00%	\$57.43
LICENSE EXCHANGE, CANON MFP	Software	PAPERCUT	PCMF-UST1MFEXCA	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, DELL MFP	Software	PAPERCUT	PCMF-UST1MFEXDE	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, EPSON MFP	Software	PAPERCUT	PCMF-UST1MFEXEP	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, FX MFP	Software	PAPERCUT	PCMF-UST1MFEXFX	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, HP MFP	Software	PAPERCUT	PCMF-UST1MFEXHP	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, HP PRINTER	Software	PAPERCUT	PCMF-UST1SFEXHP	\$60.00	each	5.00%	\$57.43
LICENSE EXCHANGE, KONICA MINOLTA MFP	Software	PAPERCUT	PCMF-UST1MFEXKM	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, KYOCERA MFP	Software	PAPERCUT	PCMF-UST1MFEXKY	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, LEXMARK MFP	Software	PAPERCUT	PCMF-UST1MFEXLX	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, LEXMARK PRINTER	Software	PAPERCUT	PCMF-UST1SFEXLX	\$60.00	each	5.00%	\$57.43
LICENSE EXCHANGE, MURATEC MFP	Software	PAPERCUT	PCMF-UST1MFEXMU	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, OKI MFP	Software	PAPERCUT	PCMF-UST1MFEXOK	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, RICOH MFP	Software	PAPERCUT	PCMF-UST1MFEXRI	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, RICOH PRINTER	Software	PAPERCUT	PCMF-UST1SFEXRI	\$60.00	each	5.00%	\$57.43
LICENSE EXCHANGE, RISO MFP	Software	PAPERCUT	PCMF-UST1MFEXRS	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, SAMSUNG MFP	Software	PAPERCUT	PCMF-UST1MFEXSM	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, SHARP MFP	Software	PAPERCUT	PCMF-UST1MFEXSH	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, SHARP PRINTER	Software	PAPERCUT	PCMF-UST1SFEXSH	\$60.00	each	5.00%	\$57.43
LICENSE EXCHANGE, SINDOH MFP	Software	PAPERCUT	PCMF-UST1MFEXSD	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, XEROX MFP	Software	PAPERCUT	PCMF-UST1MFEXXE	\$155.00	each	5.00%	\$148.35
LICENSE EXCHANGE, XEROX PRINTER	Software	PAPERCUT	PCMF-UST1SFEXXE	\$60.00	each	5.00%	\$57.43
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 TOSHIBA MFP	Software	PAPERCUT	PCMF-UST1EGMFTO1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 BROTHER MFP	Software	PAPERCUT	PCMF-UST1EGMFBR1	\$336.00	each	5.00%	\$321.59
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 CANON MFP	Software	PAPERCUT	PCMF-UST1EGMFCA1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DELL MFP	Software	PAPERCUT	PCMF-UST1EGMFDE1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 EPSON MFP	Software	PAPERCUT	PCMF-UST1EGMFEP1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 FUJI MFP	Software	PAPERCUT	PCMF-UST1EGMFFX1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 HP MFP	Software	PAPERCUT	PCMF-UST1EGMFHP1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 KONICA MINOLTA MFP	Software	PAPERCUT	PCMF-UST1EGMFKM1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 KYOCERA MFP	Software	PAPERCUT	PCMF-UST1EGMFKY1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 LEXMARK MFP	Software	PAPERCUT	PCMF-UST1EGMFLX1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 MURATEC MFP	Software	PAPERCUT	PCMF-UST1EGMFMU1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 OKI MFP	Software	PAPERCUT	PCMF-UST1EGMFOK1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 RICOH MFP	Software	PAPERCUT	PCMF-UST1EGMFR11	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 RISO MFP	Software	PAPERCUT	PCMF-UST1EGMFRS1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 SAMSUNG MFP	Software	PAPERCUT	PCMF-UST1EGMFSM1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 SHARP MFP	Software	PAPERCUT	PCMF-UST1EGMFSH1	\$657.00	each	5.00%	\$628.83

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 SINDOH MFP	Software	PAPERCUT	PCMF-UST1EGMFS1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 XEROX MFP	Software	PAPERCUT	PCMF-UST1EGMFXE1	\$657.00	each	5.00%	\$628.83
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 MFP, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGMF1-1Y	\$131.00	Annually	5.00%	\$125.38
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 MFP, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF1-2Y	\$263.00	2 years	5.00%	\$251.72
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 MFP, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF1-3Y	\$296.00	3 Years	5.00%	\$283.31
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 MFP, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF1-4Y	\$394.00	4 Years	5.00%	\$377.11
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 MFP, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF1-5Y	\$493.00	5 Years	5.00%	\$471.86
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 MFP, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGMF1-1M	\$11.00	Monthly	5.00%	\$10.53
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 TOSHIBA MFP	Software	PAPERCUT	PCMF-UST1EGMFTO2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 BROTHER MFP	Software	PAPERCUT	PCMF-UST1EGMFBR2	\$232.00	each	5.00%	\$222.05
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 CANON MFP	Software	PAPERCUT	PCMF-UST1EGMFCA2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DELL MFP	Software	PAPERCUT	PCMF-UST1EGMFDE2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 EPSON MFP	Software	PAPERCUT	PCMF-UST1EGMFFP2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 FUJI MFP	Software	PAPERCUT	PCMF-UST1EGMFFX2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 HP MFP	Software	PAPERCUT	PCMF-UST1EGMFHP2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 KONICA MINOLTA MFP	Software	PAPERCUT	PCMF-UST1EGMFKM2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 KYOCERA MFP	Software	PAPERCUT	PCMF-UST1EGMFKY2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 LEXMARK MFP	Software	PAPERCUT	PCMF-UST1EGMFLX2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 MURATEC MFP	Software	PAPERCUT	PCMF-UST1EGMFMU2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 OKI MFP	Software	PAPERCUT	PCMF-UST1EGMFOK2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 RICOH MFP	Software	PAPERCUT	PCMF-UST1EGMFRI2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 RISO MFP	Software	PAPERCUT	PCMF-UST1EGMFRS2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 SAMSUNG MFP	Software	PAPERCUT	PCMF-UST1EGMFSM2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 SHARP MFP	Software	PAPERCUT	PCMF-UST1EGMFSH2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 SINDOH MFP	Software	PAPERCUT	PCMF-UST1EGMFS1	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 XEROX MFP	Software	PAPERCUT	PCMF-UST1EGMFXE2	\$453.00	each	5.00%	\$433.58
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 MFP, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGMF2-1Y	\$91.00	Annually	5.00%	\$87.10
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 MFP, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF2-2Y	\$181.00	2 years	5.00%	\$173.24
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 MFP, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF2-3Y	\$204.00	3 Years	5.00%	\$195.25
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 MFP, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF2-4Y	\$272.00	4 Years	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 MFP, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF2-5Y	\$340.00	5 Years	5.00%	\$325.42
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 MFP, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGMF2-1M	\$7.50	Monthly	5.00%	\$7.18
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 TOSHIBA MFP	Software	PAPERCUT	PCMF-UST1EGMFTO5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 BROTHER MFP	Software	PAPERCUT	PCMF-UST1EGMFBR5	\$145.00	each	5.00%	\$138.78
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 CANON MFP	Software	PAPERCUT	PCMF-UST1EGMFCA5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 EPSON MFP	Software	PAPERCUT	PCMF-UST1EGMFFP5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 FUJI MFP	Software	PAPERCUT	PCMF-UST1EGMFFX5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 HP MFP	Software	PAPERCUT	PCMF-UST1EGMFHP5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 KONICA MINOLTA MFP	Software	PAPERCUT	PCMF-UST1EGMFKM5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 KYOCERA MFP	Software	PAPERCUT	PCMF-UST1EGMFKY5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 LEXMARK MFP	Software	PAPERCUT	PCMF-UST1EGMFLX5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 MURATEC MFP	Software	PAPERCUT	PCMF-UST1EGMFMU5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 OKI MFP	Software	PAPERCUT	PCMF-UST1EGMFOK5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 RICOH MFP	Software	PAPERCUT	PCMF-UST1EGMFRI5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 RISO MFP	Software	PAPERCUT	PCMF-UST1EGMFRS5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 SAMSUNG MFP	Software	PAPERCUT	PCMF-UST1EGMFSM5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 SHARP MFP	Software	PAPERCUT	PCMF-UST1EGMFSH5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 SINDOH MFP	Software	PAPERCUT	PCMF-UST1EGMFS1	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 XEROX MFP	Software	PAPERCUT	PCMF-UST1EGMFXE5	\$284.00	each	5.00%	\$271.82
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 MFP, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGMF5-1Y	\$57.00	Annually	5.00%	\$54.56
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 MFP, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF5-2Y	\$114.00	2 years	5.00%	\$109.11
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 MFP, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF5-3Y	\$128.00	3 Years	5.00%	\$122.51
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 MFP, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF5-4Y	\$170.00	4 Years	5.00%	\$162.71
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 MFP, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF5-5Y	\$213.00	5 Years	5.00%	\$203.87
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 TOSHIBA MFP	Software	PAPERCUT	PCMF-UST1EGMFTO6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 BROTHER MFP	Software	PAPERCUT	PCMF-UST1EGMFCA6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 CANON MFP	Software	PAPERCUT	PCMF-UST1EGMFBR6	\$142.00	each	5.00%	\$135.91
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 DELL MFP	Software	PAPERCUT	PCMF-UST1EGMFDE6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 EPSON MFP	Software	PAPERCUT	PCMF-UST1EGMFFP6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 FUJI MFP	Software	PAPERCUT	PCMF-UST1EGMFFX6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 HP MFP	Software	PAPERCUT	PCMF-UST1EGMFHP6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 KONICA MINOLTA MFP	Software	PAPERCUT	PCMF-UST1EGMFKM6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 KYOCERA MFP	Software	PAPERCUT	PCMF-UST1EGMFKY6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 LEXMARK MFP	Software	PAPERCUT	PCMF-UST1EGMFLX6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 MURATEC MFP	Software	PAPERCUT	PCMF-UST1EGMFMU6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 OKI MFP	Software	PAPERCUT	PCMF-UST1EGMFOK6	\$278.00	each	5.00%	\$266.08

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 RICOH MFP	Software	PAPERCUT	PCMF-UST1EGMFRI6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 RISO MFP	Software	PAPERCUT	PCMF-UST1EGMFRS6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 SAMSUNG MFP	Software	PAPERCUT	PCMF-UST1EGMFSM6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 SHARP MFP	Software	PAPERCUT	PCMF-UST1EGMFSSH6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 SINDOH MFP	Software	PAPERCUT	PCMF-UST1EGMFSD6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 XEROX MFP	Software	PAPERCUT	PCMF-UST1EGMFXE6	\$278.00	each	5.00%	\$266.08
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 MFP, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGMF6-1Y	\$56.00	Annually	5.00%	\$53.60
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 MFP, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF6-2Y	\$111.00	2 years	5.00%	\$106.24
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 MFP, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF6-3Y	\$125.00	3 Years	5.00%	\$119.64
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 MFP, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF6-4Y	\$167.00	4 Years	5.00%	\$159.84
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 MFP, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF6-5Y	\$209.00	5 Years	5.00%	\$200.04
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 TOSHIBA MFP	Software	PAPERCUT	PCMF-UST1EGMFTO3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 BROTHER MFP	Software	PAPERCUT	PCMF-UST1EGMFBR3	\$200.00	each	5.00%	\$191.43
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 CANON MFP	Software	PAPERCUT	PCMF-UST1EGMFCA3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DELL MFP	Software	PAPERCUT	PCMF-UST1EGMFDE3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 EPSON MFP	Software	PAPERCUT	PCMF-UST1EGMFEP3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 FUJI MFP	Software	PAPERCUT	PCMF-UST1EGMFFX3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 HP MFP	Software	PAPERCUT	PCMF-UST1EGMFHP3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 KONICA MINOLTA MFP	Software	PAPERCUT	PCMF-UST1EGMFKM3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 KYOCERA MFP	Software	PAPERCUT	PCMF-UST1EGMFKY3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 LEXMARK MFP	Software	PAPERCUT	PCMF-UST1EGMFLX3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 MURATEC MFP	Software	PAPERCUT	PCMF-UST1EGMFMU3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 OKI MFP	Software	PAPERCUT	PCMF-UST1EGMFOK3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 RICOH MFP	Software	PAPERCUT	PCMF-UST1EGMFR3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 RISO MFP	Software	PAPERCUT	PCMF-UST1EGMFRS3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 SAMSUNG MFP	Software	PAPERCUT	PCMF-UST1EGMFSM3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 SHARP MFP	Software	PAPERCUT	PCMF-UST1EGMFSH3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 SINDOH MFP	Software	PAPERCUT	PCMF-UST1EGMFSD3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 XEROX MFP	Software	PAPERCUT	PCMF-UST1EGMFXE3	\$391.00	each	5.00%	\$374.24
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 MFP, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGMF3-1Y	\$78.00	Annually	5.00%	\$74.66
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 MFP, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF3-2Y	\$156.00	2 years	5.00%	\$149.31
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 MFP, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF3-3Y	\$176.00	3 Years	5.00%	\$168.45
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 MFP, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF3-4Y	\$235.00	4 Years	5.00%	\$224.92
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 MFP, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF3-5Y	\$293.00	5 Years	5.00%	\$280.44
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 MFP, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGMF3-1M	\$6.50	Monthly	5.00%	\$6.22
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 TOSHIBA MFP	Software	PAPERCUT	PCMF-UST1EGMFTO4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 BROTHER MFP	Software	PAPERCUT	PCMF-UST1EGMFBR4	\$174.00	each	5.00%	\$166.54
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 CANON MFP	Software	PAPERCUT	PCMF-UST1EGMFCA4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DELL MFP	Software	PAPERCUT	PCMF-UST1EGMFDE4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 EPSON MFP	Software	PAPERCUT	PCMF-UST1EGMFEP4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 FUJI MFP	Software	PAPERCUT	PCMF-UST1EGMFFX4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 HP MFP	Software	PAPERCUT	PCMF-UST1EGMFHP4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 KONICA MINOLTA MFP	Software	PAPERCUT	PCMF-UST1EGMFKM4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 KYOCERA MFP	Software	PAPERCUT	PCMF-UST1EGMFKY4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 LEXMARK MFP	Software	PAPERCUT	PCMF-UST1EGMFLX4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 MURATEC MFP	Software	PAPERCUT	PCMF-UST1EGMFMU4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 OKI MFP	Software	PAPERCUT	PCMF-UST1EGMFOK4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 RICOH MFP	Software	PAPERCUT	PCMF-UST1EGMFR4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 RISO MFP	Software	PAPERCUT	PCMF-UST1EGMFRS4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 SAMSUNG MFP	Software	PAPERCUT	PCMF-UST1EGMFSM4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 SHARP MFP	Software	PAPERCUT	PCMF-UST1EGMFSH4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 SINDOH MFP	Software	PAPERCUT	PCMF-UST1EGMFSD4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 XEROX MFP	Software	PAPERCUT	PCMF-UST1EGMFXE4	\$341.00	each	5.00%	\$326.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 MFP, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGMF4-1Y	\$68.00	Annually	5.00%	\$65.08
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 MFP, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF4-2Y	\$136.00	2 years	5.00%	\$130.17
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 MFP, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF4-3Y	\$153.00	3 Years	5.00%	\$146.44
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 MFP, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF4-4Y	\$205.00	4 Years	5.00%	\$196.21
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 MFP, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF4-5Y	\$256.00	5 Years	5.00%	\$245.02
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 MFP, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGMF4-1M	\$5.50	Monthly	5.00%	\$5.26
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ TOSHIBA MFP	Software	PAPERCUT	PCMF-UST1EGMFTO7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ BROTHER MFP	Software	PAPERCUT	PCMF-UST1EGMFBR7	\$139.00	each	5.00%	\$133.04
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ CANON MFP	Software	PAPERCUT	PCMF-UST1EGMFCA7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DELL MFP	Software	PAPERCUT	PCMF-UST1EGMFDE7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ EPSON MFP	Software	PAPERCUT	PCMF-UST1EGMFEP7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ FUJI MFP	Software	PAPERCUT	PCMF-UST1EGMFFX7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ HP MFP	Software	PAPERCUT	PCMF-UST1EGMFHP7	\$272.00	each	5.00%	\$260.34

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ KONICA MINOLTA MFP	Software	PAPERCUT	PCMF-UST1EGMFKM7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ KYOCERA MFP	Software	PAPERCUT	PCMF-UST1EGMFKY7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ LEXMARK MFP	Software	PAPERCUT	PCMF-UST1EGMFLX7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ MURATEC MFP	Software	PAPERCUT	PCMF-UST1EGMFMU7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ OKI MFP	Software	PAPERCUT	PCMF-UST1EGMFOK7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ RICOH MFP	Software	PAPERCUT	PCMF-UST1EGMFRI7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ RISO MFP	Software	PAPERCUT	PCMF-UST1EGMFRS7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ SAMSUNG MFP	Software	PAPERCUT	PCMF-UST1EGMFSM7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ SHARP MFP	Software	PAPERCUT	PCMF-UST1EGMFSH7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ SINDOH MFP	Software	PAPERCUT	PCMF-UST1EGMFSD7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ XEROX MFP	Software	PAPERCUT	PCMF-UST1EGMFXE7	\$272.00	each	5.00%	\$260.34
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ MFP, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGMF7-1Y	\$54.00	Annually	5.00%	\$51.68
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ MFP, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF7-2Y	\$109.00	2 years	5.00%	\$104.33
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ MFP, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF7-3Y	\$122.00	3 Years	5.00%	\$116.77
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ MFP, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF7-4Y	\$163.00	4 Years	5.00%	\$156.01
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ MFP, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGMF7-5Y	\$204.00	5 Years	5.00%	\$195.25
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ MFP, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGMF7-1M	\$4.50	Monthly	5.00%	\$4.31
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 TOSHIBA PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFTO1	\$336.00	each	5.00%	\$321.59
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 HP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFHP1	\$336.00	each	5.00%	\$321.59
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 LEXMARK PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFLX1	\$336.00	each	5.00%	\$321.59
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 RICOH PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFR11	\$336.00	each	5.00%	\$321.59
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 SHARP PRINTERS	Software	PAPERCUT	PCMF-UST1EGFSH11	\$336.00	each	5.00%	\$321.59
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 XEROX PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFXE1	\$336.00	each	5.00%	\$321.59
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 PRINTERS, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGSF1-1Y	\$67.00	Annually	5.00%	\$64.13
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 PRINTERS, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF1-2Y	\$134.00	2 years	5.00%	\$128.25
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 PRINTERS, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF1-3Y	\$151.00	3 Years	5.00%	\$144.53
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 PRINTERS, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF1-4Y	\$202.00	4 Years	5.00%	\$193.34
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 PRINTERS, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF1-5Y	\$252.00	5 Years	5.00%	\$241.20
EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 PRINTERS, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGSF1-1M	\$5.50	Monthly	5.00%	\$5.26
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 TOSHIBA PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFTO2	\$232.00	each	5.00%	\$222.05
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 HP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFHP2	\$232.00	each	5.00%	\$222.05
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 LEXMARK PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFLX2	\$232.00	each	5.00%	\$222.05
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 RICOH PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFR12	\$232.00	each	5.00%	\$222.05
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 SHARP PRINTERS	Software	PAPERCUT	PCMF-UST1EGFSH2	\$232.00	each	5.00%	\$222.05
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 XEROX PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFXE2	\$232.00	each	5.00%	\$222.05
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 PRINTERS, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGSF2-1Y	\$46.50	Annually	5.00%	\$44.51
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 PRINTERS, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF2-2Y	\$93.00	2 years	5.00%	\$89.01
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 PRINTERS, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF2-3Y	\$104.00	3 Years	5.00%	\$99.54
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 PRINTERS, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF2-4Y	\$139.00	4 Years	5.00%	\$133.04
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 PRINTERS, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF2-5Y	\$174.00	5 Years	5.00%	\$166.54
EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 PRINTERS, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGSF2-1M	\$4.00	Monthly	5.00%	\$3.83
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 TOSHIBA PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFTO5	\$145.00	each	5.00%	\$138.78
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 HP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFHP5	\$145.00	each	5.00%	\$138.78
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 LEXMARK PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFLX5	\$145.00	each	5.00%	\$138.78
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 RICOH PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFR15	\$145.00	each	5.00%	\$138.78
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 SHARP PRINTERS	Software	PAPERCUT	PCMF-UST1EGFSH5	\$145.00	each	5.00%	\$138.78
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 XEROX PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFXE5	\$145.00	each	5.00%	\$138.78
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 PRINTERS, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGSF5-1Y	\$29.00	Annually	5.00%	\$27.76
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 PRINTERS, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF5-2Y	\$58.00	2 years	5.00%	\$55.51
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 PRINTERS, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF5-3Y	\$65.00	3 Years	5.00%	\$62.21
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 PRINTERS, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF5-4Y	\$87.00	4 Years	5.00%	\$83.27
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 PRINTERS, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF5-5Y	\$109.00	5 Years	5.00%	\$104.33
EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 PRINTERS, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGSF5-1M	\$2.50	Monthly	5.00%	\$2.39
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 TOSHIBA PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFTO6	\$142.00	each	5.00%	\$135.91
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 HP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFHP6	\$142.00	each	5.00%	\$135.91
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 LEXMARK PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFLX6	\$142.00	each	5.00%	\$135.91
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 RICOH PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFR16	\$142.00	each	5.00%	\$135.91
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 SHARP PRINTERS	Software	PAPERCUT	PCMF-UST1EGFSH6	\$142.00	each	5.00%	\$135.91
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 XEROX PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFXE6	\$142.00	each	5.00%	\$135.91
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 PRINTERS, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGSF6-1Y	\$28.50	Annually	5.00%	\$27.28

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 PRINTERS, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF6-2Y	\$57.00	2 years	5.00%	\$54.56
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 PRINTERS, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF6-3Y	\$64.00	3 Years	5.00%	\$61.26
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 PRINTERS, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF6-4Y	\$85.00	4 Years	5.00%	\$81.36
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 PRINTERS, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF6-5Y	\$107.00	5 Years	5.00%	\$102.41
EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 PRINTERS, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGSF6-1M	\$2.50	Monthly	5.00%	\$2.39
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 TOSHIBA PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFTO3	\$200.00	each	5.00%	\$191.43
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 HP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFHP3	\$200.00	each	5.00%	\$191.43
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 LEXMARK PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFLX3	\$200.00	each	5.00%	\$191.43
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 RICOH PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFRI3	\$200.00	each	5.00%	\$191.43
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 SHARP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSF3H3	\$200.00	each	5.00%	\$191.43
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 XEROX PRINTERS	Software	PAPERCUT	PCMF-UST1EGSF3E3	\$200.00	each	5.00%	\$191.43
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 PRINTERS, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGSF3-1Y	\$40.00	Annually	5.00%	\$38.29
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 PRINTERS, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF3-2Y	\$80.00	2 years	5.00%	\$76.57
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 PRINTERS, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF3-3Y	\$90.00	3 Years	5.00%	\$86.14
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 PRINTERS, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF3-4Y	\$120.00	4 Years	5.00%	\$114.86
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 PRINTERS, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF3-5Y	\$150.00	5 Years	5.00%	\$143.57
EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 PRINTERS, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGSF3-1M	\$3.50	Monthly	5.00%	\$3.35
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 TOSHIBA PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFTO4	\$174.00	each	5.00%	\$166.54
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 HP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFHP4	\$174.00	each	5.00%	\$166.54
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 LEXMARK PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFLX4	\$174.00	each	5.00%	\$166.54
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 RICOH PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFRI4	\$174.00	each	5.00%	\$166.54
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 SHARP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSF3H4	\$174.00	each	5.00%	\$166.54
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 XEROX PRINTERS	Software	PAPERCUT	PCMF-UST1EGSF3E4	\$174.00	each	5.00%	\$166.54
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 PRINTERS, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGSF4-1Y	\$35.00	Annually	5.00%	\$33.50
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 PRINTERS, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF4-2Y	\$70.00	2 years	5.00%	\$67.00
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 PRINTERS, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF4-3Y	\$78.00	3 Years	5.00%	\$74.66
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 PRINTERS, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF4-4Y	\$104.00	4 Years	5.00%	\$99.54
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 PRINTERS, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF4-5Y	\$131.00	5 Years	5.00%	\$125.38
EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 PRINTERS, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGSF4-1M	\$3.00	Monthly	5.00%	\$2.87
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ TOSHIBA PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFTO7	\$139.00	each	5.00%	\$133.04
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ HP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFHP7	\$139.00	each	5.00%	\$133.04
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ LEXMARK PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFLX7	\$139.00	each	5.00%	\$133.04
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ RICOH PRINTERS	Software	PAPERCUT	PCMF-UST1EGSFRI7	\$139.00	each	5.00%	\$133.04
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ SHARP PRINTERS	Software	PAPERCUT	PCMF-UST1EGSF3H7	\$139.00	each	5.00%	\$133.04
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ XEROX PRINTERS	Software	PAPERCUT	PCMF-UST1EGSF3E7	\$139.00	each	5.00%	\$133.04
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ PRINTERS, MAINTENANCE AND SUPPORT, 1 YEAR	Software	PAPERCUT	PCMF-UST1MSEGSF7-1Y	\$28.00	Annually	5.00%	\$26.80
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ PRINTERS, MAINTENANCE AND SUPPORT, 2 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF7-2Y	\$56.00	2 years	5.00%	\$53.60
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ PRINTERS, MAINTENANCE AND SUPPORT, 3 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF7-3Y	\$63.00	3 Years	5.00%	\$60.30
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ PRINTERS, MAINTENANCE AND SUPPORT, 4 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF7-4Y	\$83.00	4 Years	5.00%	\$79.44
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ PRINTERS, MAINTENANCE AND SUPPORT, 5 YEARS	Software	PAPERCUT	PCMF-UST1MSEGSF7-5Y	\$104.00	5 Years	5.00%	\$99.54
EMBEDDED, EDUCATION OR GOVERNMENT, 500+ PRINTERS, MAINTENANCE AND SUPPORT, 1 MONTH	Software	PAPERCUT	PCMF-UST1MSEGSF7-1M	\$2.50	Monthly	5.00%	\$2.39
UNLIMITED USER LICENSE CONVERSION	Software	PAPERCUT	PCMF-UST1UU	\$239.00	each	5.00%	\$228.75
PAPERCUT Average			PAPERCUT - Total Average Discount			5.00%	
XM FAX BARCODE ROUTING - ENTERPRISE	Software	XMEDIUS	1000052572	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX BARCODE ROUTING - SERVICE PROVIDER	Software	XMEDIUS	1000052771	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX BARCODE ROUTING - DISASTER RECOVERY	Software	XMEDIUS	1000052592	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX BARCODE ROUTING - HIGH AVAILABILITY	Software	XMEDIUS	1000052661	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX SPAM FILTERING AND OCR ROUTING - ENTERPRISE	Software	XMEDIUS	1000052803	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX SPAM FILTERING AND OCR ROUTING - SERVICE PROVIDER	Software	XMEDIUS	1000052796	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX SPAM FILTERING AND OCR ROUTING - DISASTER RECOVERY	Software	XMEDIUS	1000052613	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX SPAM FILTERING AND OCR ROUTING - HIGH AVAILABILITY	Software	XMEDIUS	1000052682	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX ADD SAP R/3 EXTENSION - ENTERPRISE	Software	XMEDIUS	1000052624	\$3,208.56	Each	3.00%	\$3,135.64
XM FAX ADD SAP R/3 EXTENSION - SERVICE PROVIDER	Software	XMEDIUS	1000052765	\$3,208.56	Each	3.00%	\$3,135.64
XM FAX ADD SAP R/3 EXTENSION - DISASTER RECOVERY	Software	XMEDIUS	1000052586	\$1,604.28	Each	3.00%	\$1,567.82
XM FAX ADD SAP R/3 EXTENSION - HIGH AVAILABILITY	Software	XMEDIUS	1000052654	\$1,604.28	Each	3.00%	\$1,567.82
XM FAX SOFTWARE SHAREPOINT CONNECTOR	Software	XMEDIUS	1000052722	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX SOFTWARE SHAREPOINT CONNECTOR - DISASTER RECOVERY	Software	XMEDIUS	1000052603	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX SOFTWARE SHAREPOINT CONNECTOR - HIGH AVAILABILITY	Software	XMEDIUS	1000052671	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX PROVISIONING/APPLICATION JAVA API	Software	XMEDIUS	1000052790	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX PROVISIONING/APPLICATION JAVA API - DISASTER RECOVERY	Software	XMEDIUS	1000052600	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX PROVISIONING/APPLICATION JAVA API - HIGH AVAILABILITY	Software	XMEDIUS	1000052669	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX NET WEBSERVICES API - EXPRESS	Software	XMEDIUS	1000052650	\$2,352.94	Each	3.00%	\$2,299.47
XM FAX NET WEBSERVICES API - ENTERPRISE	Software	XMEDIUS	1000052641	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX NET WEBSERVICES API - SERVICE PROVIDER	Software	XMEDIUS	1000052800	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX NET WEBSERVICES API - DISASTER RECOVERY	Software	XMEDIUS	1000052776	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX NET WEBSERVICES API - HIGH AVAILABILITY	Software	XMEDIUS	1000052780	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX ADVANCED PYTHON ROUTING/SCRIPTING - ENTERPRISE	Software	XMEDIUS	1000052565	\$2,588.24	Each	3.00%	\$2,529.42

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
XM FAX ADVANCED PYTHON ROUTING/SCRIPTING - SERVICE PROVIDER	Software	XMEDIUS	1000052767	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX ADVANCED PYTHON ROUTING/SCRIPTING - DISASTER RECOVERY	Software	XMEDIUS	1000052588	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX ADVANCED PYTHON ROUTING/SCRIPTING - HIGH AVAILABILITY	Software	XMEDIUS	1000052656	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX WEB-ENABLED FAX CLIENT - ENTERPRISE	Software	XMEDIUS	1000052639	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX WEB-ENABLED FAX CLIENT - SERVICE PROVIDER	Software	XMEDIUS	1000052798	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX WEB-ENABLED FAX CLIENT - DISASTER RECOVERY	Software	XMEDIUS	1000052615	\$763.64	Each	3.00%	\$746.28
XM FAX WEB-ENABLED FAX CLIENT - HIGH AVAILABILITY	Software	XMEDIUS	1000052684	\$763.64	Each	3.00%	\$746.28
XM FAX BARCODE ROUTING - ENTERPRISE	Software	XMEDIUS	XM-ENT-BCR	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX BARCODE ROUTING - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-BCR	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX BARCODE ROUTING - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-BCR	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX BARCODE ROUTING - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-BCR	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX SPAM FILTERING AND OCR ROUTING - ENTERPRISE	Software	XMEDIUS	XM-ENT-OCR	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX SPAM FILTERING AND OCR ROUTING - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-OCR	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX SPAM FILTERING AND OCR ROUTING - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-OCR	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX SPAM FILTERING AND OCR ROUTING - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-OCR	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX ADD SAP R/3 EXTENSION - ENTERPRISE	Software	XMEDIUS	XM-ENT-SAP	\$3,208.56	Each	3.00%	\$3,135.64
XM FAX ADD SAP R/3 EXTENSION - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-SAP	\$3,208.56	Each	3.00%	\$3,135.64
XM FAX ADD SAP R/3 EXTENSION - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-SAP	\$1,604.28	Each	3.00%	\$1,567.82
XM FAX ADD SAP R/3 EXTENSION - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-SAP	\$1,604.28	Each	3.00%	\$1,567.82
XM FAX SOFTWARE SHAREPOINT CONNECTOR	Software	XMEDIUS	ECM-SHRPT	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX SOFTWARE SHAREPOINT CONNECTOR - DISASTER RECOVERY	Software	XMEDIUS	DR-ECM-SHRPT	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX SOFTWARE SHAREPOINT CONNECTOR - HIGH AVAILABILITY	Software	XMEDIUS	R-ECM-SHRPT	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX PROVISIONING/APPLICATION JAVA API	Software	XMEDIUS	XM-SP-API	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX PROVISIONING/APPLICATION JAVA API - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-API	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX PROVISIONING/APPLICATION JAVA API - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-API	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX NET WEBSERVICES API - EXPRESS	Software	XMEDIUS	XM-EXP-NET	\$2,352.94	Each	3.00%	\$2,299.47
XM FAX NET WEBSERVICES API - ENTERPRISE	Software	XMEDIUS	XM-ENT-NET	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX NET WEBSERVICES API - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-NET	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX NET WEBSERVICES API - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-NET	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX NET WEBSERVICES API - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-NET	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX ADVANCED PYTHON ROUTING/SCRIPTING - ENTERPRISE	Software	XMEDIUS	XM-ENT-PYT	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX ADVANCED PYTHON ROUTING/SCRIPTING - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-PYT	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX ADVANCED PYTHON ROUTING/SCRIPTING - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-PYT	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX ADVANCED PYTHON ROUTING/SCRIPTING - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-PYT	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX WEB-ENABLED FAX CLIENT - EXPRESS	Software	XMEDIUS	XM-EXP-WEB	\$1,173.26	Each	3.00%	\$1,146.60
XM FAX WEB-ENABLED FAX CLIENT - ENTERPRISE	Software	XMEDIUS	XM-ENT-WEB	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX WEB-ENABLED FAX CLIENT - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-WEB	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX WEB-ENABLED FAX CLIENT - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-WEB	\$763.64	Each	3.00%	\$746.28
XM FAX WEB-ENABLED FAX CLIENT - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-WEB	\$763.64	Each	3.00%	\$746.28
XM FAX TOSHIBA (1-50)	Software	XMEDIUS	1000052806	\$649.20	Each	3.00%	\$634.44
XM FAX TOSHIBA (51-200)	Software	XMEDIUS	1000052808	\$471.66	Each	3.00%	\$460.94
XM FAX TOSHIBA (UNLIMITED)	Software	XMEDIUS	1000052810	\$1.07	Each	3.00%	\$1.05
XM FAX ECOPY SHARESCAN (1-50)	Software	XMEDIUS	1000052619	\$649.20	Each	3.00%	\$634.44
XM FAX ECOPY SHARESCAN (51-200)	Software	XMEDIUS	1000052621	\$471.66	Each	3.00%	\$460.94
XM FAX ECOPY SHARESCAN (UNLIMITED)	Software	XMEDIUS	1000052617	\$1.07	Each	3.00%	\$1.05
XM FAX HP (1-50)	Software	XMEDIUS	1000052686	\$649.20	Each	3.00%	\$634.44
XM FAX HP (51-200)	Software	XMEDIUS	1000052688	\$471.66	Each	3.00%	\$460.94
XM FAX HP (UNLIMITED)	Software	XMEDIUS	1000052690	\$1.07	Each	3.00%	\$1.05
XM FAX LEXMARK ESF (1-50)	Software	XMEDIUS	1000052692	\$649.20	Each	3.00%	\$634.44
XM FAX LEXMARK ESF (51-200)	Software	XMEDIUS	1000052694	\$471.66	Each	3.00%	\$460.94
XM FAX LEXMARK ESF (UNLIMITED)	Software	XMEDIUS	1000052696	\$1.07	Each	3.00%	\$1.05
XM FAX RICOH ESA (1-50)	Software	XMEDIUS	1000052714	\$649.20	Each	3.00%	\$634.44
XM FAX RICOH ESA (51-200)	Software	XMEDIUS	1000052716	\$471.66	Each	3.00%	\$460.94
XM FAX RICOH ESA (UNLIMITED)	Software	XMEDIUS	1000052718	\$1.07	Each	3.00%	\$1.05
XM FAX SHARP OSA (1-50)	Software	XMEDIUS	1000052724	\$649.20	Each	3.00%	\$634.44
XM FAX SHARP OSA (51-200)	Software	XMEDIUS	1000052726	\$471.66	Each	3.00%	\$460.94
XM FAX SHARP OSA (UNLIMITED)	Software	XMEDIUS	1000052728	\$1.07	Each	3.00%	\$1.05
XM FAX XEROX APEOS (1-50)	Software	XMEDIUS	1000052818	\$649.20	Each	3.00%	\$634.44
XM FAX XEROX APEOS (51-200)	Software	XMEDIUS	1000052820	\$471.66	Each	3.00%	\$460.94
XM FAX XEROX APEOS (UNLIMITED)	Software	XMEDIUS	1000052822	\$1.07	Each	3.00%	\$1.05
XM FAX XEROX CONNECTKEY (1-50)	Software	XMEDIUS	1000052824	\$649.20	Each	3.00%	\$634.44
XM FAX XEROX CONNECTKEY (51-200)	Software	XMEDIUS	1000052826	\$471.66	Each	3.00%	\$460.94
XM FAX XEROX CONNECTKEY (UNLIMITED)	Software	XMEDIUS	1000052828	\$1.07	Each	3.00%	\$1.05
XM FAX XEROX EIP V10.0 (1-50)	Software	XMEDIUS	1000052830	\$649.20	Each	3.00%	\$634.44
XM FAX XEROX EIP V10.0 (51-200)	Software	XMEDIUS	1000052832	\$471.66	Each	3.00%	\$460.94
XM FAX XEROX EIP V10.0 (UNLIMITED)	Software	XMEDIUS	1000052834	\$1.07	Each	3.00%	\$1.05
XM FAX TOSHIBA (1-50)	Software	XMEDIUS	MFP-TOSHIBA-MI-50	\$649.20	Each	3.00%	\$634.44
XM FAX TOSHIBA (51-200)	Software	XMEDIUS	MFP-TOSHIBA-MI-200	\$471.66	Each	3.00%	\$460.94
XM FAX ECOPY SHARESCAN (1-50)	Software	XMEDIUS	MFP-ECOPY-SS-50	\$649.20	Each	3.00%	\$634.44
XM FAX ECOPY SHARESCAN (51-200)	Software	XMEDIUS	MFP-ECOPY-SS-200	\$471.66	Each	3.00%	\$460.94
XM FAX HP (1-50)	Software	XMEDIUS	MFP-HP-MI-50	\$649.20	Each	3.00%	\$634.44
XM FAX HP (51-200)	Software	XMEDIUS	MFP-HP-MI-200	\$471.66	Each	3.00%	\$460.94
XM FAX LEXMARK ESF (1-50)	Software	XMEDIUS	MFP-LEXMARK ESF-50	\$649.20	Each	3.00%	\$634.44
XM FAX LEXMARK ESF (51-200)	Software	XMEDIUS	MFP-LEXMARK ESF-200	\$471.66	Each	3.00%	\$460.94
XM FAX RICOH ESA (1-50)	Software	XMEDIUS	MFP-RICOH-ESA-50	\$649.20	Each	3.00%	\$634.44
XM FAX RICOH ESA (51-200)	Software	XMEDIUS	MFP-RICOH-ESA-200	\$471.66	Each	3.00%	\$460.94
XM FAX RICOH GLOBAL SCAN CONNECTOR	Software	XMEDIUS	MFP-RICOH-GLBCSN	\$8,844.92	Each	3.00%	\$8,643.92
XM FAX RICOH SMARTSDK (1-50)	Software	XMEDIUS	MFP-RICOH-SM-MI-50	\$649.20	Each	3.00%	\$634.44
XM FAX RICOH SMARTSDK (51-200)	Software	XMEDIUS	MFP-RICOH-SM-MI-200	\$471.66	Each	3.00%	\$460.94
XM FAX SHARP OSA (1-50)	Software	XMEDIUS	MFP-SHARP-OSA-50	\$649.20	Each	3.00%	\$634.44
XM FAX SHARP OSA (51-200)	Software	XMEDIUS	MFP-SHARP-OSA-200	\$471.66	Each	3.00%	\$460.94
XM FAX XEROX APEOS (1-50)	Software	XMEDIUS	MFP-APEOS-50	\$649.20	Each	3.00%	\$634.44
XM FAX XEROX APEOS (51-200)	Software	XMEDIUS	MFP-APEOS-200	\$471.66	Each	3.00%	\$460.94
XM FAX XEROX CONNECTKEY (1-50)	Software	XMEDIUS	MFP-XEROX-CKY-50	\$649.20	Each	3.00%	\$634.44

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
XM FAX XEROX CONNECTKEY (51-200)	Software	XMEDIUS	MFP-XEROX-CKY-200	\$471.66	Each	3.00%	\$460.94
XM FAX XEROX EIP (1-50)	Software	XMEDIUS	MFP-XEROX-EIP-50	\$649.20	Each	3.00%	\$634.44
XM FAX XEROX EIP (51-200)	Software	XMEDIUS	MFP-XEROX-EIP-200	\$471.66	Each	3.00%	\$460.94
XM FAX XEROX EIP V10.0 (1-50)	Software	XMEDIUS	MFP-XEROX-EIPNG-50	\$649.20	Each	3.00%	\$634.44
XM FAX XEROX EIP V10.0 (51-200)	Software	XMEDIUS	MFP-XEROX-EIPNG-200	\$471.66	Each	3.00%	\$460.94
XM FAX ONE FOIP CHANNEL - EXPRESS	Software	XMEDIUS	1000052644	\$937.97	Each	3.00%	\$916.65
XM FAX ONE FOIP CHANNEL - ENTERPRISE	Software	XMEDIUS	1000052632	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX ONE FOIP CHANNEL - SERVICE PROVIDER	Software	XMEDIUS	1000052787	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX ONE FOIP CHANNEL - DISASTER RECOVERY	Software	XMEDIUS	1000052598	\$763.64	Each	3.00%	\$746.28
XM FAX ONE FOIP CHANNEL - HIGH AVAILABILITY	Software	XMEDIUS	1000052667	\$763.64	Each	3.00%	\$746.28
XM FAX ONE FOIP CHANNEL - EXPRESS	Software	XMEDIUS	XM-EXP-CH-FOIP	\$937.97	Each	3.00%	\$916.65
XM FAX ONE FOIP CHANNEL - ENTERPRISE	Software	XMEDIUS	XM-ENT-CH-FOIP	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX ONE FOIP CHANNEL - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-CH-FOIP	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX ONE FOIP CHANNEL - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-CH-FOIP	\$763.64	Each	3.00%	\$746.28
XM FAX ONE FOIP CHANNEL - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-CH-FOIP	\$763.64	Each	3.00%	\$746.28
XM FAX ONE LEGACY CHANNEL - EXPRESS	Software	XMEDIUS	XM-EXP-CH-LEG	\$820.32	Each	3.00%	\$801.68
XM FAX ONE LEGACY CHANNEL - ENTERPRISE	Software	XMEDIUS	XM-ENT-CH-LEG	\$1,055.61	Each	3.00%	\$1,031.63
XM FAX ONE LEGACY CHANNEL - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-CH-LEG	\$1,055.61	Each	3.00%	\$1,031.63
XM FAX ONE LEGACY CHANNEL - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-CH-LEG	\$528.34	Each	3.00%	\$516.34
XM FAX ONE LEGACY CHANNEL - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-CH-LEG	\$528.34	Each	3.00%	\$516.34
XM FAX EXPRESS - 25 USER BUNDLE, 2 FOIP CHANNELS. SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT)	Software	XMEDIUS	1000053391	\$5,278.07	Each	3.00%	\$5,158.13
XM FAX EXPRESS - 50 USER BUNDLE, 2 FOIP CHANNELS. SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT)	Software	XMEDIUS	1000053395	\$5,631.02	Each	3.00%	\$5,503.05
XM FAX EXPRESS - 100 USER BUNDLE, 2 FOIP CHANNELS. SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT)	Software	XMEDIUS	1000053389	\$6,221.39	Each	3.00%	\$6,080.01
XM FAX EXPRESS - 25 USER PACK	Software	XMEDIUS	1000052646	\$354.01	Each	3.00%	\$345.97
XM FAX ENTERPRISE SERVER	Software	XMEDIUS	1000052635	\$5,889.84	Each	3.00%	\$5,755.99
XM FAX ENTERPRISE SERVER - DISASTER RECOVERY	Software	XMEDIUS	1000052626	\$2,945.45	Each	3.00%	\$2,878.52
XM FAX SERVICE PROVIDER SERVER	Software	XMEDIUS	1000052792	\$9,427.81	Each	3.00%	\$9,213.56
XM FAX SERVICE PROVIDER SERVER - DISASTER RECOVERY	Software	XMEDIUS	1000052774	\$4,714.44	Each	3.00%	\$4,607.30
XM FAX SERVICE PROVIDER SERVER - HIGH AVAILABILITY	Software	XMEDIUS	1000052778	\$4,714.44	Each	3.00%	\$4,607.30
XM FAX EXPRESS SERVER, 25 USERS, 2 CHANNELS. SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT)	Software	XMEDIUS	XM-BUN-EXP-25	\$5,278.07	Each	3.00%	\$5,158.13
XM FAX EXPRESS BUNDLE 25 USERS MAINTENANCE REGULAR - MONTHLY	Software	XMEDIUS	XM-BUN-EXP-25-MSR	\$87.97	Each	3.00%	\$85.97
XM FAX EXPRESS SERVER, 50 USERS, 2 CHANNELS. SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT)	Software	XMEDIUS	XM-BUN-EXP-50	\$5,631.02	Each	3.00%	\$5,503.05
XM FAX EXPRESS 50 USERS MAINTENANCE REGULAR - MONTHLY	Software	XMEDIUS	XM-BUN-EXP-50-MSR	\$93.85	Each	3.00%	\$91.72
XM FAX EXPRESS SERVER, 100 USERS, 2 CHANNELS. SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT)	Software	XMEDIUS	XM-BUN-EXP-100	\$6,221.39	Each	3.00%	\$6,080.01
XM FAX EXPRESS BUNDLE 100 USERS MAINTENANCE REGULAR - MONTHLY	Software	XMEDIUS	XM-BUN-EXP-100-MSR	\$103.69	Each	3.00%	\$101.33
XM FAX EXPRESS 25 USERS	Software	XMEDIUS	XM-EXP-25	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX EXPRESS 50 USERS	Software	XMEDIUS	XM-EXP-50	\$1,881.28	Each	3.00%	\$1,838.53
XM FAX EXPRESS 100 USERS	Software	XMEDIUS	XM-EXP-100	\$2,470.59	Each	3.00%	\$2,414.44
XM FAX EXPRESS SERVER 25 USERS PACK	Software	XMEDIUS	XM-EXP-25-USERS	\$354.01	Each	3.00%	\$345.97
XM FAX ENTERPRISE SERVER	Software	XMEDIUS	XM-ENT-UNL	\$5,889.84	Each	3.00%	\$5,755.99
XM FAX ENTERPRISE SERVER - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-ENT-UNL	\$2,945.45	Each	3.00%	\$2,878.52
XM FAX SERVICE PROVIDER SERVER	Software	XMEDIUS	XM-SP-UNL	\$9,427.81	Each	3.00%	\$9,213.56
XM FAX SERVICE PROVIDER SERVER - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-SP-UNL	\$4,714.44	Each	3.00%	\$4,607.30
XM FAX SERVICE PROVIDER SERVER - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-UNL	\$4,714.44	Each	3.00%	\$4,607.30
XM FAX ENTERPRISE SERVER, 4 CHANNELS, SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT	Software	XMEDIUS	1000052576	\$15,407.49	Each	3.00%	\$15,057.35
XM FAX ENTERPRISE SERVER, 8 CHANNELS, SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT	Software	XMEDIUS	1000052578	\$21,513.37	Each	3.00%	\$21,024.48
XM FAX ENTERPRISE SERVER, 16 CHANNELS, SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT	Software	XMEDIUS	1000052574	\$33,729.41	Each	3.00%	\$32,962.91
XM FAX ENTERPRISE SERVER, 4 CHANNELS, SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT	Software	XMEDIUS	XM-BUN-ENT-UNL-4	\$15,407.49	Each	3.00%	\$15,057.35
XM FAX ENTERPRISE BUNDLE 4 CHANNELS MAINTENANCE REGULAR - MONTHLY	Software	XMEDIUS	XM-BUN-ENT-4-MSR	\$256.79	Each	3.00%	\$250.96
XM FAX ENTERPRISE BUNDLE 4 CHANNELS MAINTENANCE PREMIUM - MONTHLY	Software	XMEDIUS	XM-BUN-ENT-4-MSP	\$385.19	Each	3.00%	\$376.43
XM FAX ENTERPRISE SERVER, 8 CHANNELS, SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT	Software	XMEDIUS	XM-BUN-ENT-UNL-8	\$21,513.37	Each	3.00%	\$21,024.48
XM FAX ENTERPRISE BUNDLE 8 CHANNELS MAINTENANCE REGULAR - ANNUAL	Software	XMEDIUS	XM-BUN-ENT-8-MSR	\$358.56	Each	3.00%	\$350.41
XM FAX ENTERPRISE BUNDLE 8 CHANNELS MAINTENANCE PREMIUM - MONTHLY	Software	XMEDIUS	XM-BUN-ENT-8-MSP	\$537.84	Each	3.00%	\$525.62
XM FAX ENTERPRISE SERVER, 16 CHANNELS, SMTP GATEWAY, 1 EXCHANGE EMAIL CONNECTOR AND 1 WEB CLIENT	Software	XMEDIUS	XM-BUN-ENT-UNL-16	\$33,729.41	Each	3.00%	\$32,962.91
XM FAX ENTERPRISE BUNDLE 16 CHANNELS MAINTENANCE REGULAR - MONTHLY	Software	XMEDIUS	XM-BUN-ENT-16-MSR	\$562.16	Each	3.00%	\$549.39
XM FAX ENTERPRISE BUNDLE 16 CHANNELS MAINTENANCE PREMIUM - MONTHLY	Software	XMEDIUS	XM-BUN-ENT-16-MSP	\$843.24	Each	3.00%	\$824.08
XM FAX ALL SCRIPTS HEALTHCARE CONNECTOR	Software	XMEDIUS	1000052731	\$5,177.54	Each	3.00%	\$5,059.88
XM FAX ALL SCRIPTS HEALTHCARE CONNECTOR - DISASTER RECOVERY	Software	XMEDIUS	1000052607	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX ALL SCRIPTS HEALTHCARE CONNECTOR - HIGH AVAILABILITY	Software	XMEDIUS	1000052675	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX EPIC HEALTHCARE CONNECTOR	Software	XMEDIUS	1000052733	\$5,177.54	Each	3.00%	\$5,059.88
XM FAX EPIC HEALTHCARE CONNECTOR - DISASTER RECOVERY	Software	XMEDIUS	1000052609	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX EPIC HEALTHCARE CONNECTOR - HIGH AVAILABILITY	Software	XMEDIUS	1000052677	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX NEXTGEN HEALTHCARE CONNECTOR	Software	XMEDIUS	1000052735	\$4,469.52	Each	3.00%	\$4,367.95
XM FAX NEXTGEN HEALTHCARE CONNECTOR - DISASTER RECOVERY	Software	XMEDIUS	1000052611	\$2,235.29	Each	3.00%	\$2,184.50
XM FAX NEXTGEN HEALTHCARE CONNECTOR - HIGH AVAILABILITY	Software	XMEDIUS	1000052680	\$2,235.29	Each	3.00%	\$2,184.50
XM FAX ALL SCRIPTS HEALTHCARE CONNECTOR	Software	XMEDIUS	HCARE-A-SCRT	\$5,177.54	Each	3.00%	\$5,059.88
XM FAX ALL SCRIPTS HEALTHCARE CONNECTOR - DISASTER RECOVERY	Software	XMEDIUS	DR-HCARE-A-SCRT	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX ALL SCRIPTS HEALTHCARE CONNECTOR - HIGH AVAILABILITY	Software	XMEDIUS	R-HCARE-A-SCRT	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX EPIC HEALTHCARE CONNECTOR	Software	XMEDIUS	HCARE-A-EPIC	\$5,177.54	Each	3.00%	\$5,059.88

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
XM FAX EPIC HEALTHCARE CONNECTOR - DISASTER RECOVERY	Software	XMEDIUS	DR-HCARE-A-EPIC	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX EPIC HEALTHCARE CONNECTOR - HIGH AVAILABILITY	Software	XMEDIUS	R-HCARE-A-EPIC	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX NEXTGEN HEALTHCARE CONNECTOR	Software	XMEDIUS	HCARE-NEXTGM	\$4,469.52	Each	3.00%	\$4,367.95
XM FAX NEXTGEN HEALTHCARE CONNECTOR - DISASTER RECOVERY	Software	XMEDIUS	DR-HCARE-NEXTGM	\$2,235.29	Each	3.00%	\$2,184.50
XM FAX NEXTGEN HEALTHCARE CONNECTOR - HIGH AVAILABILITY	Software	XMEDIUS	R-HCARE-NEXTGM	\$2,235.29	Each	3.00%	\$2,184.50
PRIME PROTECT - RENEWAL UPCHARGE	Software	XMEDIUS	1000053326	\$1.07	Each	3.00%	\$1.05
EXTENDED SUPPORT UPCHARGE	Software	XMEDIUS	1000056350	\$1.07	Each	3.00%	\$1.05
RENEWAL LATE FEES	Software	XMEDIUS	1000042580	\$1.07	Each	3.00%	\$1.05
XM FAX MICROSOFT EXCHANGE - ENTERPRISE	Software	XMEDIUS	1000052630	\$1,881.28	Each	3.00%	\$1,838.53
XM FAX MICROSOFT EXCHANGE - SERVICE PROVIDER	Software	XMEDIUS	1000052785	\$1,881.28	Each	3.00%	\$1,838.53
XM FAX MICROSOFT EXCHANGE - DISASTER RECOVERY	Software	XMEDIUS	1000052596	\$941.18	Each	3.00%	\$919.79
XM FAX MICROSOFT EXCHANGE - HIGH AVAILABILITY	Software	XMEDIUS	1000052665	\$941.18	Each	3.00%	\$919.79
XM FAX IBM NOTES - ENTERPRISE	Software	XMEDIUS	1000052628	\$1,881.28	Each	3.00%	\$1,838.53
XM FAX IBM NOTES - SERVICE PROVIDER	Software	XMEDIUS	1000052782	\$1,881.28	Each	3.00%	\$1,838.53
XM FAX IBM NOTES - DISASTER RECOVERY	Software	XMEDIUS	1000052594	\$941.18	Each	3.00%	\$919.79
XM FAX IBM NOTES - HIGH AVAILABILITY	Software	XMEDIUS	1000052663	\$941.18	Each	3.00%	\$919.79
XM FAX SMTP GATEWAY - ENTERPRISE	Software	XMEDIUS	1000052637	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX SMTP GATEWAY - SERVICE PROVIDER	Software	XMEDIUS	1000052794	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX SMTP GATEWAY - DISASTER RECOVERY	Software	XMEDIUS	1000052605	\$763.64	Each	3.00%	\$746.28
XM FAX SMTP GATEWAY - HIGH AVAILABILITY	Software	XMEDIUS	1000052673	\$763.64	Each	3.00%	\$746.28
XM FAX MICROSOFT EXCHANGE - EXPRESS	Software	XMEDIUS	XM-EXP-EXCH	\$701.60	Each	3.00%	\$685.66
XM FAX MICROSOFT EXCHANGE - ENTERPRISE	Software	XMEDIUS	XM-ENT-EXCH	\$1,881.28	Each	3.00%	\$1,838.53
XM FAX MICROSOFT EXCHANGE - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-EXCH	\$1,881.28	Each	3.00%	\$1,838.53
XM FAX MICROSOFT EXCHANGE - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-EXCH	\$941.18	Each	3.00%	\$919.79
XM FAX MICROSOFT EXCHANGE - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-EXCH	\$941.18	Each	3.00%	\$919.79
XM FAX IBM NOTES - EXPRESS	Software	XMEDIUS	XM-EXP-NOTES	\$701.60	Each	3.00%	\$685.66
XM FAX IBM NOTES - ENTERPRISE	Software	XMEDIUS	XM-ENT-NOTES	\$1,881.28	Each	3.00%	\$1,838.53
XM FAX IBM NOTES - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-NOTES	\$1,881.28	Each	3.00%	\$1,838.53
XM FAX IBM NOTES - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-NOTES	\$941.18	Each	3.00%	\$919.79
XM FAX IBM NOTES - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-NOTES	\$941.18	Each	3.00%	\$919.79
XM FAX SMTP GATEWAY - ENTERPRISE	Software	XMEDIUS	XM-ENT-SMTP	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX SMTP GATEWAY - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-SMTP	\$1,527.27	Each	3.00%	\$1,492.57
XM FAX SMTP GATEWAY - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-SMTP	\$763.64	Each	3.00%	\$746.28
XM FAX SMTP GATEWAY - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-SMTP	\$763.64	Each	3.00%	\$746.28
ADVANCED INTEGRATION / CUSTOM WORK - DAILY	Software	XMEDIUS	1000055010	\$2,139.04	Each	3.00%	\$2,090.43
ADVANCED INTEGRATION / CUSTOM WORK - HOURLY	Software	XMEDIUS	1000055011	\$374.33	Each	3.00%	\$365.82
REMOTE INSTALLATION / VERSION UPDATE - 1/2 DAY	Software	XMEDIUS	1000055314	\$962.57	Each	3.00%	\$940.69
REMOTE INSTALLATION / VERSION UPDATE - 1 DAY	Software	XMEDIUS	1000055313	\$1,711.23	Each	3.00%	\$1,672.34
REMOTE INSTALLATION / VERSION UPDATE - 1/2 DAY (EXTENDED/WEEKEND/HOLIDAY)	Software	XMEDIUS	1000055315	\$1,497.33	Each	3.00%	\$1,463.30
REMOTE INSTALLATION / VERSION UPDATE - 1 DAY (EXTENDED/WEEKEND/HOLIDAY)	Software	XMEDIUS	1000055312	\$2,566.84	Each	3.00%	\$2,508.51
RUSH INSTALLATION PREMIUM (IN ADDITION TO STANDARD INSTALLATION FEE)	Software	XMEDIUS	1000055320	\$0.53	Each	3.00%	\$0.52
ON-SITE INSTALLATION / VERSION UPDATE - 2 DAYS	Software	XMEDIUS	1000055303	\$4,278.07	Each	3.00%	\$4,180.86
ON-SITE INSTALLATION / VERSION UPDATE - ADDITIONAL DAYS	Software	XMEDIUS	1000055304	\$2,139.04	Each	3.00%	\$2,090.43
ON-SITE INSTALLATION / VERSION UPDATE - 1 DAY - MONTREAL REGION ONLY	Software	XMEDIUS	1000055302	\$1,705.88	Each	3.00%	\$1,667.12
XM FAX TRAVEL EXPENSE - 1 WEEK	Software	XMEDIUS	1000055331	\$3,368.98	Each	3.00%	\$3,292.42
XM FAX APPS/PROCESS INTEGRATION (XML) - ENTERPRISE	Software	XMEDIUS	1000052568	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX APPS/PROCESS INTEGRATION (XML) - SERVICE PROVIDER	Software	XMEDIUS	1000052769	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX APPS/PROCESS INTEGRATION (XML) - DISASTER RECOVERY	Software	XMEDIUS	1000052590	\$1,295.19	Each	3.00%	\$1,265.75
XM FAX APPS/PROCESS INTEGRATION (XML) - HIGH AVAILABILITY	Software	XMEDIUS	1000052659	\$1,295.19	Each	3.00%	\$1,265.75
ACCOUNT REACTIVATION FEE - LESS THAN 1 YEAR WITHOUT SUPPORT	Software	XMEDIUS	1000055006	\$0.11	Each	3.00%	\$0.10
ACCOUNT REACTIVATION FEE - FROM 1 TO 2 YEARS WITHOUT SUPPORT	Software	XMEDIUS	1000055005	\$0.16	Each	3.00%	\$0.16
ACCOUNT REACTIVATION FEE - MORE THAN 2 YEARS WITHOUT SUPPORT	Software	XMEDIUS	1000055007	\$0.21	Each	3.00%	\$0.21
XM PREPAID CONSULTING (4-HOUR BLOCKS)	Software	XMEDIUS	1000056593	\$1,069.52	Each	3.00%	\$1,045.21
XM CUSTOM WORK - DAILY	Software	XMEDIUS	1000056584	\$2,139.04	Each	3.00%	\$2,090.43
XM CUSTOM WORK - DAILY - MAINTENANCE - REQUIRES OPEN TEXT QUOTE	Software	XMEDIUS	1000056591	\$1.42	Each	3.00%	\$1.39
XM ESSENTIALS - PACKAGE 1	Software	XMEDIUS	1000056586	\$3,208.56	Each	3.00%	\$3,135.64
XM ESSENTIALS - PACKAGE 2	Software	XMEDIUS	1000056587	\$6,417.11	Each	3.00%	\$6,271.28
XM RUSH FEE (IN ADDITION TO STANDARD PS FEE) - REQUIRES OPEN TEXT QUOTE	Software	XMEDIUS	1000056585	\$1.42	Each	3.00%	\$1.39
BASIC CUSTOMIZED INTEGRATION PACKAGE	Software	XMEDIUS	CUSTOM-PACK-1	\$10,689.84	Each	3.00%	\$10,446.91
ADVANCED INTEGRATION / CUSTOM WORK - DAILY	Software	XMEDIUS	CUSTOM-DAILY	\$2,139.04	Each	3.00%	\$2,090.43
ADVANCED INTEGRATION / CUSTOM WORK - HOURLY	Software	XMEDIUS	CUSTOM-HOURLY	\$374.33	Each	3.00%	\$365.82
ADVANCED INTEGRATION / CUSTOM WORK - WEEKLY	Software	XMEDIUS	CUSTOM-WEEKLY	\$9,620.32	Each	3.00%	\$9,401.70
ADVANCED INTEGRATION / CUSTOM WORK - MONTHLY	Software	XMEDIUS	CUSTOM-MONTHLY	\$37,427.81	Each	3.00%	\$36,577.26
REMOTE INSTALLATION / VERSION UPDATE - 1/2 DAY	Software	XMEDIUS	INST-REMOTE-HALF	\$962.57	Each	3.00%	\$940.69
REMOTE INSTALLATION / VERSION UPDATE - 1 DAY	Software	XMEDIUS	INST-REMOTE-FULL	\$1,711.23	Each	3.00%	\$1,672.34
REMOTE INSTALLATION / VERSION UPDATE - WEEK	Software	XMEDIUS	INST-REMOTE-WEEK	\$6,946.52	Each	3.00%	\$6,788.66
REMOTE INSTALLATION / VERSION UPDATE - 1/2 DAY (EXTENDED/WEEKEND/HOLIDAY)	Software	XMEDIUS	INST-REMOTE-EXT-1	\$1,497.33	Each	3.00%	\$1,463.30
REMOTE INSTALLATION / VERSION UPDATE - 1 DAY (EXTENDED/WEEKEND/HOLIDAY)	Software	XMEDIUS	INST-REMOTE-EXT-2	\$2,566.84	Each	3.00%	\$2,508.51
RUSH INSTALLATION PREMIUM (IN ADDITION TO STANDARD INSTALLATION FEE)	Software	XMEDIUS	INSTA-RUSH-PREMIUM	\$0.53	Each	3.00%	\$0.52
ON-SITE INSTALLATION / VERSION UPDATE - 2 DAYS	Software	XMEDIUS	INST-ONSITE-2D	\$4,278.07	Each	3.00%	\$4,180.86
ON-SITE INSTALLATION / VERSION UPDATE - ADDITIONAL DAYS	Software	XMEDIUS	INST-ONSITE-ADD	\$2,139.04	Each	3.00%	\$2,090.43
ON-SITE INSTALLATION / VERSION UPDATE - WEEK	Software	XMEDIUS	INST-ONSITE-WEEK	\$10,689.84	Each	3.00%	\$10,446.91
ON-SITE INSTALLATION / VERSION UPDATE - 2 DAYS (EXTENDED/WEEKEND/HOLIDAY)	Software	XMEDIUS	INST-ONSITE-EXT-2D	\$8,336.90	Each	3.00%	\$8,147.44
ON-SITE INSTALLATION / VERSION UPDATE - ADD. DAYS (EXTENDED/WEEKEND/HOLIDAY)	Software	XMEDIUS	INST-ONSITE-EXT-ADD	\$2,989.30	Each	3.00%	\$2,921.37
ON-SITE INSTALLATION / VERSION UPDATE - 1 DAY - MONTREAL REGION ONLY	Software	XMEDIUS	INST-ONSITE-1D	\$1,705.88	Each	3.00%	\$1,667.12
XM FAX TRAVEL EXPENSE - 1 WEEK	Software	XMEDIUS	XM-EXPENSE	\$3,368.98	Each	3.00%	\$3,292.42
XM FAX APPS/PROCESS INTEGRATION (XML) - ENTERPRISE	Software	XMEDIUS	XM-ENT-XML	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX APPS/PROCESS INTEGRATION (XML) - SERVICE PROVIDER	Software	XMEDIUS	XM-SP-XML	\$2,588.24	Each	3.00%	\$2,529.42
XM FAX APPS/PROCESS INTEGRATION (XML) - DISASTER RECOVERY	Software	XMEDIUS	DR-XM-XML	\$1,295.19	Each	3.00%	\$1,265.75

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
XM FAX APPS/PROCESS INTEGRATION (XML) - HIGH AVAILABILITY	Software	XMEDIUS	R-XM-SP-XML	\$1,295.19	Each	3.00%	\$1,265.75
XMSSC ADVANCED INTEGRATION / CUSTOM WORK PER HOUR	Software	XMEDIUS	XMSSC-CUSTOM	\$374.33	Each	3.00%	\$365.82
ACCOUNT REACTIVATION FEE - LESS THAN 1 YEAR WITHOUT SUPPORT	Software	XMEDIUS	ARF-1	\$0.11	Each	3.00%	\$0.10
ACCOUNT REACTIVATION FEE - FROM 1 TO 2 YEARS WITHOUT SUPPORT	Software	XMEDIUS	ARF-2	\$0.16	Each	3.00%	\$0.16
ACCOUNT REACTIVATION FEE - MORE THAN 2 YEARS WITHOUT SUPPORT	Software	XMEDIUS	ARF-3	\$0.21	Each	3.00%	\$0.21
XM FAX REGULAR PHONE SUPPORT/MAJOR-MINOR UPGRADE	Software	XMEDIUS	SUP-REG-XM-EXP	\$1,542.25	Each	3.00%	\$1,507.20
SENDSURE ENTERPRISE SERVER	Software	XMEDIUS	1000052840	\$5,454.55	Each	3.00%	\$5,330.59
SENDSURE USERS (5 TO 24) PER USER	Software	XMEDIUS	1000055249	\$363.64	Each	3.00%	\$355.37
SENDSURE USERS (25 TO 99) PER USER	Software	XMEDIUS	1000055234	\$272.73	Each	3.00%	\$266.53
SENDSURE USERS (100 TO 499) PER USER	Software	XMEDIUS	1000055219	\$235.29	Each	3.00%	\$229.95
SENDSURE USERS (500 TO 999) PER USER	Software	XMEDIUS	1000055255	\$197.86	Each	3.00%	\$193.36
SENDSURE USERS (1000 TO 1499) PER USER	Software	XMEDIUS	1000055225	\$165.78	Each	3.00%	\$162.01
SENDSURE USERS (1500 TO 2499) PER USER	Software	XMEDIUS	1000055228	\$144.39	Each	3.00%	\$141.10
SENDSURE USERS (2500 TO 3499) PER USER	Software	XMEDIUS	1000055240	\$128.34	Each	3.00%	\$125.43
SENDSURE USERS (3500 TO 4999) PER USER	Software	XMEDIUS	1000055246	\$106.95	Each	3.00%	\$104.52
SENDSURE USERS (5000+) PER USER	Software	XMEDIUS	1000055309	\$90.91	Each	3.00%	\$88.84
SENDSURE ENTERPRISE SERVER (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000052842	\$1,871.66	Each	3.00%	\$1,829.12
SENDSURE USERS (5 TO 24) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000055251	\$213.90	Each	3.00%	\$209.04
SENDSURE USERS (25 TO 99) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000055236	\$160.43	Each	3.00%	\$156.78
SENDSURE USERS (100 TO 499) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000055221	\$139.04	Each	3.00%	\$135.88
SENDSURE USERS (500 TO 999) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000055257	\$117.65	Each	3.00%	\$114.97
SENDSURE USERS (1000 TO 1499) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000055227	\$96.26	Each	3.00%	\$94.07
SENDSURE USERS (1500 TO 2499) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000055230	\$85.56	Each	3.00%	\$83.62
SENDSURE USERS (2500 TO 3499) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000055242	\$74.87	Each	3.00%	\$73.16
SENDSURE USERS (3500 TO 4999) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000055248	\$64.17	Each	3.00%	\$62.71
SENDSURE USERS (5000+) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	1000055311	\$53.48	Each	3.00%	\$52.26
ADDITIONAL SENDSURE USERS (TILL END OF CURRENT LICENSE PERIOD)	Software	XMEDIUS	1000055008	\$1.07	Each	3.00%	\$1.05
SENDSURE ENTERPRISE SERVER	Software	XMEDIUS	XMSSS-P-SRV-EE	\$5,454.55	Each	3.00%	\$5,330.59
SENDSURE USERS (5 TO 24)	Software	XMEDIUS	XMSSS-P-USER-L1	\$363.64	Each	3.00%	\$355.37
SENDSURE USERS (25 TO 99)	Software	XMEDIUS	XMSSS-P-USER-L2	\$272.73	Each	3.00%	\$266.53
SENDSURE USERS (100 TO 499)	Software	XMEDIUS	XMSSS-P-USER-L3	\$235.29	Each	3.00%	\$229.95
SENDSURE USERS (500 TO 999)	Software	XMEDIUS	XMSSS-P-USER-L4	\$197.86	Each	3.00%	\$193.36
SENDSURE USERS (1000 TO 1499)	Software	XMEDIUS	XMSSS-P-USER-L5	\$165.78	Each	3.00%	\$162.01
SENDSURE USERS (1500 TO 2499)	Software	XMEDIUS	XMSSS-P-USER-L6	\$144.39	Each	3.00%	\$141.10
SENDSURE USERS (2500 TO 3499)	Software	XMEDIUS	XMSSS-P-USER-L7	\$128.34	Each	3.00%	\$125.43
SENDSURE USERS (3500 TO 4999)	Software	XMEDIUS	XMSSS-P-USER-L8	\$106.95	Each	3.00%	\$104.52
SENDSURE USERS (5000+)	Software	XMEDIUS	XMSSS-P-USER-L9	\$90.91	Each	3.00%	\$88.84
SENDSURE ENTERPRISE SERVER (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-SRV-EE	\$1,871.66	Each	3.00%	\$1,829.12
SENDSURE USERS (5 TO 24) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-USER-L1	\$213.90	Each	3.00%	\$209.04
SENDSURE USERS (25 TO 99) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-USER-L2	\$160.43	Each	3.00%	\$156.78
SENDSURE USERS (100 TO 499) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-USER-L3	\$139.04	Each	3.00%	\$135.88
SENDSURE USERS (500 TO 999) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-USER-L4	\$117.65	Each	3.00%	\$114.97
SENDSURE USERS (1000 TO 1499) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-USER-L5	\$96.26	Each	3.00%	\$94.07
SENDSURE USERS (1500 TO 2499) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-USER-L6	\$85.56	Each	3.00%	\$83.62
SENDSURE USERS (2500 TO 3499) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-USER-L7	\$74.87	Each	3.00%	\$73.16
SENDSURE USERS (3500 TO 4999) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-USER-L8	\$64.17	Each	3.00%	\$62.71
SENDSURE USERS (5000+) (ANNUAL SUBSCRIPTION)	Software	XMEDIUS	XMSSS-Y-USER-L9	\$53.48	Each	3.00%	\$52.26
ADDITIONAL SENDSURE USERS (TILL END OF CURRENT LICENSE PERIOD)	Software	XMEDIUS	XMSSS-Y-USER-P	\$1.07	Each	3.00%	\$1.05
CERTIFIED LEVEL 1 BOOTCAMP (LABS + EXAM)	Software	XMEDIUS	1000052581	\$2,342.25	Each	3.00%	\$2,289.02
CERTIFIED LEVEL 1 CERTIFICATION EXAM	Software	XMEDIUS	1000052582	\$1,069.52	Each	3.00%	\$1,045.21
XM FAX SPECIALIST CERTIFICATION (ONLINE)	Software	XMEDIUS	1000052805	\$695.19	Each	3.00%	\$679.39
ADMIN ORIENTATION (ONLINE 3 HOURS)	Software	XMEDIUS	TRN-ADM-ORIENTATION	\$317.65	Each	3.00%	\$310.43
CERTIFIED LEVEL 1 BOOTCAMP (LABS + EXAM)	Software	XMEDIUS	TRN-VAR-BOOTCAMP	\$2,342.25	Each	3.00%	\$2,289.02
CERTIFIED LEVEL 1 CERTIFICATION EXAM	Software	XMEDIUS	TRN-VAR-CERT	\$1,069.52	Each	3.00%	\$1,045.21
XM FAX SPECIALIST CERTIFICATION (ONLINE)	Software	XMEDIUS	TRN-VAR-CERT-SPCLST	\$695.19	Each	3.00%	\$679.39
XM FAX AIR LINE FARE	Software	XMEDIUS	XM-AIR FARE	\$5,347.59	Each	3.00%	\$5,226.07
XMF CLOUD PREPAID 1,200 CREDITS - 1 YEAR	Software	XMEDIUS	1000055333	\$224.71	Each	3.00%	\$219.60
XMF CLOUD PREPAID 2,400 CREDITS - 1 YEAR	Software	XMEDIUS	1000055362	\$420.00	Each	3.00%	\$410.46
XMF CLOUD PREPAID 3,600 CREDITS - 1 YEAR	Software	XMEDIUS	1000055375	\$581.18	Each	3.00%	\$567.97
XMF CLOUD PREPAID 6,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052515	\$889.41	Each	3.00%	\$869.20
XMF CLOUD PREPAID 12,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055344	\$1,482.35	Each	3.00%	\$1,448.67
XMF CLOUD PREPAID 24,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055367	\$2,668.24	Each	3.00%	\$2,607.60
XMF CLOUD PREPAID 30,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055380	\$2,988.24	Each	3.00%	\$2,920.33
XMF CLOUD PREPAID 48,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052511	\$4,411.76	Each	3.00%	\$4,311.51
XMF CLOUD PREPAID 60,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052521	\$5,421.18	Each	3.00%	\$5,297.98
XMF CLOUD PREPAID 90,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052539	\$7,885.88	Each	3.00%	\$7,706.68
XMF CLOUD PREPAID 120,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055348	\$10,280.00	Each	3.00%	\$10,046.39
XMF CLOUD PREPAID 180,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055359	\$14,927.06	Each	3.00%	\$14,587.84
XMF CLOUD PREPAID 240,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055369	\$19,434.12	Each	3.00%	\$18,992.48
XMF CLOUD PREPAID 300,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055383	\$23,517.65	Each	3.00%	\$22,983.21
XMF CLOUD PREPAID 360,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055388	\$27,320.00	Each	3.00%	\$26,699.15
XMF CLOUD PREPAID 480,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052512	\$35,205.88	Each	3.00%	\$34,405.83
XMF CLOUD PREPAID 600,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052524	\$42,528.24	Each	3.00%	\$41,561.78
XMF CLOUD PREPAID 720,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052533	\$49,147.06	Each	3.00%	\$48,030.19
XMF CLOUD PREPAID 900,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052543	\$59,145.88	Each	3.00%	\$57,801.79
XMF CLOUD PREPAID 1,200,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055334	\$75,903.53	Each	3.00%	\$74,178.62
XMF CLOUD PREPAID 1,500,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055337	\$90,971.76	Each	3.00%	\$88,904.43
XMF CLOUD PREPAID 1,800,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055339	\$104,631.76	Each	3.00%	\$102,254.01
XMF CLOUD PREPAID 2,400,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055363	\$133,360.00	Each	3.00%	\$130,329.39
XMF CLOUD PREPAID 3,000,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055373	\$159,130.59	Each	3.00%	\$155,514.35
XMF CLOUD PREPAID 3,600,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000055377	\$181,803.53	Each	3.00%	\$177,672.04
XMF CLOUD PREPAID 4,800,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052507	\$230,105.88	Each	3.00%	\$224,876.73
XMF CLOUD PREPAID 6,000,000 CREDITS - 1 YEAR	Software	XMEDIUS	1000052519	\$272,352.94	Each	3.00%	\$266,163.72
XMF CLOUD PREPAID 1,200 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-1200	\$222.35	Each	3.00%	\$217.30
XMF CLOUD PREPAID 2,400 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-2400	\$420.00	Each	3.00%	\$410.46
XMF CLOUD PREPAID 3,600 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-3600	\$581.18	Each	3.00%	\$567.97

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
XMF CLOUD PREPAID 6,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-6K	\$889.41	Each	3.00%	\$869.20
XMF CLOUD PREPAID 12,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-12K	\$1,482.35	Each	3.00%	\$1,448.67
XMF CLOUD PREPAID 24,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-24K	\$2,668.24	Each	3.00%	\$2,607.60
XMF CLOUD PREPAID 30,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-30K	\$2,988.24	Each	3.00%	\$2,920.33
XMF CLOUD PREPAID 48,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-48K	\$4,411.76	Each	3.00%	\$4,311.51
XMF CLOUD PREPAID 60,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-60K	\$5,421.18	Each	3.00%	\$5,297.98
XMF CLOUD PREPAID 90,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-90K	\$7,885.88	Each	3.00%	\$7,706.68
XMF CLOUD PREPAID 120,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-120K	\$10,280.00	Each	3.00%	\$10,046.39
XMF CLOUD PREPAID 180,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-180K	\$14,927.06	Each	3.00%	\$14,587.84
XMF CLOUD PREPAID 240,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-240K	\$19,434.12	Each	3.00%	\$18,992.48
XMF CLOUD PREPAID 300,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-300K	\$23,517.65	Each	3.00%	\$22,983.21
XMF CLOUD PREPAID 360,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-360K	\$27,320.00	Each	3.00%	\$26,699.15
XMF CLOUD PREPAID 480,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-480K	\$35,205.88	Each	3.00%	\$34,405.83
XMF CLOUD PREPAID 600,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-600K	\$42,528.24	Each	3.00%	\$41,561.78
XMF CLOUD PREPAID 720,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-720K	\$49,147.06	Each	3.00%	\$48,030.19
XMF CLOUD PREPAID 900,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-900K	\$59,145.88	Each	3.00%	\$57,801.79
XMF CLOUD PREPAID 1,200,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-1200K	\$75,903.53	Each	3.00%	\$74,178.62
XMF CLOUD PREPAID 1,500,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-1500K	\$90,971.76	Each	3.00%	\$88,904.43
XMF CLOUD PREPAID 1,800,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-1800K	\$104,631.76	Each	3.00%	\$102,254.01
XMF CLOUD PREPAID 2,400,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-2400K	\$133,360.00	Each	3.00%	\$130,329.39
XMF CLOUD PREPAID 3,000,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-3M	\$159,130.59	Each	3.00%	\$155,514.35
XMF CLOUD PREPAID 3,600,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-3600K	\$181,803.53	Each	3.00%	\$177,672.04
XMF CLOUD PREPAID 4,800,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-4800K	\$230,105.88	Each	3.00%	\$224,876.73
XMF CLOUD PREPAID 6,000,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-6M	\$272,352.94	Each	3.00%	\$266,163.72
XMF CLOUD PREPAID 7,200,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-7200K	\$308,544.71	Each	3.00%	\$301,533.03
XMF CLOUD PREPAID 9,000,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-9M	\$362,761.18	Each	3.00%	\$354,517.43
XMF CLOUD PREPAID 12,000,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-12M	\$453,029.41	Each	3.00%	\$442,734.32
XMF CLOUD PREPAID 15,000,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-1Y-PRE-15M	\$528,088.24	Each	3.00%	\$516,087.43
XMF CLOUD PREPAID 3,600 CREDITS - 3 YEARS	Software	XMEDIUS	1000055376	\$634.12	Each	3.00%	\$619.71
XMF CLOUD PREPAID 7,200 CREDITS - 3 YEARS	Software	XMEDIUS	1000052526	\$1,196.47	Each	3.00%	\$1,169.28
XMF CLOUD PREPAID 10,800 CREDITS - 3 YEARS	Software	XMEDIUS	1000055342	\$1,654.12	Each	3.00%	\$1,616.53
XMF CLOUD PREPAID 18,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055355	\$2,535.29	Each	3.00%	\$2,477.68
XMF CLOUD PREPAID 36,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055385	\$4,224.71	Each	3.00%	\$4,128.70
XMF CLOUD PREPAID 72,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000052532	\$7,604.71	Each	3.00%	\$7,431.89
XMF CLOUD PREPAID 90,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000052542	\$8,516.47	Each	3.00%	\$8,322.93
XMF CLOUD PREPAID 144,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055351	\$12,574.12	Each	3.00%	\$12,288.37
XMF CLOUD PREPAID 180,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055360	\$15,451.76	Each	3.00%	\$15,100.62
XMF CLOUD PREPAID 270,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055372	\$22,475.29	Each	3.00%	\$21,964.54
XMF CLOUD PREPAID 360,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055389	\$29,298.82	Each	3.00%	\$28,633.01
XMF CLOUD PREPAID 540,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000052514	\$42,542.35	Each	3.00%	\$41,575.58
XMF CLOUD PREPAID 720,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000052534	\$55,385.88	Each	3.00%	\$54,127.24
XMF CLOUD PREPAID 900,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000052544	\$67,024.71	Each	3.00%	\$65,501.57
XMF CLOUD PREPAID 1,080,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055332	\$77,861.18	Each	3.00%	\$76,091.78
XMF CLOUD PREPAID 1,440,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055336	\$100,336.47	Each	3.00%	\$98,056.32
XMF CLOUD PREPAID 1,800,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055340	\$121,207.06	Each	3.00%	\$118,452.63
XMF CLOUD PREPAID 2,160,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055361	\$140,070.59	Each	3.00%	\$136,887.48
XMF CLOUD PREPAID 2,700,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055365	\$168,565.88	Each	3.00%	\$164,735.22
XMF CLOUD PREPAID 3,600,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055378	\$216,325.88	Each	3.00%	\$211,409.88
XMF CLOUD PREPAID 4,500,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055390	\$259,270.59	Each	3.00%	\$253,378.66
XMF CLOUD PREPAID 5,400,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000052513	\$298,201.18	Each	3.00%	\$291,424.55
XMF CLOUD PREPAID 7,200,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000052530	\$380,075.29	Each	3.00%	\$371,438.08
XMF CLOUD PREPAID 9,000,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000052537	\$453,522.35	Each	3.00%	\$443,216.06
XMF CLOUD PREPAID 10,800,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055343	\$518,138.82	Each	3.00%	\$506,364.12
XMF CLOUD PREPAID 14,400,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055350	\$655,801.18	Each	3.00%	\$640,898.09
XMF CLOUD PREPAID 18,000,000 CREDITS - 3 YEARS	Software	XMEDIUS	1000055357	\$776,204.71	Each	3.00%	\$758,565.45
XMF CLOUD PREPAID 3,600 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-3600	\$634.12	Each	3.00%	\$619.71
XMF CLOUD PREPAID 7,200 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-7200	\$1,196.47	Each	3.00%	\$1,169.28
XMF CLOUD PREPAID 10,800 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-10800	\$1,654.12	Each	3.00%	\$1,616.53
XMF CLOUD PREPAID 18,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-18K	\$2,535.29	Each	3.00%	\$2,477.68
XMF CLOUD PREPAID 36,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-36K	\$4,224.71	Each	3.00%	\$4,128.70
XMF CLOUD PREPAID 72,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-72K	\$7,604.71	Each	3.00%	\$7,431.89
XMF CLOUD PREPAID 90,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-90K	\$8,516.47	Each	3.00%	\$8,322.93
XMF CLOUD PREPAID 144,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-144K	\$12,574.12	Each	3.00%	\$12,288.37
XMF CLOUD PREPAID 180,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-180K	\$15,451.76	Each	3.00%	\$15,100.62
XMF CLOUD PREPAID 270,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-270K	\$22,475.29	Each	3.00%	\$21,964.54
XMF CLOUD PREPAID 360,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-360K	\$29,298.82	Each	3.00%	\$28,633.01
XMF CLOUD PREPAID 540,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-540K	\$42,542.35	Each	3.00%	\$41,575.58
XMF CLOUD PREPAID 720,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-720K	\$55,385.88	Each	3.00%	\$54,127.24
XMF CLOUD PREPAID 900,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-900K	\$67,024.71	Each	3.00%	\$65,501.57
XMF CLOUD PREPAID 1,080,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-1080K	\$77,861.18	Each	3.00%	\$76,091.78
XMF CLOUD PREPAID 1,440,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-1440K	\$100,336.47	Each	3.00%	\$98,056.32
XMF CLOUD PREPAID 1,800,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-1800K	\$121,207.06	Each	3.00%	\$118,452.63
XMF CLOUD PREPAID 2,160,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-2160K	\$140,070.59	Each	3.00%	\$136,887.48
XMF CLOUD PREPAID 2,700,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-2700K	\$168,565.88	Each	3.00%	\$164,735.22
XMF CLOUD PREPAID 3,600,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-3600K	\$216,325.88	Each	3.00%	\$211,409.88
XMF CLOUD PREPAID 4,500,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-4500K	\$259,270.59	Each	3.00%	\$253,378.66
XMF CLOUD PREPAID 5,400,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-5400K	\$298,201.18	Each	3.00%	\$291,424.55
XMF CLOUD PREPAID 7,200,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-7200K	\$380,075.29	Each	3.00%	\$371,438.08
XMF CLOUD PREPAID 9,000,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-9M	\$453,522.35	Each	3.00%	\$443,216.06
XMF CLOUD PREPAID 10,800,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-10800K	\$518,138.82	Each	3.00%	\$506,364.12
XMF CLOUD PREPAID 14,400,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-14400K	\$655,801.18	Each	3.00%	\$640,898.09
XMF CLOUD PREPAID 18,000,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-18M	\$776,204.71	Each	3.00%	\$758,565.45
XMF CLOUD PREPAID 21,600,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-21600K	\$879,351.76	Each	3.00%	\$859,368.50
XMF CLOUD PREPAID 27,000,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-27M	\$1,033,870.59	Each	3.00%	\$1,010,375.88
XMF CLOUD PREPAID 36,000,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-36M	\$1,291,132.94	Each	3.00%	\$1,261,791.95
XMF CLOUD PREPAID 45,000,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-3Y-PRE-45M	\$1,505,051.76	Each	3.00%	\$1,470,849.46
XMF CLOUD PREPAID 6,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000052518	\$1,001.18	Each	3.00%	\$978.42
XMF CLOUD PREPAID 12,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055345	\$1,890.59	Each	3.00%	\$1,847.62
XMF CLOUD PREPAID 18,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055356	\$2,612.94	Each	3.00%	\$2,553.56

SERVICE CATEGORY Product Description	Sub Category/Volume Band	Product Brand	PRODUCT PART NUMBER/ SKU	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
XMF CLOUD PREPAID 30,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055381	\$4,002.35	Each	3.00%	\$3,911.40
XMF CLOUD PREPAID 60,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000052522	\$6,670.59	Each	3.00%	\$6,519.00
XMF CLOUD PREPAID 120,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055349	\$12,007.06	Each	3.00%	\$11,734.20
XMF CLOUD PREPAID 150,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055354	\$13,447.06	Each	3.00%	\$13,141.47
XMF CLOUD PREPAID 240,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055370	\$19,852.94	Each	3.00%	\$19,401.78
XMF CLOUD PREPAID 300,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055384	\$24,397.65	Each	3.00%	\$23,843.21
XMF CLOUD PREPAID 450,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000052510	\$35,487.06	Each	3.00%	\$34,680.62
XMF CLOUD PREPAID 600,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000052525	\$46,260.00	Each	3.00%	\$45,208.74
XMF CLOUD PREPAID 900,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000052545	\$67,172.94	Each	3.00%	\$65,646.44
XMF CLOUD PREPAID 1,200,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055335	\$87,451.76	Each	3.00%	\$85,464.42
XMF CLOUD PREPAID 1,500,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055338	\$105,829.41	Each	3.00%	\$103,424.44
XMF CLOUD PREPAID 1,800,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055341	\$122,938.82	Each	3.00%	\$120,145.04
XMF CLOUD PREPAID 2,400,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055364	\$158,427.06	Each	3.00%	\$154,826.80
XMF CLOUD PREPAID 3,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055374	\$191,378.82	Each	3.00%	\$187,029.74
XMF CLOUD PREPAID 3,600,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055379	\$221,163.53	Each	3.00%	\$216,137.59
XMF CLOUD PREPAID 4,500,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000052506	\$266,156.47	Each	3.00%	\$260,108.06
XMF CLOUD PREPAID 6,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000052520	\$341,567.06	Each	3.00%	\$333,804.95
XMF CLOUD PREPAID 7,500,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000052531	\$409,374.12	Each	3.00%	\$400,071.09
XMF CLOUD PREPAID 9,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000052538	\$470,843.53	Each	3.00%	\$460,143.61
XMF CLOUD PREPAID 12,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055347	\$600,120.00	Each	3.00%	\$586,482.27
XMF CLOUD PREPAID 15,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055353	\$716,088.24	Each	3.00%	\$699,815.13
XMF CLOUD PREPAID 18,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055358	\$818,114.12	Each	3.00%	\$799,522.47
XMF CLOUD PREPAID 24,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055368	\$1,035,475.29	Each	3.00%	\$1,011,944.12
XMF CLOUD PREPAID 30,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	1000055382	\$1,225,587.06	Each	3.00%	\$1,197,735.59
XMF CLOUD PREPAID 6,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-6K	\$1,001.18	Each	3.00%	\$978.42
XMF CLOUD PREPAID 12,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-12K	\$1,890.59	Each	3.00%	\$1,847.62
XMF CLOUD PREPAID 18,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-18K	\$2,612.94	Each	3.00%	\$2,553.56
XMF CLOUD PREPAID 30,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-30K	\$4,002.35	Each	3.00%	\$3,911.40
XMF CLOUD PREPAID 60,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-60K	\$6,670.59	Each	3.00%	\$6,519.00
XMF CLOUD PREPAID 120,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-120K	\$12,007.06	Each	3.00%	\$11,734.20
XMF CLOUD PREPAID 150,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-150K	\$13,447.06	Each	3.00%	\$13,141.47
XMF CLOUD PREPAID 240,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-240K	\$19,852.94	Each	3.00%	\$19,401.78
XMF CLOUD PREPAID 300,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-300K	\$24,397.65	Each	3.00%	\$23,843.21
XMF CLOUD PREPAID 450,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-450K	\$35,487.06	Each	3.00%	\$34,680.62
XMF CLOUD PREPAID 600,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-600K	\$46,260.00	Each	3.00%	\$45,208.74
XMF CLOUD PREPAID 900,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-900K	\$67,172.94	Each	3.00%	\$65,646.44
XMF CLOUD PREPAID 1,200,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-1200K	\$87,451.76	Each	3.00%	\$85,464.42
XMF CLOUD PREPAID 1,500,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-1500K	\$105,829.41	Each	3.00%	\$103,424.44
XMF CLOUD PREPAID 1,800,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-1800K	\$122,938.82	Each	3.00%	\$120,145.04
XMF CLOUD PREPAID 2,400,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-2400K	\$158,427.06	Each	3.00%	\$154,826.80
XMF CLOUD PREPAID 3,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-3M	\$191,378.82	Each	3.00%	\$187,029.74
XMF CLOUD PREPAID 3,600,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-3600K	\$221,163.53	Each	3.00%	\$216,137.59
XMF CLOUD PREPAID 4,500,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-4500K	\$266,156.47	Each	3.00%	\$260,108.06
XMF CLOUD PREPAID 6,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-6M	\$341,567.06	Each	3.00%	\$333,804.95
XMF CLOUD PREPAID 7,500,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-7500K	\$409,374.12	Each	3.00%	\$400,071.09
XMF CLOUD PREPAID 9,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-9M	\$470,843.53	Each	3.00%	\$460,143.61
XMF CLOUD PREPAID 12,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-12M	\$600,120.00	Each	3.00%	\$586,482.27
XMF CLOUD PREPAID 15,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-15M	\$716,088.24	Each	3.00%	\$699,815.13
XMF CLOUD PREPAID 18,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-18M	\$818,114.12	Each	3.00%	\$799,522.47
XMF CLOUD PREPAID 24,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-24M	\$1,035,475.29	Each	3.00%	\$1,011,944.12
XMF CLOUD PREPAID 30,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-30M	\$1,225,587.06	Each	3.00%	\$1,197,735.59
XMF CLOUD PREPAID 36,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-36M	\$1,388,449.41	Each	3.00%	\$1,356,896.90
XMF CLOUD PREPAID 45,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-45M	\$1,632,425.88	Each	3.00%	\$1,595,329.00
XMF CLOUD PREPAID 60,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-60M	\$2,038,631.76	Each	3.00%	\$1,992,303.86
XMF CLOUD PREPAID 75,000,000 CREDITS - 5 YEARS	Software	XMEDIUS	XMCS-5Y-PRE-75M	\$2,376,397.65	Each	3.00%	\$2,322,394.01
XM CLOUD PREPAID 2,400 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-12-2400	\$400.00	Each	3.00%	\$390.91
XM CLOUD PREPAID 60,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-12-60000	\$5,163.53	Each	3.00%	\$5,046.19
XM CLOUD PREPAID 120,000 CREDITS - 1 YEAR	Software	XMEDIUS	XMCS-12-120000	\$3.53	Each	3.00%	\$3.45
XM CLOUD PREPAID 270,000 CREDITS - 3 YEARS	Software	XMEDIUS	XMCS-36-270000	\$20,088.24	Each	3.00%	\$19,631.73
XM CLOUD BASIC ONBOARDING/ACCOUNT CREATION	Software	XMEDIUS	1000052288	\$588.24	Each	3.00%	\$574.87
XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER HOUR	Software	XMEDIUS	1000052550	\$411.76	Each	3.00%	\$402.41
XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER HALF DAY	Software	XMEDIUS	1000052549	\$1,405.88	Each	3.00%	\$1,373.93
XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER DAY	Software	XMEDIUS	1000052548	\$2,347.06	Each	3.00%	\$2,293.72
XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER 1 WEEK	Software	XMEDIUS	1000052547	\$11,758.82	Each	3.00%	\$11,491.60
XM TOSHIBA PROFORMING ONBOARDING	Software	XMEDIUS	1000052845	\$1,800.00	Each	3.00%	\$1,759.10
XM CLOUD BASIC ONBOARDING/ACCOUNT CREATION	Software	XMEDIUS	XMC-BASIC-ONB	\$582.35	Each	3.00%	\$569.12
XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER HOUR	Software	XMEDIUS	XMC-ADV-ONB-HOUR	\$411.76	Each	3.00%	\$402.41
XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER HALF DAY	Software	XMEDIUS	XMC-ADV-ONB-HALF	\$1,405.88	Each	3.00%	\$1,373.93
XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER DAY	Software	XMEDIUS	XMC-ADV-ONB-DAY	\$2,347.06	Each	3.00%	\$2,293.72
XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER 1 WEEK	Software	XMEDIUS	XMC-ADV-ONB-WEEK	\$11,758.82	Each	3.00%	\$11,491.60
XMFC CLOUD REGULAR ONBOARDING	Software	XMEDIUS	XMFC-INSTALL	\$582.35	Each	3.00%	\$569.12
XM SENDSECURE CLOUD REGULAR ONBOARDING	Software	XMEDIUS	XMSSC-INSTALL	\$582.35	Each	3.00%	\$569.12
XM FAX CLOUD VIP ONBOARDING	Software	XMEDIUS	XMFC-VIP-ONBRD-DAY	\$3.53	Each	3.00%	\$3.45
Brand Xmedius Average			XMEDIUS - Total Average Discount			3.00%	
Additional Discount							
6. TURNKEY SOLUTION (not evaluted in BidStamp)							
TURNKEY SOLUTION - Turnkey solutions packages to be configure based on customers requirements and it will include but not limited to (Software, Hardware, Managed Services and Related Services as listed above)	NA	NA	NA	NA	NA		NA